

College of Business and Law

Te Rāngai Umanga me te Ture

The Degree of Bachelor of Commerce (BCom - 360 points)

These regulations must be read in conjunction with the General Regulations for the University.

1. Version

- (a) These Regulations came into force on 1 January 2018.
- (b) This degree was first offered in 1906.

2. Variations

In exceptional circumstances the Dean of Business may approve a personal programme of study which does not conform to these Regulations.

3. The structure of the qualification

To qualify for the Degree of Bachelor of Commerce a student must:

- (a) be credited with a minimum of 360 points towards the qualification; and
- (b) be credited with the courses listed in Schedule A to these Regulations; and
- (c) satisfy the requirements for a major as listed in Schedule B to these Regulations and may optionally satisfy the requirements for a minor as listed in Schedule B to these Regulations or Schedule A to the Regulations for the Bachelor of Arts; and
- (d) be credited with:
 - i. at least 255 points from courses listed in Schedule C to these Regulations; and
 - ii. at least 225 points above 100-level; and
 - iii. at least 90 points at 300-level.

4. Admission to the qualification

A student must satisfy the Admission Regulations for the University to be admitted to this qualification.

5. Subjects

- (a) Majors and minors for the Bachelor of Commerce and their requirements are listed in Schedule B to these Regulations.
- (b) Minors listed in Schedule A to the Regulations for the Bachelor of Arts can also be taken as part of the Bachelor of Commerce.
- (c) Any given course at 300-level can only contribute to one major or minor.
- (d) Any given course at 200-level credited to a minor cannot also be credited to a major or another minor.
- (e) Where the same course is required for more than one major or minor, a substitute course, approved by the Dean of Business, will be required.

6. Time limits

This qualification adheres to the General Regulations for the University with a time limit of 10 years.

7. Transfers of credit, substitutions and cross-credits

This qualification adheres to the Credit Recognition and Transfer Regulations for the University, with the following stipulations:

- (a) Cross-credit between LLB and BCom
In addition to the cross-credits allowed under the General Enrolment Regulations a student may cross-credit a further 30 points between the two degrees, which must include LAWS 101.

(b) Cross-credit between BE(Hons) and BCom

In addition to the cross-credits allowed under the General Enrolment Regulations, EMTH 201 or EMTH 202 or EMTH 210 or MATH 218 or ENME 230 may also be cross-credited between the BE(Hons) and the BCom; however, these points must not be included in the 255 points required by Regulation 3(d)(i) above.

(c) Cross-credit between BForSc and BCom

In addition to the cross-credits allowed under the General Enrolment Regulations, with permission of the College of Engineering Dean (Academic), a further 15 points from the BCom, which has not been credited as part of the 300-level requirements of a BCom major, may be cross-credited as a substitute for one FORE 400-level elective.

(d) Credit from the New Zealand Diploma in Business or New Zealand Certificate in Commerce.

A student seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades as determined by the Dean of Business.

8. Progression

This qualification adheres to the General Regulations for the University, with no additional stipulations.

9. Honours, Distinction and Merit

Honours, Distinction and Merit are not awarded for this qualification.

10. Pathways to other qualifications

(a) There are no advancing qualifications for this degree.

(b) A student who has not met the requirements for the Bachelor of Commerce may, with the permission of the Dean of Business, transfer to the Certificate in Commerce.

Schedule A to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to www.canterbury.ac.nz/study/qualifications-and-courses

The following core courses are required:

- (1) ACCT 102 Accounting and Financial Information
- (2) ECON 104 Introduction to Microeconomics or ECON 105 Introduction to Macroeconomics
- (3) INFO 123 Information Systems and Technology
- (4) MGMT 100 Fundamentals of Management
- (5) STAT 101 Statistics 1
- (6) BSNS 201 Business and Culture or an alternative course as approved by the Dean of Business
- (7) BSNS 299 UC Employability Portfolio

Note: Students first enrolled in the BCom before 2019 are not required to complete BSNS 201 or BSNS 299.

Schedule B to the Regulations for the Degree of Bachelor of Commerce

Note: A student is required to complete the core courses as specified in the Schedule A to the Regulations for the Degree of Bachelor of Commerce, as well as those outlined in Schedule B below. Detailed course information for each course is provided in Schedule C.

For full course information, go to www.canterbury.ac.nz/study/qualifications-and-courses

Accounting**Major**

A student intending to complete the BCom majoring in Accounting must be credited with the following:

100-level

Required: ACCT 103.

200-level

Required: ACCT 211 and ACCT 222.

300-level

Required: At least 60 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356, ACCT 358 and ACCT 359.

Minor

A student intending to take a minor in Accounting must be credited with the following:

- i. ACCT 102 and ACCT 103; and
- ii. Either ACCT 211 or ACCT 222; and
- iii. A further 30 points of Accounting at 200-level or above which may include INFO 243; and
- iv. A further 15 points of Accounting at 300-level.

*Business and Sustainability***Major**

There is no major in Business and Sustainability.

Minor

A student intending to take a minor in Business and Sustainability must be credited with the following:

- i. MGMT 100
- ii. MGMT 230 and MGMT 335; and
- iii. A further 30 points from ECON 225, MGMT 270, ACCT 340, MGMT 333.

*Business Economics***Major**

A student intending to complete the BCom majoring in Business Economics must be credited with the following:

100-level

Required: ECON 104 and ECON 105.

Recommended: FINC 101.

200-level

Required:

- i. ECON 207, ECON 208; and
- ii. ECON 213 or ECON 214; and
- iii. FINC 201.

300-level

Required: At least 60 points of 300-level ECON including ECON 310.

Additionally a student must meet the requirements for at least one other minor, other than Economics, as specified in this Schedule.

Minor

There is no minor in Business Economics.

*Economics***Major**

A student intending to complete the BCom majoring in Economics must be credited with the following:

100-level

Required: ECON 104 and ECON 105.

200-level

Required:

- i. ECON 202 or 207; and
- ii. ECON 203 or ECON 208; and
- iii. ECON 201 or 206.

300-level

Required: At least 60 points of 300-level Economics.

Note: *MATH 102 is only required for honours and master's. A student who enrolled in the BCom prior to 2015 may graduate under the 2014 Regulations.*

Minor

A student intending to minor in Economics must be credited with the following:

- i. ECON 104 and ECON 105; and
- ii. ECON 207 or ECON 208; and
- iii. A further 15 points of Economics at 200-level or above; and
- iv. A further 15 points of Economics at 300-level.

*Entrepreneurship***Major**

Refer to the major in Strategy and Entrepreneurship.

Minor

A student intending to minor in Entrepreneurship must be credited with the following:

- i. ACCT 102, MGMT 100, MKTG 100; and
- ii. MGMT 223; and
- iii. MGMT 342, MGMT 343.

*Finance***Major**

A student intending to complete the BCom majoring in Finance must be credited with the following:

100-level

Required: MATH 101 or MATH 102.

Recommended: MATH 102.

200-level

Required: FINC 201 and FINC 203.

300-level

Required: At least 60 points in 300-level Finance, including at least 30 points from FINC 301, FINC 311, or FINC 312.

Minor

A student intending to minor in Finance must be credited with either:

- i. ACCT 102, STAT 101; and
- ii. MATH 101 or MATH 102; and
- iii. FINC 201, FINC 203; and
- iv. A further 15 points from FINC 301, FINC 311 or FINC 312.

or

- i. STAT 101; and
- ii. MATH 102 and MATH 103; and
- iii. FINC 201; and
- iv. A further 30 points of Finance, including at least one of FINC 301, FINC 311 or FINC 312.

*Human Resource Management***Major**

A student intending to complete the BCom majoring in Human Resource Management must be credited with the following:

200-level

Required: MGMT 206, MGMT 207, and MGMT 230.

300-level

Required: MGMT 301, MGMT 303, MGMT 308 and MGMT 331.

Minor

A student intending to minor in Human Resource Management must be credited with the following:

- i. MGMT 100; and
- ii. MGMT 206, MGMT 207; and
- iii. MGMT 303, MGMT 308.

*Information Systems***Major**

A student intending to complete the BCom majoring in Information Systems must be credited with the following:

200-level

INFO 223 and INFO 253; and a further 15 points from INFO 213, INFO 263 or SENG 201.

300-level

Required: At least 60 points from 300-level INFO courses. Note: Students may substitute COSC 332 or COSC 362 for any 15-point INFO course.

Minor

A student intending to minor in Information Systems must be credited with the following:

- i. INFO 123; and
- ii. INFO 223 or INFO 253; and
- iii. A further 30 points of Information Systems at 200-level or above; and
- iv. A further 15 points of Information Systems at 300-level.

*Innovation****Major**

Students intending to complete the BCom majoring in Innovation must be credited with the following:

200-level

Required: INOV 200, MGMT 223, and 30 points from INOV 201, INOV 202, INOV 290.

300-level

Required: INOV 300 or MGMT 342; INOV 301, INOV 390.

Minor

A student intending to minor in Innovation must be credited with the following:

- i. INOV 200
- ii. INOV 201
- iii. INOV 202 or MGMT 223
- iv. INOV 300 or MGMT 342
- v. A further 15 points in INOV at 200- or 300-level.

* Subject to Universities New Zealand CUAP approval, due December 2018.

International Business

Major

A student intending to complete the BCom majoring in International Business must be credited with the following:

100-level

Required: (MKTG 100 or MATH 101 or MATH 102) and ECON 104; and 30 points in a single subject selected from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS).

200-level

Required: ECON 222, FINC 201 and MGMT 221; and 15 points from FINC 203, MGMT 228, MKTG 201, MKTG 204.

Note: A student intending to proceed to the BCom(Hons) or MCom degree in Finance must have passed ECON 213.

300-level

Required: FINC 344, MGMT 332 and (MGMT 344 or MGMT 320); and 15 points of FINC 301, MGMT 324, MKTG 301, MKTG 305, MKTG 309, MKTG 314.

A student intending to major in International Business should carefully examine the prerequisites and other details of the courses in the Course Catalogue | Rārangī Akoranga to ensure that they plan an appropriate pathway to the 200- and 300-level courses they wish to take.

Minor

A student intending to minor in International Business must be credited with the following:

- i. MGMT 100, ECON 104, MKTG 100; and
- ii. ECON 222, MGMT 221; and
- iii. MGMT 332.

Management

Major

A student intending to complete the BCom majoring in Management must be credited with the following:

100-level

Required: (MGMT 170 or MSCI 101) and MKTG 100.

200-level

Required: MGMT 206, MGMT 207; and 30 points from MGMT 208, MGMT 221, MGMT 230, MGMT 270, MGMT 281, MKTG 201.

300-level

Required: MGMT 301, and either (MGMT 344 and 30 points of 300-level courses from MGMT or MKTG) or (MGMT 320 and 15 points of 300-level courses from MGMT or MKTG). No more than 15 points may be taken from MGMT 303, MGMT 308, MGMT 331.

A student intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue | Rārangī Akoranga to ensure that they plan an appropriate pathway to the 200- and 300-level courses they wish to take.

Minor

There is no minor in Management.

Marketing

Major

A student intending to complete the BCom majoring in Marketing must be credited with the following:

100-level

Required: MKTG 100.

200-level

Required: MKTG 201, MKTG 202, MKTG 204; and 15 points from MKTG 205, MKTG 230.

300-level

Required: At least 60 points from 300-level MKTG courses.

Minor

A student intending to minor in Marketing must be credited with the following:

- i. MKTG 100; and
- ii. MKTG 201, MKTG 202, MKTG 204; and
- iii. A further 15 points of Marketing at 300-level.

Operations and Supply Chain Management

Major

A student intending to complete the BCom majoring in Operations and Supply Chain Management must be credited with the following courses:

100-level

Required: MGMT 170 or MSCI 101

200-level

Required: MGMT 270, MGMT 271; and 15 points from MGMT 223, MGMT 230, MGMT 280, MGMT 281.

300-level

Required: MGMT 370; and 45 points from MGMT 300-level courses of which at least 30 points must be from MGMT 371–379.

Minor

A student intending to minor in Operations and Supply Chain Management must be credited with the following:

- i. MGMT 170; and
- ii. MGMT 270, MGMT 271; and
- iii. MGMT 370; and
- iv. 15 points from MGMT 371–379.

Strategy and Entrepreneurship

Major

A student intending to complete the BCom majoring in Strategy and Entrepreneurship must be credited with the following:

100-level

Required: (MGMT 170 or MSCI 101) and MKTG 100.

200-level

Required: MGMT 221, MGMT 223; and 30 points from MGMT 206, MGMT 230, MGMT 270, MKTG 201.

300-level

Required: MGMT 320 or (MGMT 344 and MGMT 345); and 30 points from MGMT 321, MGMT 324, MGMT 342, MGMT 343.

A student intending to major in Strategy and Entrepreneurship should carefully examine the prerequisites and other details of the courses in the Course Catalogue | Rārangī Akoranga to ensure that they plan an appropriate pathway to the 200- and 300-level courses they wish to take.

Minor

Refer to the minor in Entrepreneurship.

Taxation

Major

Refer to the major in Taxation and Accounting.

Minor

A student intending to minor in Taxation must be credited with the following:

- i. ACCT 102, ACCT 103, ACCT 152; and
- ii. ACCT 254; and
- iii. ACCT 358, ACCT 359.

Taxation and Accounting

Major

A student intending to complete the BCom majoring in Taxation and Accounting must be credited with the following:

100-level

Required: ACCT 103 and (ACCT 152 or LAWS 101).

200-level

Required: (ACCT 211 or ACCT 222) and ACCT 254.

300-level

Required: ACCT 358, ACCT 359; and at least 30 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356.

Minor

Refer to the minor in Taxation.

Tourism Management and Marketing

Major

There is no major in Tourism Management and Marketing.

Minor

Students intending to minor in Tourism Management and Marketing must be credited with the following:

- i. MKTG 100, MGMT 100, STAT 101; and
- ii. MKTG 205, MKTG 240; and
- iii. MKTG 314.

Schedule C to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to www.canterbury.ac.nz/study/qualifications-and-courses

Accounting

Note: In the past many courses below were prefixed with ACCY or AFIS or ACIS. From 2011, the prefix was changed to ACCT and all courses changed to 15 points.

Course Code	Course Title	Pts	2019	P/C/R/PP/EQ
ACCT 102	Accounting and Financial Information	15	S1 S2	R: ACIS 102, AFIS 101, AFIS 102, AFIS 111, AFIS 122, AFIS 132, AFIS 188.
ACCT 103	Accounting and Taxation: An Introduction	15	S1 S2	P: ACCT 102 R: ACIS 103, AFIS 101, AFIS 103, AFIS 111, AFIS 121, AFIS 131
ACCT 152	Law and Business	15	S1	R: ACIS 152, AFIS 151, AFIS 152
ACCT 211	Financial Accounting	15	S2	P: ACCT 102 and ACCT 103 R: ACIS 211, AFIS 211
ACCT 212	Accountants: skills, attributes and practice	15	S1	P: Any 60 points at 100-level or above
ACCT 222	Management Accounting	15	S1	P: ACCT 102 R: ACIS 222, AFIS 222 EQ: ACIS 222, AFIS 222
ACCT 252	Law of Business Contracts	15	S2	P: ACCT 152 or LAWS 101 R: ACIS 252, AFIS 151, AFIS 252, LAWS 203.
ACCT 254	Taxation	15	S1	P: ACCT 103 C: ACCT 152 or LAWS 101 R: ACIS 254, AFIS 254 EQ: ACIS 254
ACCT 256	Law of Business Organisations	15	S2	P: ACCT 152 or LAWS 101 R: AFIS 253, ACIS 256, AFIS 256, LAWS 305, LAWS 312
ACCT 311	Financial Accounting: Theory & Practice	15	S1	P: ACCT 211 R: AFIS 301, ACIS 311, AFIS 311, AFIS 501.
ACCT 312	Advanced Financial Accounting	15	SU2 S2	P: ACCT 211 R: ACIS 312, AFIS 301, AFIS 312, AFIS 501.
ACCT 316	Public Management and Governance	15	S1	P: Any 75 points from ACCT, ECON, EURA, EURO, FINC, INFO, MGMT, MKTG, POLS, LAWS 206. At least 45 of these points must be at 200-level. R: ACIS 316, AFIS 316, AFIS 516, POLS 316 EQ: ACIS 316, and AFIS 316
ACCT 332	Advanced Management Accounting	15	S2	P: ACCT 222 and ACCT 103 R: ACIS 332, AFIS 332, AFIS 322, AFIS 522
ACCT 340	Social and Environmental Reporting	15	S1	P: (1) 30 points from ACCT 102, ACCT 103, ECON 105, MGMT 101 or POLS 103; and (2) At least 30 points at the 200-level. Students without part (1) of this prerequisite but with 30 points in other appropriate courses (eg, in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 340, AFIS 340
ACCT 341	Public Accounting and Finance	15	S2	P: (1) 30 points from ACCT 102, ACCT 103, ECON 105, MGMT 100, POLS 103; and (2) 30 points at 200-level or above in any subject. Students without part (1) of this prerequisite but with 30 points in other appropriate courses (eg, in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 341, AFIS 341 EQ: ACIS 341

ACCT 342	Contemporary Issues in Management Accounting	15	NO	P: ACCT 222 and ACCT 103 R: ACIS 342, AFIS 322, AFIS 342, AFIS 522.
ACCT 346	Auditing	15	S1	P: INFO 123 and ACCT 211. R: ACIS 346, AFIS 306, AFIS 346, AFIS 506. RP: INFO 243
ACCT 356	Advanced Auditing	15	S2	P: ACCT 346 R: ACIS 356, AFIS 306, AFIS 356, AFIS 506.
ACCT 358	Advanced Taxation	15	S1	P: (1) ACCT 152 or LAWS 101; and (2) ACCT 254 OR LAWS 352 R: ACIS 358, ACIS 354
ACCT 359	Further Issues in Advanced Taxation	15	S2	P: ACCT 358 R: ACIS 359, ACIS 354 EQ: ACIS 359
ACCT 365	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 365
ACCT 367	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 367
ACCT 368	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 368
ACCT 369	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 369
ACCT 390	Accounting Internship	15	S1 S2	P: (1) At least 60 points in 200-level ACCT courses (2) Subject to Head of Department Approval. R: ACCT 364, ECON 390, FINC 390, MKTG 390, INFO 390

Business

Course Code	Course Title	Pts	2019	P/C/R/RP/EQ
BSNS 201	Business and Culture	15	S2	P: Any 105 points. RP: ACCT 102, ECON 104, MGMT 100
BSNS 290	Special Topic: Enterprise in Practice - Project	15	SU2	P: Any 120 points at 100-level or above. R: ARTS 295, PACE 295
BSNS 299	UC Employability Portfolio	0	W S1 S2	P: Any 180 points. Must be enrolled in the BCom.

Computer Science

Course Code	Course Title	Pts	2019	P/C/R/RP/EQ
COSC 101	Working in a Digital World	15	S1	R: COSC 110, DIGI 101 EQ: DIGI 101
COSC 121	Introduction to Computer Programming	15	S1 S2	R: COSC 123
COSC 122	Introduction to Computer Science	15	SU2 S2	P: COSC 121 R: COSC 112, CMIS 112
COSC 241	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 242	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 243	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 261	Formal Languages and Compilers	15	S1	P: COSC 121 and COSC 122 and MATH 120 R: COSC 202, COSC 222
COSC 262	Algorithms	15	S1	P: (1) COSC 121; (2) COSC 122; R: COSC 202, COSC 229, COSC 329 RP: MATH 120

COSC 264	Introduction to Computer Networks and the Internet	15	S2	P: (1) COSC 121 and (2) COSC 122 and (3) EMTH 119 or (MATH 102 and MATH 120) or (MATH 102 and STAT 101) R: COSC 227, COSC 231
COSC 265	Relational Database Systems	15	S2	P: COSC 121 or INFO 125 R: COSC 205, COSC 226
COSC 362	Data and Network Security	15	S2	P: COSC 264 or INFO 333. R: COSC 332, ACIS 323, AFIS 323 RP: It is recommended that COSC 362 and COSC 364 be taken together.
COSC 363	Computer Graphics	15	S1	P: (1) ENCE 260, (2) 30 points of 200-level Computer Science, (3) 15 points of 100-level MATH/STAT/EMTH (MATH 120 recommended). MATH 101 is not acceptable.
COSC 364	Internet Technology and Engineering	15	S1	P: COSC 264, ENCE 260 R: COSC 331
COSC 366	Research Project	15	SU2	P: (1)45 points of 200-level Computer Science (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of Math/Stat (MATH 120 recommended) and COSC 262. MATH 101 is not acceptable. (3) approval of the Head of Department RP: COSC 110 OR COSC 101, ENCE 260, COSC 261, COSC 262, SENG 201
COSC 367	Artificial Intelligence	15	S2	P: COSC 262 R: COSC 329
COSC 368	Humans and Computers	15	S2	P: (1) 45 points of (200-level Computer Science and ENCE 260), (2) 30 points of EMTH or 15 points of MATH/STAT (MATH 120 recommended). MATH 101 is not acceptable. R: COSC 225 RP: COSC 110 OR COSC 101, COSC 263 OR SENG 201
COSC 371	Special Topic	15	NO	P: Subject to approval by the Head of Department.
COSC 372	Special Topic	15	NO	P: Subject to approval by the Head of Department.
ENCE 260	Computer Systems	15	S2	P: COSC 121 or subject to the approval of the Dean of Engineering and Forestry for BE(Hons) students. R: ENEL 206; both COSC 208/ENCE 208 and COSC 221/ ENCE 221
ENCE 360	Operating Systems	15	S2	P: ENCE 260. R: COSC 321 RP: COSC 110 or COSC 101, COSC 262.
ENCE 361	Embedded Systems 1	15	S1	P: ENCE 260 R: ENEL 353, ENEL 323, COSC 361, ELEC 361, ENEL 340
SENG 201	Software Engineering I	15	S1	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/STAT 101 are strongly recommended. R: COSC 263, COSC 324
SENG 301	Software Engineering II	15	S1	P: SENG 201. R: COSC 314, COSC 324 RP: COSC 110 OR COSC 101, ENCE 260.
SENG 302	Software Engineering Group Project	30	W	P: SENG 201. C: SENG 301 R: COSC 325, COSC 314 RP: COSC 110 OR COSC 101, ENCE 260, COSC 368, COSC 265.
SENG 365	Web Computing Architectures	15	S1	P: COSC 265 or two courses out of (INFO 223, INFO 253, INFO 263). R: COSC 365 RP: SENG 201 is strongly recommended.

Economics

Course Code	Course Title	Pts	2019	P/C/R/RP/EQ
ECON 104	Introduction to Microeconomics	15	S1 S2	R: ECON 199
ECON 105	Introduction to Macroeconomics	15	S1 S2 X	
ECON 199	Introduction to Microeconomics	15	X	P: Subject to approval of the Head of Department. R: ECON 104
ECON 206	Intermediate Macroeconomics	15	S2	P: ECON 104 and ECON 105 R: ECON 201
ECON 207	Intermediate Microeconomics - Households and Government	15	S1	P: ECON 104 R: ECON 202, ECON 203
ECON 208	Intermediate Microeconomics - Firms and Markets	15	S2	P: ECON 104 R: ECON 202, ECON 203
ECON 213	Introduction to Econometrics	15	S1	P: (1) ECON 104 or ECON 105; and (2) 15 points from STAT or MSCI 110. R: ECON 214 RP: MATH 101 or Year 13 Math with Calculus.
ECON 214	Data Analytics for Business Economics	15	NO	P: (1) ECON 104 or ECON 105 (2) STAT 101 R: ECON 213
ECON 222	International Trade	15	S1	P: ECON 104
ECON 223	Introduction to Game Theory for Business, Science and Politics	15	SU2	P: Any 105 points
ECON 225	Environmental Economics	15	S2	P: ECON 104
ECON 228	Study Tour to South America	15	SU1	P: (1) ECON 104 (2) Subject to the Head of Department approval.
ECON 310	Economic Thinking for Business	15	S2	P: 1) (ECON 207 and ECON 208) or ECON 203 2) ECON 213 or ECON 214
ECON 314	Economic Analysis of "Big Data"	15	S2	P: (1) ECON 105 (2) ECON 213 or ECON 214
ECON 321	Microeconomic Analysis	15	S1	P: 1) ECON 207 or ECON 203; and 2) MATH 102 or MATH 199; and 3) 15 points from STAT RP: ECON 208
ECON 323	Time Series Methods	15	S2	P: (1) ECON 213; and (2) ECON 202 or ECON 207 or FINC 205; and (3) MATH 102 R: FINC 323, STAT 317 EQ: FINC 323, STAT 317
ECON 324	Econometrics	15	S1	P: (1) ECON 213 or STAT 202; and (2) MATH 102 or MATH 199
ECON 325	Macroeconomic Analysis	15	NO	P: (1) ECON 105; and (2) ECON 203 or (ECON 208 and ECON 321) R: ECON 201
ECON 326	Macro and Monetary Economics	15	S2	P: (1) ECON 206; (2) MATH 101 or MATH 199. RP: ECON 207
ECON 327	Economic Analysis of Law	15	NO	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 329	Industrial Organisation	15	S1	P: ECON 207 or ECON 208 or ECON 202 RP: ECON 208
ECON 330	Strategic Behaviour of Firms	15	NO	P: ECON 203 or ECON 208 or ECON 230 or ECON 231
ECON 331	Financial Economics	15	S1	P: ECON 207, FINC 201, MATH 102; R: FINC 331 RP: FINC 205 or MATH 103 EQ: FINC 331

ECON 332	Economics and Psychology	15	NO	P: ECON 202 or ECON 207
ECON 333	Experimental Economics	15	NO	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 334	Labour Economics	15	NO	P: ECON 208. RP: ECON 206
ECON 335	Public Economics 1	15	S1	P: ECON 207 or ECON 203 RP: ECON 208
ECON 338	Health Economics Overview	15	S1	P: ECON 207 or 202 RP: ECON 208
ECON 339	The Economics of European Integration	15	SU1	P: (1) ECON 104 and ECON 105; and (2) Any 30 points above 100-level; and (3) a further 45 points at any level. R: EURO 339, EURA 339 RP: ENGL 117 or an essay-based course. EQ: EURA 339
ECON 340	Development Economics	15	S2	P: ECON 207 or ECON 208 or ECON 202 RP: ECON 208
ECON 341	Economics of Education	15	NO	P: ECON 202 or ECON 207 or ECON 208
ECON 342	Economic History	15	NO	P: (1) ECON 104; and (2) ECON 105; and (3) ECON 202 or ECON 206 or ECON 207
ECON 343	The Economics of Innovation, Creativity and Intellectual Property	15	S2	P: ECON 203 or ECON 208 or ECON 230 or ECON 231 RP: MATH 102 or MATH 199 or MATH 108
ECON 344	International Finance	15	S2	P: ECON 206 or FINC 201 or FINC 203 R: ECON 210 and FINC 315 and FINC 344 RP: 15 points in MATH or Year 13 Math with Calculus EQ: FINC 344
ECON 345	The Economics of Risk and Insurance	15	NO	P: ECON 207 or ECON 202 RP: ECON 208 EQ: FINC 345
ECON 390	Internship or Consultancy Project	15	S1 S2	P: (1) ECON 203 or ECON 208 (2) Subject to the Head of Department approval R: FINC 390, ARTS 395, PACE 395

Finance

Course Code	Course Title	Pts	2019	P/C/R/RP/EQ
FINC 101	Personal Finance	15	S2	
FINC 201	Business Finance	15	S1 S2	P: (1) ACCT 102 or MATH 103; and (2) STAT 101 or MSCI 110; and (3) A further 45 points from the BCom or BSc Schedules. R: FINC 202, AFIS 204 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 204
FINC 203	Financial Markets, Institutions and Instruments	15	S1	P: (1) STAT 101 or MSCI 110; and (2) A further 60 points from the BCom or BSc Schedules. R: AFIS 214 EQ: AFIS 214
FINC 205	Quantitative Finance	15	NO	P: (1) MATH 102 or MATH 108 or MATH 199; and (2) STAT 101 or MSCI 110. RP: MATH 103
FINC 301	Corporate Finance Theory and Policy	15	S2	P: (1) FINC 201; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 C: FINC 203 R: FINC 354, AFIS 304

FINC 302	Applied Corporate Finance	15	NO	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199
FINC 305	Financial Modelling	15	S1	P: (1) FINC 201; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 C: FINC 203 or MATH 103 R: FINC 616
FINC 308	Applied Financial Analysis and Valuation	15	S2	P: FINC 201 C: FINC 203 R: FINC 394 and AFIS 314
FINC 311	Investments	15	S1	P: (1) FINC 201; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 C: FINC 203 or MATH 103 R: FINC 364, AFIS 314
FINC 312	Derivative Securities	15	S1	P: (1) FINC 201; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 C: FINC 203 or MATH 103 R: FINC 612
FINC 316	Fixed Income Securities	15	NO	P: (1) FINC 201 and FINC 203; and (2) MATH 102 or MATH 199 RP: FINC 205
FINC 323	Time Series Methods	15	NO	P: (1) ECON 213; and (2) ECON 202 or ECON 207 or FINC 205; and (3) MATH 102 R: STAT 317, ECON 323 EQ: ECON 323, STAT 317
FINC 331	Financial Economics	15	S1	P: ECON 207, FINC 201, MATH 102; R: ECON 331 RP: FINC 205 or MATH 103 EQ: ECON 331
FINC 344	International Finance	15	S2	P: ECON 206 or FINC 201 or FINC 203 R: FINC 315, ECON 344, ECON 210 RP: 15 points in MATH or Year 13 Math with Calculus EQ: ECON 344
FINC 345	The Economics of Risk and Insurance	15	NO	P: ECON 207 or ECON 202 RP: ECON 208 EQ: ECON 345
FINC 370	Special Topic: Energy Financing	15	NO	P: (1) FINC 201 (2) FINC 203 (3) MATH 101
FINC 390	Internship or Consultancy Project	15	S1 S2	P: (1) FINC 201 and FINC 203 (2) Subject to approval of the Head of Department R: ECON 390, ARTS 395, PACE 395

Information Systems

Note: In the past many courses below were prefixed with ACCT or AFIS or ACIS. From 2011, the prefix was changed to INFO and all the courses changed to either 15 points or 30 points.

Course Code	Course Title	Pts	2019	P/C/R/RR/EQ
INFO 123	Business Information Systems and Technology	15	S1 S2	R: ACIS 123, AFIS 123, AFIS 124
INFO 125	Introduction to Programming with Databases	15	S1	R: ACIS 125, AFIS 125
INFO 213	Object-Oriented Systems Development	15	S1	P: 30 points from INFO 123, INFO 125, COSC 121, COSC 122 R: ACIS 213 and AFIS 213 after 1996.
INFO 223	Business Systems Analysis	15	S2	P: (1) 15 points from (INFO 123, INFO 125, COSC 121, COSC 122) (2) An additional 15 points from the Commerce Schedule. R: INFO 203, ACIS 203, AFIS 203, AFIS 223

INFO 243	Accounting Information Systems	15	S2	P: ACCT 103 and INFO 123 R: ACIS 243, AFIS 243
INFO 253	Internet Business and Technology	15	S1	P: (1) 15 points from (INFO 123, INFO 125, COSC 121, COSC 122) (2) An additional 15 points from the Commerce Schedule R: INFO 233
INFO 260	Data Management	15	S1	P: INFO 123 or COSC 101 or DIGI 101
INFO 261	Special Topic	15	NO	P: Subject to Approval by the Head of Department
INFO 263	Web Design and Development	15	S2	P: 30 points from (INFO 123, INFO 125, COSC 121, COSC 122) R: INFO 233
INFO 333	IT Risk and Security Management	15	NO	P: (1) 15 points from INFO 233, INFO 253, INFO 263, COSC 231, COSC 264; and (2) An additional 15 points at 200-level from the Commerce Schedule or SENG R: ACIS 333
INFO 343	IT Governance and Strategy	15	S1	P: (1) 15 points at 200-level from INFO; and (2) an additional 15 points at 200-level from the Commerce Schedule or SENG R: INFO 303, ACIS 303
INFO 353	Contemporary Issues in Information Systems	15	S2	P: (1) 15 points at 200-level INFO, COSC or SENG; and (2) An additional 15 points at 200-level from the Commerce Schedule. R: INFO 303, ACIS 303, INFO 635
INFO 360	Business Process Management	15	S1	P: (1) 15 points at 200-level from INFO, COSC or SENG; and (2) An additional 15 points at 200-level from the Commerce Schedule
INFO 361	Business Intelligence and Analytics	15	S2	P: (1) INFO 123; and (2) 60 points at 200-level any course on the Commerce Schedule RP: STAT 101 (or equivalent)
INFO 362	Special Topic	15	NO	P: Subject to Head of Department approval. R: ACIS 362, AFIS 362
INFO 363	Special Topic	15	NO	P: Subject to Head of Department approval. R: ACIS 363, AFIS 363
INFO 369	Special Topic	30	NO	P: Subject to Approval by the Head of Department
INFO 390	Information Systems Internship	15	S1 S2	P: (1) 45 points at 200-level from INFO (can substitute 15 points at 200-level INFO for 15 points at 200-level COSC or SENG) (2) An additional 15 points at 200-level (3) Subject to Head of Department Approval R: INFO 362, INFO 330, ACCT 390, ECON 390, FINC 390, MKTG 390
INFO 393	Information Systems Project Management	15	S2	P: (1) 15 points at 200-level from INFO, COSC or SENG; and (2) An additional 15 points at 200-level from the Commerce Schedule R: INFO 313, ACIS 313, AFIS 313, MSCI 322, MSCI 324, MGMT 372, MSCI 372

Innovation*

Course Code	Course Title	Pts	2019	P/C/R/RP/EQ
INOV 200	Opportunities: Here, There and Everywhere	15	S1	P: Any 60 points
INOV 201	Will it Fly?: Feasibility Assessment of New Innovation	15	S2	P: Any 60 points. RP: INOV 200
INOV 202	Emerging Technologies	15	S2	P: Any 60 points. RP: INOV 200
INOV 290	Enterprise in Practice (Project)	15	S1 S2	P: 120 points at 100-level or above R: BSNS 290, ARTS 295, PACE 295
INOV 300	Societal Impact Through Innovation	15	NO	P: INOV 200 RP: INOV 201 or INOV 202 or INOV 223
INOV 301	Implementing for Societal Impact: Tools for Innovators	15	NO	P: INOV 200 and Head of Department approval RP: INOV 300 or MGMT 342
INOV 390	Innovation Practicum	30	NO	P: INOV 300 or MGMT 342 and Head of Department Approval RP: INOV 301

Law

Course Code	Course Title	Pts	2019	P/C/R/RP/EQ
LAWS 355	European Union Law	15	NO	P: (i) LAWS 101; and (ii) LAWS 110 C: LAWS 202–LAWS 206. Students enrolled in other degrees, who do not have the above prerequisites and corequisites, but have completed appropriate courses in another discipline, may apply to the Head of Department for a waiver. R: EURO 311, EURA 311

Management

Course Code	Course Title	Pts	2019	P/C/R/RP/EQ
MGMT 100	Fundamentals of Management	15	S1 S2	R: MGMT 101
MGMT 170	Managerial Decision Making	15	S2	R: MSCI 101
MGMT 206	Organisational Behaviour	15	S1	P: (1) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT R: MGMT 201, MGMT 216 EQ: MGMT 216
MGMT 207	Principles of Human Resource Management	15	S1	P: (1) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT
MGMT 208	Principles of Leadership	15	NO	P: (1) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT
MGMT 221	International Business	15	S1	P: (1) MGMT 100; and (2) 30 points in ECON, MGMT, MKTG or MSCI R: MGMT 220
MGMT 223	Innovation Management	15	S2	P: (1) MGMT 100; and (2) A further 30 points from Commerce subjects
MGMT 228	Chinese Business Practices and Culture (study tour)	15	SU2 X	P: 120 points including 30 points from Commerce subjects

* Subject to Universities New Zealand CUAP approval, due December 2018.

MGMT 230	Business, Society and the Environment	15	S1 S2	P: (1) Any 60 points in ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI, COMS or (2) 60 points from Science R: MKTG 230 EQ: MKTG 230
MGMT 240	Business Communication for the Global Age	15	NO	P: MGMT 100 RP: MGMT 206
MGMT 270	Introduction to Operations and Supply Chain Management	15	S1	P: (1) MGMT 100 or MGMT 170 or MSCI 101; and (2) STAT 101 R: MSCI 270, MSCI 220 EQ: MSCI 270
MGMT 271	Operations Management Processes	15	S2	P: (1) MGMT 100 or MGMT 170 or MSCI 101; and (2) STAT 101 R: MSCI 221, MSCI 271 RP: MGMT 270 or MSCI 270 EQ: MSCI 271
MGMT 281	Business Research Methods	15	S2	P: (1) 15 points STAT; and (2) 15 points of MGMT or MKTG or MSCI 221, MSCI 271 R: MKTG 280, MSCI 280, MGMT 280, MSCI 281 EQ: MSCI 281
MGMT 301	Leading Change and Innovation	15	S1	P: MGMT 206 and MGMT 207 R: MGMT 315
MGMT 303	Leading and Managing People: Essential Employment Frameworks	15	S2	P: (1) Any 45 points at 200-level or above in MGMT; or (2) LAWS 101 and LAWS 110
MGMT 304	Management Skills for a Diverse Workforce	15	S1	P: MGMT 206 and MGMT 207
MGMT 306	Team Leadership	15	S1	P: MGMT 206 and MGMT 207 R: MGMT 305
MGMT 308	Advanced Human Resource Management	15	S2	P: MGMT 206 and MGMT 207 R: MGMT 307
MGMT 324	International Entrepreneurship	15	S2	P: 45 points at 200-level or above in MGMT or MKTG
MGMT 330	Communication Management	15	S2	P: MGMT 206 or COMS 201 or SOCI 219 or MKTG 201
MGMT 331	Learning and Development in Organisations	15	S1	P: MGMT 206 and MGMT 207
MGMT 332	International Management	15	S2	P: MGMT 221
MGMT 333	Managing Corporate Responsibility	15	S1	P: (1) MGMT 230; and (2) Any 30 points at 200-level or above in MGMT RP: Other essay-based courses
MGMT 334	Negotiation for Business	15	NO	P: (1) 45 points at 200-level or above in ACCT, ECON, INFO, MGMT, MKTG, MSCI; or (2) LAWS 101 and LAWS 110
MGMT 335	Business and Sustainability	15	S1	P: 1) MGMT 230 or MKTG 230; and 2) Any 45 points at 200-level or above in Commerce
MGMT 342	Entrepreneurship and New Ventures	15	S2	P: (1) ACCT 102; and (2) Any 60 points at 200-level or above in Commerce or Science R: MGMT 321
MGMT 343	Social Entrepreneurship	15	S2	P: Any 90 points at 200-level or above R: MGMT 321
MGMT 344	Strategic Management	15	S1	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 320
MGMT 345	Strategy Processes and Practices	15	S1	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 320 RP: MGMT 344

MGMT 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 320, MSCI 370 EQ: MSCI 370
MGMT 371	Purchasing and Supply Chain Management	15	S2	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 321, MSCI 371 EQ: MSCI 371
MGMT 372	Project Management	15	S2	P: Any 60 points at 200-level or above in Commerce, Science or Engineering R: MSCI 322, MSCI 324, MSCI 372, INFO 313, ACIS 313 EQ: MSCI 372
MGMT 373	Quality Management	15	NO	P: (1) MGMT 270 or MSCI 270; and (2) MGMT 271 or MSCI 271 R: MSCI 323, MSCI 373 EQ: MSCI 373
MGMT 390	Management Intern Consulting Project	15	A S2	P: (1) 60 points at 200-level or above in MGMT; and (2) Subject to Head of Department Approval R: ARTS 395, ECON 390, FINC 390, MKTG 390, ACCT 364, INFO 390, PACE 395

Marketing

Course Code	Course Title	Pts	2019	P/C/R/PP/EQ
MKTG 100	Principles of Marketing	15	S1 S2	R: MGMT 102 EQ: MGMT 102
MKTG 201	Marketing Management	15	S2	P: (1) MKTG 100; and (2) MSCI 110 or STAT 101; and (3) A further 15 points in MGMT or MSCI R: MGMT 210 RP: MKTG 202 EQ: MGMT 210
MKTG 202	Marketing Research	15	S1	P: (1) MKTG 100; and (2) MSCI 110 or STAT 101; and (3) A further 15 points in MGMT or MSCI R: MGMT 212 EQ: MGMT 212
MKTG 204	Consumer Behaviour	15	S2	P: Any 30 points in ACCT, COMS, ECON, INFO, MGMT, MKTG, MSCI, PSYC or SOCI R: MGMT 204 EQ: MGMT 204
MKTG 205	Services Marketing and Management	15	S2	P: (1) MKTG 100; and (2) STAT 101; and (3) A further 15 points in MGMT or MSCI R: MGMT 317; MKTG 313
MKTG 230	Business, Society and the Environment	15	S1 S2	P: (1) Any 60 points in ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI, COMS or (2) 60 points from Science R: MGMT 230 EQ: MGMT 230
MKTG 240	Tourism, Hospitality & Events Management	15	S1	P: MKTG 100
MKTG 305	Strategic Marketing	15	NO	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 316; MKTG 301 EQ: MKTG 301
MKTG 307	Advertising and Promotion Management	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 318; MKTG 303
MKTG 309	International Marketing	15	S1	P: At least 30 points of 200-level courses in MKTG R: MGMT 316

MKTG 310	Customer Experience	15	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 310 EQ: MGMT 310
MKTG 311	Retail Marketing	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 311 EQ: MGMT 311
MKTG 314	Tourism Marketing and Management	15	S1	P: Any 45 points 200-level ECON, MGMT, MKTG, MSCI, POLS, PSYC, SOCI, GEOG or other social science approved by the Head of Department R: MGMT 340 EQ: MGMT 340
MKTG 315	Marketing for Behavioural Change	15	S2	P: Any 45 points 200-level or above in COMS, MGMT, MKTG, PSYC or SOCI R: MGMT 341 EQ: MGMT 341
MKTG 316	Digital Marketing	15	S2	P: (1) MKTG 100, (2) 90 points from Commerce at 200-level or above
MKTG 317	Sustainable Tourism Enterprises and Destinations	15	S2	P: (1) MKTG 100; and (2) 60 points from any 200-level ECON, MGMT, MKTG, MSCI, POLS, PSYC, SOCI, GEOG or other social science subjects approved by the Head of Department. RP: MKTG 314
MKTG 390	Marketing Internship	15	S2	P: (1) MKTG 201 and MKTG 202 (2) Subject to Head of Department Approval R: ECON 390, FINC 390, ARTS 395, ACCT 324, INFO 390, PACE 395

Mathematics and Statistics

These subjects are not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 60 points in Mathematics and Statistics at 100- and 200-level may be included in the 255 points required for courses in this Schedule.