Faculty of Commerce

The Degree of Bachelor of Commerce (BCom)

See also General Course and Examinations Regulations.

The Programme for this Degree

1. The Structure of the Programme

(a) Subjects: The degree of Bachelor of Commerce is awarded with a major in:
   i. Accounting; Economics; Finance; Human Resource Management; Information Systems; International Business; Management; Management Science and Operations Management; Marketing; Strategy and Entrepreneurship; Taxation and Accounting.
   ii. Students who enrolled in the Bachelor of Commerce prior to 2011 may graduate with a Bachelor of Commerce endorsed in the following subjects: Accounting; Computer Systems and Networks; Economics; Finance; Human Resource Development; Information Systems; International Business; Marketing; Operations Research; Software Development; Strategic Management.

   Note: Details of majoring requirements are given in Schedules A and B for this degree. The courses and programmes for the (now discontinued) endorsements are given in the Schedule of Endorsements for this degree.

(b) Structure: To qualify for the degree of Bachelor of Commerce:
   i. a candidate must pass courses having a minimum total value of 360 points; and
      a. at least 255 points must be from courses listed in Schedule C to the Regulations for the degree of Bachelor of Commerce;
      b. at least 75 of these 255 points must be from Schedule A to the Regulations for the degree of Bachelor of Commerce
      c. up to 105 points (the balance of the 360) may be for courses from any degree of the University. These courses will be subject to the Regulations for the other degree.
   ii. within the structure outlined in clause b(i), a candidate must pass courses to the value of:
      a. At least 225 points must be for courses above 100-level.
      b. At least 90 points must be for courses at 300-level.
   iii. a candidate must also satisfy the requirements for a Major as listed in Schedule B.

2. Requirements upon Courses from Other Degrees

A candidate exercising an option of enrolling in a course which is from the Schedule for another degree shall comply with the pertinent regulations for that degree relating to the course.

Note: Such regulations include prerequisites, combinations of subjects and practical work

Admission to the Programme

3. Standard of Entry and Approvals Required for Admission to the Programme

All students must satisfy Regulation A of the Admission Regulations.

4. Direct Entry into 200-level Courses

Subject to the approval of the Dean of Commerce, a student who has achieved a sufficient standard in a subject or subjects in the National Certificate of Educational Achievement (NCEA) or other comparable examination may be enrolled in one or more courses listed in the Schedule at 200-level without having passed the appropriate prerequisite of that course provided that:

(a) if the candidate is credited with the course, he or she shall not thereafter be credited with any prerequisite of that course, and
(b) if the candidate fails the course but in the opinion of the examiners attains the standard of a pass in another course at 100 or 200-level, he or she may be credited with a pass in such course or courses as the Dean of Commerce shall decide.

Note: Before being recommended by the Dean for admission under this regulation a candidate shall take such tests as the Dean may require.

Transfers of Credit and Exemptions

5. Credit for Study for Other Qualifications

The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification where the content and standard of such study are considered appropriate to the degree. Credit may be specified or unspecified, and will be at an appropriate level. Credit from a completed degree will not exceed a maximum of 120 points. Credit from an incomplete degree, diploma or other tertiary qualification will not exceed 224 points.

Notes:

1. *Students seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades.*
2. *Students may enquire from the Academic Manager in the College as to the Faculty's understanding of 'appropriate'.*

6. Exemptions, Transfers, Credits and Cross-Credits from Other Qualifications

In addition to the credits permitted under Regulation K1 of the General Course and Examination Regulations the following provisions apply.

(a) Credit from LLB

i. A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Laws and has been credited with LAWS 101 and LAWS 110 to the Bachelor of Laws, shall also have these courses credited to the degree of Bachelor of Commerce .

ii. A candidate who commenced the degree of Bachelor of Commerce prior to 2008 and who is or has been enrolled for the degree of Bachelor of Laws and has been credited with LAWS 331 and LAWS 332 and LAWS 312 to the degree of Bachelor of Laws shall have ACCT 256 credited to the Bachelor of Commerce. This shall apply until the end of 2011, whether or not ACCT 256 is an offered course .

(b) Cross credit between BE(Hons) and BCom
A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Engineering with Honours shall be permitted to cross-credit EMTH 201 or EMTH 202 or EMTH 210 or MATH 218 or ENME 230, if credited to the degree of Bachelor of Engineering with Honours, shall also be credited to the degree of Bachelor of Commerce.

Notes:

1. *These points may not be included in the 255 points required by Regulation 1 for courses in the Schedule to these Regulations.*
2. *Students should also consult BE(Hons) regulations about the total number of cross-credits permitted between the degrees.*

(c) Cross credit between BForSc and BCom
A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Forestry Science shall be permitted to cross credit up to 28 points (non-majoring) from the degree of Bachelor of Commerce to the degree of Bachelor of Forestry Science as a substitute for one FORE 400-level elective.

(d) Cross credit between BCom and LLB limits a subsequent credit
A candidate who has enrolled for the Degree of Bachelor of Laws for the first time after 1975 and who has had LAWS 203 or 311 or 814 credited to the Degree of Bachelor of Laws or the Law Professional Course, may not subsequently have ACIS 152 and ACIS 252 or AFIS 151 credited to the degree of Bachelor of Commerce.

Transition from Earlier Regulations, Waivers and Variations

7. Students who enrolled in the BCom for the first time between 2008 and 2010

Students who enrolled in the BCom for the first time after 2007 and prior to 2011 may complete the degree under the regulations that applied in the year they first enrolled in the BCom, or under the 2011 regulations. This transitional provision will lapse at the end of 2013.

Schedule A to the Regulations for the Degree of Bachelor of Commerce

At least five 'core' courses selected from:

(1) ACCT 102 Accounting and Financial Information
(2) INFO 123 Information Systems and Technology
(3) ECON 104 Introduction to Microeconomics or ECON 105 Introduction to Macroeconomics
(4) MSCI 110 Quantitative Methods for Business or STAT 101 Statistics 1
(5) MGMT 100 Fundamentals of Management

Schedule B to the Regulations for the Degree of Bachelor of Commerce

Note: Students are required to complete the core courses as specified in the Schedule A to the Regulations for the Degree of Bachelor of Commerce, as well as those outlined in Schedule B below. Detailed course information for each major subject is provided in Schedule C and the Course Catalogue.

Accounting

Students intending to complete the BCom majoring in Accounting must be credited with five compulsory core courses and the following:

100-level

Required: ACCT 103

200-level

Required: ACCT 211 and ACCT 222

300-level

Required: At least 60 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356, ACCT 358 and ACCT 359

Economics

Students intending to complete the BCom majoring in Economics must be credited with five compulsory core courses and the following:

100-level

Required: ECON 104 and ECON 105

Recommended: MATH 102 and STAT 101

200-level

Required: (ECON 201 or 206) and (ECON 202 or 207) and (ECON 203 or ECON 208 or ECON 213)

300-level

Required: At least 60 points of 300-level Economics

Finance

Students intending to complete the BCom majoring in Finance must be credited with five compulsory core courses and the following:

100-level

Required: MATH 101 or MATH 102

Recommended: MATH 102

200 level

Required: FINC 201 and FINC 203

300 level

Required: At least 60 points of 300 level Finance

Note: In previous years FINC courses were coded as AFIS or ECON courses. As a result, the following 300-level courses will be counted as FINC courses for the purposes of satisfying the majoring requirements in Finance: AFIS 304, AFIS 314, ECON 331.

Human Resource Management

Students intending to complete the BCom majoring in Human Resource Management must be credited with five compulsory core courses and the following:

200-level

Required: MGMT 206, MGMT 207, MGMT 230, and (MGMT 208 or MGMT 209)

300-level

Required: MGMT 301, MGMT 303, MGMT 308, MGMT 331; and a further 30 points from the following courses: MGMT 304, MGMT 330, MGMT 333, MGMT 339

Note: MGMT 339 is a limited entry 30 point course.

Information Systems

Students intending to complete the BCom majoring in Information Systems must be credited with five compulsory core courses and the following:

200-level

Required: INFO 203, INFO 233, and a further 15 points from any 200-level INFO or COSC courses

300-level

Required: At least 60 points from any 300-level INFO courses. Note: Students may substitute COSC 332 for any 15-point INFO course.

International Business

Students intending to complete the BCom majoring in International Business must be credited with five compulsory core courses and the following:

100-level

Required: (MKTG 100 or MGMT 102 or MATH 101 or MATH 102) and ECON 104; and 30 points in a single subject selected from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS). The selected language or cultural courses must be approved by the International Business Director.

200-level

Required: (ECON 222 or ECON 209), FINC 203, (MKTG 204 or MGMT 204), and ((MGMT 221 and MGMT 222) or MGMT 220), and (FINC 201 or MKTG 201 or MGMT 210)

Note: MGMT 222 is waived for students who go on exchange. Students intending to proceed to the BCom(Hons) or MCom degree must have passed MGMT 280 or ECON 213.

300-level

Required: FINC 344, MGMT 320, MGMT 332, and (MKTG 314 or MGMT 340); and 30 points from FINC 301, MGMT 324, MKTG 301

Students intending to major in International Business should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Management

Students intending to complete the BCom majoring in Management must be credited with five compulsory core courses and the following:

100-level

Required: MKTG 100 and MSCI 101

200-level

Required: MGMT 206, MGMT 207, MGMT 270 and MKTG 201; and 30 points from ACCT 222, MGMT 208, MGMT 209, MGMT 221, MGMT 230, MGMT 280, and MKTG 202

Note: Students intending to proceed to the BCom(Hons) or MCom degree must have passed MGMT 280.

300-level

Required: MGMT 301, MGMT 308, and MGMT 320; and 30 points of 300-level courses from MGMT, MKTG and MSCI

Students intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Management Science and Operations Management

Students intending to complete the BCom majoring in Management Science and Operations Management must be credited with five compulsory core courses and the following:

100-level

Required: MSCI 101

200-level

Required: MSCI 201, MSCI 270, MSCI 280

300-level

Required: At least 60 points from MSCI 300-level courses, including MSCI 370

Note: For further course information students should refer to the subject 'Management Science' in the Course Catalogue section.

Marketing

Students intending to complete the BCom majoring in Marketing must be credited with five compulsory core courses and the following:

100-level

Required: MKTG 100. Note: Students intending to major in Marketing must take ECON 104 rather than ECON 105 from the list of core courses.

200-level

Required: MKTG 201, MKTG 202, MKTG 204, MKTG 280

300-level

Required: At least 90 points from MKTG 301-390, including at least two of MKTG 301, MKTG 302 or MKTG 303.

Note: Students intending to proceed to the BCom(Hons) in Marketing or MCom in Marketing must have passed MKTG 302 (or equivalent).

Strategy and Entrepreneurship

Students intending to complete the BCom majoring in Strategy and Entrepreneurship must be credited with five compulsory core courses and the following:

100-level

Required: ECON 104, MKTG 100 and MSCI 101

200-level

Required: MGMT 206, MGMT 221, MGMT 270 and MKTG 201; and 30 points from ACCT 222, MGMT 207, MGMT 222, MGMT 280, and MKTG 202

Note: Students intending to proceed the BCom(Hons) or MCom degree must have passed MGMT 280.

300-level

Required: MGMT 320 and MGMT 321; and 30 points from MGMT 301, MGMT 323, MGMT 324, MGMT 332, MGMT 370, and MKTG 301

Note: MGMT 323 is a limited entry course. See limitation of entry regulations.

Students intending to major in Strategy and Entrepreneurship should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Taxation and Accounting

Students intending to complete the BCom majoring in Taxation and Accounting must be credited with five compulsory core courses and the following:

100-level

Required: ACCT 103 and (ACCT 152 or LAWS 101)

200-level

Required: (ACCT 211 or ACCT 222) and ACCT 254

300-level

Required: ACCT 358, ACCT 359; and at least 30 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356

Schedule C to the Regulations for the Degree of Bachelor of Commerce

Note: SU2 indicates a November 2010 course start date. See Course Catalogue section for a full list of semester indicators and course dates. The 'Recommended Preparation (RP)' listed is included for information only and does not constitute part of the Schedule.

Accounting

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
ACCT 102	Accounting and Financial Information	15	S1 S2	R: ACIS 102, AFIS 101, AFIS 102, AFIS 111, AFIS 122, AFIS 132, AFIS 188.
ACCT 103	Introduction to Financial Accounting	15	S1 S2	P: ACCT 102 or ACIS 102 or AFIS 102 or AFIS 188 R: ACIS 103, AFIS 101, AFIS 103, AFIS 111, AFIS 121, AFIS 131
ACCT 152	Law and Business	15	S1	R: ACIS 152, AFIS 151, AFIS 152
ACCT 211	Financial Accounting	15	S2	P: One of ACCT 103, AFIS 101, ACIS 103 or AFIS 103, AFIS 111, AFIS 122, AFIS 132 or (AFIS 121 and AFIS 102). R: ACIS 211, AFIS 211

ACCT 222	Management Accounting	15	S1	P: ACCT 102 or ACIS 102 or AFIS 102 or AFIS 188 R: AFIS 222
ACCT 252	Law of Business Contracts	15	S2	P: ACCT 152 or ACIS 152 or AFIS 152 or LAWS 101 R: ACIS 252, AFIS 151, AFIS 252, LAWS 203.
ACCT 254	Introduction to Taxation	15	S1	P: One of ACCT 103, ACIS 103, AFIS 103, AFIS 101, AFIS 111, AFIS 122, AFIS 132 or (AFIS 121 and ACIS 102). C: One of ACCT 152, ACIS 152, AFIS 152, AFIS 151, LAWS 101. R: ACIS 254, AFIS 254 EQ: ACIS 254
ACCT 256	Law of Business Organisations	15	S2	P: One of ACCT 152, ACIS 152, AFIS 151, AFIS 152, LAWS 101. R: AFIS 253, ACIS 256, AFIS 256, LAWS 312
ACCT 311	Financial Accounting Theory	15	S1	P: ACCT 211 or ACIS 211 or AFIS 211 R: AFIS 301, ACIS 311, AFIS 311, AFIS 501.
ACCT 312	Advanced Financial Accounting	15	S2	P: ACCT 211 or ACIS 211 or AFIS 211 R: ACIS 312, AFIS 301, AFIS 312, AFIS 501.
ACCT 316	Public Management	15	S2	P: Any 75 points from (POLS, MGMT, ACCT, INFO, ACIS, AFIS, LAWS 206). At least 45 of these points must be at 200-level. R: ACIS 316, AFIS 316, AFIS 516, POLS 316
ACCT 332	Advanced Management Accounting	15	S2	P: (1) (ACCT 222 or ACIS 222 or AFIS 222) and (2) (ACCT 103 or ACIS 103 or AFIS 103 or AFIS 121) R: ACIS 332, AFIS 332, AFIS 322, AFIS 522
ACCT 340	Special Topic: Social and Environmental Reporting	15	S2	P: (1) 30 points from the following 100-level courses: (ACCT 102 or ACIS 102 or AFIS 102), (ACCT 103 or ACIS 103 or AFIS 121), AFIS 122, AFIS 188, ECON 105, MGMT 100 or MGMT 101 or POLS 103; (2) At least 30 points at 200-level. Students without part (1) of this pre-requisite but with 30 points in other appropriate courses (e.g. in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 340, AFIS 340
ACCT 341	Public Accounting and Finance	15	S1	P: (1) 30 points from the following 100-level courses: (ACCT 102 or ACIS 102 or AFIS 102), (ACCT 103 or ACIS 103 or AFIS 121), AFIS 122, AFIS 188, ECON 105, MGMT 100 or MGMT 101 or POLS 103; (2) At least 30 points at 200-level. Students without part (1) of this pre-requisite but with 30 points in other appropriate courses (e.g. in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 341, AFIS 341
ACCT 342	Contemporary Issues in Management Accounting	15	S1	P: (1) ACCT 222 or ACIS 222 or AFIS 222 (2) ACCT 103 or ACIS 103 or AFIS 103 or AFIS 121 R: ACIS 342, AFIS 322, AFIS 342, AFIS 522.
ACCT 346	Auditing	15	S1	P: (1) INFO 123 or ACIS 123 or AFIS 123, (2) ACCT 211 or ACIS 211 or AFIS 211. R: ACIS 346, AFIS 306, AFIS 346, AFIS 506. RP: INFO 243 or ACIS 243 or AFIS 243.
ACCT 356	Advanced Auditing	15	S2	P: ACCT 346 or ACIS 346 or AFIS 346. R: ACIS 356, AFIS 306, AFIS 356, AFIS 506.
ACCT 358	Advanced Issues in Taxation	15	S1	P: (1) AFIS 151 or ACCT 152 or ACIS 152, or LAWS 101; and (2) ACCT 254 or ACIS 254 or LAWS 326 or LAWS 352 or LAWS 394 or LAWS 395. R: ACIS 358, ACIS 354
ACCT 359	Further Issues in Advanced Taxation	15	S2	P: ACCT 358 or ACIS 358 R: ACIS 359, ACIS 354

ACCT 364	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 364
ACCT 365	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 365
ACCT 367	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 367
ACCT 368	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 368
ACCT 369	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 369

Note: In the past many courses in the above table were prefixed with ACCY or AFIS. From 2009, the prefix was changed to ACIS without the courses necessarily changing.

Computer Science

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
COSC 110	Working in a Digital World	15	S1	
COSC 121	Introduction to Computer Programming	15	S1 S2	R: COSC 123
COSC 122	Introduction to Computer Science	15	S2	R: COSC 112, CMIS 112
COSC 241	Special Topic	11	S2	P: Entry subject to approval by the Head of Department.
COSC 242	Special Topic	11	S1	P: Entry subject to approval by the Head of Department.
COSC 243	Special Topic	11	S2	P: Entry subject to approval by the Head of Department.
COSC 261	Foundations of Computer Science	15	S1	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/ STAT 101 are strongly recommended. R: COSC 202, COSC 222
COSC 262	Algorithms	15	S1	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/ STAT 101 are strongly recommended. R: COSC 202, COSC 229, COSC 329
COSC 263	Introduction to Software Engineering	15	S1	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/ STAT 101 are strongly recommended. R: COSC 205, COSC 224
COSC 264	Data Communications and Networking	15	S2	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. STAT 101 is strongly recommended. R: COSC 227, COSC 231
COSC 265	Relational Database Systems	15	S2	P: (1) COSC 121 or INFO 125 or ACIS 125; (2) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/ STAT 101 are strongly recommended. R: COSC 205, COSC 226

COSC 324	Advanced Software Engineering	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 224 or COSC 205; (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. R: COSC 314 RP: COSC 110, COSC 208
COSC 325	Software Engineering Group Project	30	W	P: (1) 44 points of 200-level Computer Science including COSC 224 or COSC 205; (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. R: COSC 314 RP: COSC 110, COSC 208, COSC 225, COSC 226, COSC 324
COSC 326	Database Management	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 226 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110, COSC 208
COSC 327	Performance Modelling and Simulation	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 227 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110, COSC 208
COSC 329	Algorithms and Artificial Intelligence	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 229 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110, COSC 208
COSC 331	Data Communications and Networks	15	S2	P: (1) 44 points of 200-level Computer Science including COSC 231 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110 and COSC 227. It is recommend that COSC 331 and COSC 332 be taken together, particularly as preparation for students wishing to proceed to post-graduate study and the Post Graduate Diploma in Science: Computer Security and Forensics
COSC 332	Data and Network Security	15	S2	P: COSC students: (1) 44 points (prior to 2011) or 30 pts (2011 onwards) of 200-level Computer Science including COSC 231 or COSC 264; (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended), excluding MATH 101; (3) COSC 222 or COSC 261. ACIS Students: ACIS 333. R: ACIS 323, AFIS 323 RP: It is recommended that COSC 331 and COSC 332 be taken together, particularly as preparation for students wishing to proceed to post-graduate study and the Post Graduate Diploma in Science: Computer Security and Forensics

COSC 361	Microprocessor Systems 1	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 221 and COSC 208, or ENEL 206 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. R: ELEC 361 RP: COSC 110 EQ: ELEC 361
COSC 363	Computer Graphics	15	S2	P: (1) 44 points of 200-level Computer Science including COSC 208 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110
COSC 364	Special Topic	15	S1	P: Subject to approval by the Head of Department.
COSC 365	Web Computing	15	S2	P: (1) 44 points of 200-level Computer Science including COSC 208 and COSC 226 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 222, COSC 324, COSC 326
COSC 366	Research Project	15	SU2	P: (1) 44 points of 200-level Computer Science (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of Math/Stat (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. (3) approval of Head of Department RP: COSC 110, COSC 208, COSC 225, COSC 226, COSC 324
COSC 367	Special Topic	15	S2	P: Entry subject to approval by the Head of Department.

Economics

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
ECON 104	Introduction to Microeconomics	15	S1 S2	R: ECON 199
ECON 105	Introduction to Macroeconomics	15	S1 S2	
ECON 199	Introduction to Microeconomics	15	X	P: Subject to approval of the Head of Department. R: ECON 104
ECON 201	Intermediate Macroeconomics with Calculus	15	S2	P: ECON 104, ECON 105. C: MATH 102 R: ECON 206 RP: STAT 101
ECON 202	Intermediate Microeconomics with Calculus I	15	S1	P: ECON 104. C: MATH 102 R: ECON 207, ECON 208, ECON 230 and ECON 231.
ECON 203	Intermediate Microeconomics with Calculus II	15	S2	P: ECON 202 R: ECON 207, ECON 208, and ECON 230 RP: STAT 101
ECON 206	Intermediate Macroeconomics	15	S2	P: ECON 104 and ECON 105 R: ECON 201
ECON 207	Intermediate Microeconomics I	15	S1	P: ECON 104 R: ECON 202, ECON 203, ECON 230, ECON 231
ECON 208	Intermediate Microeconomics II	15	S2	P: ECON 202 or ECON 207 R: ECON 203, ECON 230, and ECON 231

ECON 212	Economic Statistics	15	S1	P: (1) ECON 104 or ECON 105 (2) 15 points from STAT courses or MSCI 110
ECON 213	Introduction to Econometrics	15	S2	P: (1) ECON 104 or ECON 105 (2) 15 points from STAT courses or ECON 212.
ECON 222	International Trade	15	S1	P: ECON 104 R: ECON 209
ECON 223	Introduction to Game Theory for Business, Science and Politics	15	S1	P: Any 105 points from the BA, BCom, BForSc, BSc or LLB schedules
ECON 224	Economics and Current Policy Issues	15	S2	P: ECON 104
ECON 225	Environmental Economics	15	S1	P: ECON 104
ECON 321	Microeconomic Analysis	15	S1	P: (1) ECON 230 or ECON 202 or ECON 207. (2) MATH 108 or MATH 102 OR MATH 199; (3) 15 points from STAT courses or ECON 212
ECON 322	Game Theory	15	S2	P: (1) ECON 230 or ECON 231 or ECON 202 or ECON 207; (2) MATH 108 or MATH 102 OR MATH 199; (3) 15 points from STAT courses or ECON 212 RP: ECON 203 or ECON 208
ECON 323	Econometrics I	15	S1	P: P: (1) ECON 213 or (STAT 212 and STAT 214) or STAT 213; (2) MATH 108 or MATH 102 or MATH 199 R: FINC 323 EQ: FINC 323
ECON 324	Econometrics II	15	S2	P: ECON 323 or FINC 323
ECON 325	Macroeconomic Analysis	15	S1	P: (1) ECON 201 or ECON 206; (2) MATH 108 or MATH 102 or MATH 199. RP: ECON 230 or ECON 231 or ECON 202 or ECON 207
ECON 326	Monetary Economics	15	S2	P: (1) ECON 201 or ECON 206; (2) MATH 108 or MATH 102 or MATH 199 RP: ECON 230 or ECON 231 or ECON 202 or ECON 207
ECON 327	Economic Analysis of Law	15	S2	P: ECON 230 or ECON 231 or ECON 203 or ECON 208.
ECON 328	Topics in Law and Economics	15	NO	P: ECON 230 or ECON 231 or ECON 203 or ECON 208.
ECON 329	Industrial Organisation	15	S1	P: ECON 230 or ECON 231 or ECON 202 or ECON 207.
ECON 330	Strategic Behaviour of Firms	15	S2	P: ECON 230 or ECON 231 or ECON 203 or ECON 208.
ECON 331	Financial Economics	15	S2	P: ECON 230 or any two of (ECON 202, ECON 203, FINC 201 or FINC 205). R: FINC 331 RP: MATH 103 EQ: FINC 331
ECON 333	Experimental and Behavioural Economics	15	S2	P: ECON 230 or ECON 231 or ECON 202 or ECON 207
ECON 334	Labour Economics	15	S2	P: ECON 230 or ECON 231 or ECON 202 or ECON 207. RP: ECON 203 or ECON 208
ECON 335	Public Economics 1	15	NO	P: ECON 203 or ECON 208.
ECON 336	Public Choice	15	NO	P: ECON 230 or ECON 231 or ECON 203 or ECON 208. RP: ENGL 117 or an essay-based course.
ECON 337	Economic Evaluation in Health	15	S1	P: ECON 230 or ECON 231 or ECON 203 or ECON 208. RP: ENGL 117 or an essay-based course.
ECON 338	Health Economics Overview	15	NO	P: ECON 230 or ECON 231 or ECON 203 or ECON 208.
ECON 339	The Economics of European Integration	15	S1	P: Any 105 points from the BA, BCom, BForSc, BSc or LLB schedules including ECON 104 and ECON 105 and at least 22 points above 100 level. RP: ENGL 117 or an essay-based course.

ECON 342	Cliometrics	15	NO	P: ECON 213
ECON 343	Economic Analysis of Intellectual Property	15	S1	P: ECON 230 or ECON 231 or ECON 203 or ECON 208. RP: MATH 102 or MATH 199 or MATH 108
ECON 344	International Finance	15	S2	P: ECON 201 or ECON 206 or FINC 203 R: ECON 210 and FINC 315 and FINC 344 EQ: FINC 344

Finance

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
FINC 201	Business Finance	15	S1	P: ACCT 102, STAT 101 or MSCI 110, plus at least 45 additional 100-level points from the BCom or BSC schedules. R: FINC 202, AFIS 204 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 204
FINC 203	Financial Markets, Institutions and Instruments	15	S2	P: STAT 101 or MSCI 110, plus at least 60 additional 100-level points from the BCom or BSC schedules. R: AFIS 214 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 214
FINC 205	Personal Finance with Mathematics	15	S1	P: (1) MATH 102 or MATH 108 or equivalent; (2) STAT 101 or MSCI 110 or equivalent.
FINC 301	Corporate Finance Theory and Policy	15	S2	P: FINC 201, FINC 203, MATH 101 or MATH 102 R: FINC 354, AFIS 304
FINC 302	Applied Corporate Finance	15	S2	P: FINC 201, FINC 203, MATH 101 or MATH 102
FINC 305	Financial Modelling	15	S1	P: FINC 201, FINC 203, MATH 101 OR MATH 102
FINC 308	Applied Financial Analysis and Valuation	15	S2	P: FINC 201, FINC 203 R: FINC 394 and AFIS 314
FINC 311	Investments	15	S1	P: FINC 201, FINC 203, MATH 101 OR MATH 102 R: FINC 364, AFIS 314
FINC 312	Derivative Securities	15	S1	P: (1) FINC 203: and (2) MATH 102 RP: FINC 201 and FINC 205
FINC 316	Special Topic	15	NO	P: Subject to approval by the Head of Department
FINC 323	Econometrics I	15	S1	P: (1) ECON 213 or (STAT 212 and STAT 214) or STAT 213; (2) MATH 102 or MATH 108. R: ECON 323 EQ: ECON 323
FINC 331	Financial Economics	15	S2	P: ECON 230 or any two of (ECON 202, ECON 203, FINC 201, FINC 205). R: ECON 331 RP: MATH 103 EQ: ECON 331
FINC 344	International Finance	15	S2	P: ECON 201 or ECON 206 or FINC 203 R: FINC 315, ECON 344, ECON 210 EQ: ECON 344

Information Systems

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
INFO 123	Information Systems and Technology	15	S1 S2	R: ACIS 123, AFIS 123, AFIS 124
INFO 125	Introduction to Programming with Databases	15	S1	R: ACIS 125, AFIS 125
INFO 203	Information Systems Analysis and Design	30	S2	P: INFO 123 or ACIS 123 or AFIS 123 or AFIS 124 or AFIS 124 or AFIS 101, or 30 points in COSC. R: ACIS 203, AFIS 203, AFIS 223
INFO 213	Object-Oriented Systems Development	15	S1	P: 30 points from (INFO 123, ACIS 123, AFIS 123, INFO 125, ACIS 125, COSC 121, COSC 122) R: ACIS 213, AFIS 213 and AFIS 223 after 1996.
INFO 233	Foundations of Electronic Commerce	30	S1	P: 30 points from (INFO 123, ACIS 123, INFO 125, ACIS 125, COSC 121, COSC 122) R: AFIS 233, ACIS 233
INFO 243	Accounting Information Systems	15	S2	P: (1) One of ACCT 103, ACIS 103, AFIS 101, AFIS 103, AFIS 111, AFIS 121, AFIS 122, AFIS 131, AFIS 132; (2) INFO 123 or ACIS 123 or AFIS 123 or AFIS 124 R: ACIS 243, AFIS 243
INFO 303	Management of Information Systems and Technology	30	S1	P: (1) One of INFO 203, ACIS 203, AFIS 203, ACIS 213, AFIS 213, ACIS 233 or AFIS 233; (2) 15 points from 200 level INFO, ACCT, ACIS, AFIS, MGMT, COSC or MSCI R: ACIS 303, AFIS 303, AFIS 503
INFO 313	Information Systems Project Management	30	S2	P: (1) INFO 203 or ACIS 203 or AFIS 203 or ACIS 213 or AFIS 213 or ACIS 233 or AFIS 233; (2) 15 points from 200 level INFO, ACCT, ACIS, AFIS, MGMT, MSCI or COSC R: ACIS 313, AFIS 313, AFIS 513, MSCI 322, MSCI 324, MGMT 372, MSCI 372
INFO 330	Special Topic	30	S1	P: Subject to approval of the Head of Department R: AFIS 330
INFO 333	E-Business: Design, Management and Security	15	S1	P: (1) INFO 233 or ACIS 233 or COSC 231; (2) 15 points from (INFO 203, ACIS 203, INFO 213, ACIS 213, INFO 233, ACIS 233, COSC 224, COSC 225, COSC 226, COSC 227, COSC 231) R: ACIS 333, ACIS 323, AFIS 323 and AFIS 523
INFO 360	Special Topic: Business Process Management	15	S2	P: (1) One of INFO 203, ACIS 203, AFIS 203, ACIS 213, AFIS 213, ACIS 233 or AFIS 233; (2) 15 points from 200 level INFO, ACCT, ACIS, AFIS, MGMT, COSC or MSCI
INFO 361	Special Topic	15	NO	P: Subject to HOD approval. R: ACIS 361, AFIS 361
INFO 362	Special Topic	15	NO	P: Subject to HOD approval. R: ACIS 362, AFIS 362
INFO 363	Special Topic	15	NO	P: Subject to HOD approval. R: ACIS 363, AFIS 363

Note: In the past many courses in the above table were prefixed with ACCY or AFIS. From 2009, the prefix was changed to ACIS without the courses necessarily changing.

Law

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
LAWS 355	European Union Law	15	S1	P: (i) LAWS 101; and (ii) LAWS 110 from 2013 C: LAWS 202-LAWS 206. Students enrolled in other degrees, who do not have the above prerequisites and co-requisites, but have completed appropriate courses in another discipline, may apply to the Head of Department for a waiver. R: EURO 311

Management

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
MGMT 100	Fundamentals of Management	15	S1 S2	R: MGMT 101
MGMT 206	Organisational Behaviour	15	S1	P: (1) MGMT 100 or MGMT 101; (2) An additonal 15 points of 100-level MGMT or MSCI or MKTG or STAT R: MGMT 201, MGMT 216, BSAD 201 EQ: MGMT 216
MGMT 207	Principles of Human Resource Management	15	S1	P: (1) MGMT 100 or MGMT 101; (2) An additional 15 points 100-level MGMT, MKTG, MSCI or STAT
MGMT 208	Principles of Leadership	15	S2	P: MGMT 100 or MGMT 101 (2) An additonal 15 points 100-level MGMT or MKTG or MSCI or STAT
MGMT 209	Organisation: Structures and Processes	15	S2	P: MGMT 100 or MGMT 101; (2) An additional 15 points at 100-level from MGMT, MKTG, MSCI or STAT
MGMT 221	International Business	15	S1	P: MGMT 100; 30 additional points from ECON, MGMT, MKTG, MSCI R: MGMT 220
MGMT 222	Foreign Environments for Enterprise	15	S2	P: MGMT 100; 30 additional points from ECON, MGMT, MKTG, MSCI R: MGMT 220
MGMT 228	Chinese Business Practices and Culture (study tour)	15	SU2	P: 120 points from any schedule including 30 points from the Commerce subject schedule
MGMT 230	Business, Society and the Environment	15	S2	P: Any 60 points in ACCT, ACIS, ECON, MGMT, MKTG, MSCI, PSYC, SOCI or other social science approved by the Head of Department of Management or Accounting and Information Systems. R: MKTG 230 EQ: MKTG 230
MGMT 270	Introduction to Operations and Supply Chain Management	15	S1	P: (1) MSCI 101 or MGMT 100 or MGMT 101 (2) MSCI 110 or 15 points STAT R: MSCI 270, MSCI 220 EQ: MSCI 270
MGMT 271	Operations Management Processes	15	S2	P: (1) MSCI 101 or MGMT 100 or MGMT 101 (2) MSCI 110 or 15 points STAT. R: MSCI 221, MSCI 271 RP: MSCI 270 or MGMT 270 EQ: MSCI 271
MGMT 280	Statistical Methods for Management	15	S1	P: (1) MSCI 110 or 15 points STAT (2) 15 points of MSCI or MGMT or MKTG or MATH R: MSCI 210, MSCI 280, MKTG 280 EQ: MSCI 280, MKTG 280
MGMT 301	Managing Change	15	S1	P: MGMT 206, MGMT 207 R: MGMT 315, BSAD 315

MGMT 303	Employment Relations	15	S2	P: (1) MGMT 206, MGMT 207; (2) MGMT 208 or MGMT 209 R: BSAD 311, MGMT 306, BSAD 306
MGMT 304	Diversity in Organisations	15	S1	P: (1) MGMT 206, MGMT 207; (2) MGMT 208 or MGMT 209
MGMT 308	Applied Human Resource Management	15	S2	P: MGMT 206, MGMT 207 R: BSAD 311, BSAD 307, MGMT 307
MGMT 309	Spirituality in the Workplace	15	NO	P: MGMT 206, MGMT 207, MGMT 208
MGMT 320	Strategic Management	30	S1	P: (1) ACCT 102 or ACIS 102 (2) 45 points of 200-level MGMT, MKTG or MSCI (or 30 points of 200-level MGMT, MKTG or MSCI and 15 points of 200-level ECON) R: BSAD 304, BSAD 314, MGMT 314
MGMT 321	Entrepreneurship and Small Business Development	30	S2	P: (1) ACCT 102 or ACIS 102 (2) 45 points of 200-level MGMT, MKTG or MSCI (or 30 points of 200-level MGMT, MKTG or MSCI and 15 points of 200-level ECON) R: BSAD 305, BSAD 314
MGMT 323	Professional Internship in Strategic Management	30	SU2A	P: Application to Department C: 30 points from MGMT 320-MGMT 321
MGMT 324	International Entrepreneurship	15	S2	P: MGMT 220 or MGMT 221
MGMT 330	Communication Management	15	S2	P: (1) MGMT 206, MGMT 207; (2) MGMT 208 or MGMT 209.
MGMT 331	Human Resource Development - Principles and Practices	15	S1	P: (1) MGMT 206, MGMT 207; (2) MGMT 208 OR MGMT 209
MGMT 332	International Management	15	S2	P: MGMT 220
MGMT 333	Business Ethics and Values	15	S1	P: MGMT 230 and 30 points from MGMT at 200-level. RP: Other essay-based courses
MGMT 339	Professional Internship in Human Resource Management	30	SU2A	P: 30 points from MGMT 301-309 and MGMT 330-338 plus application. C: 30 points from MGMT 301-309 and MGMT 330-338
MGMT 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MSCI 220 or MSCI 270 or MGMT 270; (2) 22 points 200 level from MSCI, MGMT, ACIS or AFIS. R: MSCI 320, MSCI 370 RP: MSCI 221 or MSCI 271 or MGMT 271 EQ: MSCI 370
MGMT 371	Materials, Logistics and Supply Chain Management	15	S1	P: (1) MSCI 220 or MSCI 270 or MGMT 270; (2) MSCI 221 or MSCI 271 or MGMT 271 R: MSCI 321, MSCI 371 EQ: MSCI 371
MGMT 372	Project Management	15	S2	P: (1) (MSCI 220 or MSCI 270 or MGMT 270) and (MSCI 221 or MSCI 271 or MGMT 271) and 15 points from Commerce; Or (2) 88 points at 200-level from Commerce, Science or Engineering R: MSCI 322, MSCI 324, MSCI 372, INFO 313, ACIS 313 EQ: MSCI 372
MGMT 373	Quality Management	15	S2	P: (1) MSCI 220 or MSCI 270 or MGMT 270; (2) MSCI 221 or MSCI 271 or MGMT 271 R: MSCI 323, MSCI 373 EQ: MSCI 373

Management Science

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
MSCI 101	Management Science	15	S2	R: MSCI 102, MSCI 112
MSCI 110	Quantitative Methods for Business	15	S1 S2	R: STAT 111, STAT 112, STAT 101
MSCI 201	Planning Methods for Management	15	S1	P: 15 points of MSCI, STAT or MATH. R: MSCI 204 RP: MSCI 101, MGMT 100
MSCI 202	Business Forecasting and Simulation	15	S2	P: MSCI 110 or 15 points STAT. R: MSCI 204 RP: MSCI 101
MSCI 203	Optimisation for Business	15	S2	P: 30 points from MSCI and/or MATH. R: MSCI 216 RP: MSCI 201 or MSCI 204
MSCI 210	Statistical Methods for Management	11	NO	P: (1) MSCI 110 or 15 points of STAT; (2) 9 points from MSCI or MGMT or MATH 102, MATH 103, MATH 108, MATH 109, MATH 170 or MATH 171 R: MSCI 202
MSCI 270	Introduction to Operations and Supply Chain Management	15	S1	P: (1) MSCI 101 or MGMT 100 or MGMT 101 (2) MSCI 110 or 15 points STAT R: MSCI 220, MGMT 270 EQ: MGMT 270
MSCI 271	Operations Management Processes	15	S2	P: (1) MSCI 101 or MGMT 100 or MGMT 101 (2) MSCI 110 or 15 points STAT. R: MSCI 221, MGMT 271 RP: MGMT 270 or MSCI 270 EQ: MGMT 271
MSCI 280	Statistical Methods for Management	15	S1	P: (1) MSCI 110 or 15 points STAT (2) 15 points of MSCI or MGMT or MATH or MKTG R: MSCI 210, MGMT 280, MKTG 280 EQ: MGMT 280, MKTG 280
MSCI 301	Optimisation Models and Methods	30	S1	P: (1) MSCI 201 or MSCI 204 or MSCI 215; (2) MSCI 203 or MSCI 216; R: MSCI 315, MSCI 316 RP: MATH 203, MATH 251, MATH 252 or MATH 254.
MSCI 302	Probabilistic Operations Research Models	30	S2	P: (1) MSCI 202 or MSCI 204; (2) MSCI 210 or MSCI 280 or MGMT 280 or MKTG 280 or 30 points of 200-level courses in STAT. R: MSCI 310, MSCI 311, MSCI 312
MSCI 340	Special Topic	15	NO	P: Subject to the approval of the Head of Department.
MSCI 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MSCI 220 or MSCI 270 or MGMT 270; (2) 22 points 200-level from MSCI, MGMT, ACIS or AFIS. R: MSCI 320, MGMT 370 RP: MSCI 221 or MSCI 271 or MGMT 271 EQ: MGMT 370
MSCI 371	Materials, Logistics and Supply Chain Management	15	S1	P: (1) MSCI 220 or MSCI 270 or MGMT 270; (2) MSCI 221 or MSCI 271 or MGMT 271 R: MSCI 321, MGMT 371 EQ: MGMT 371
MSCI 372	Project Management	15	S2	P: (1) (MSCI 220 or MSCI 270 or MGMT 270), (MSCI 221 or MSCI 271 or MGMT 271) and 22 points from Commerce; Or (2) 88 points at 200-level from Commerce, Science or Engineering. R: MSCI 322, MSCI 324, MGMT 372, AFIS 313, ACIS 313, INFO 313 EQ: MGMT 372

MSCI 373	Quality Management	15	S2	P: (1) MSCI 220 or MSCI 270 or MGMT 270; (2) MSCI 221 or MSCI 271 or MGMT 271 R: MSCI 323, MGMT 373 EQ: MGMT 373

Marketing

Course Code	Course Title	Pts	2011	P/C/R/RP/EQ
MKTG 100	Principles of Marketing	15	S1 S2	R: MGMT 102 EQ: MGMT 102
MKTG 201	Marketing Management	15	S1 S2	P: (1) MKTG 100 or MGMT 102; (2) ECON 104 or ECON 106; (3) MSCI 110 or STAT 101 or STAT 111 or STAT 112 or STAT 131; (4) 15 points 100-level MGMT or MSCI courses. R: MGMT 210 EQ: MGMT 210
MKTG 202	Marketing Research	15	S1 S2	P: (1) MKTG 100 or MGMT 102; (2) ECON 104 or ECON 106; (3) MSCI 110 or STAT 101 or STAT 111 or STAT 112 or STAT 131; (4) 15 points 100-level MGMT or MSCI courses. R: MGMT 212 EQ: MGMT 212
MKTG 204	Consumer Behaviour	15	SU1 S2	P: Any 30 points in ECON, MGMT, MKTG, MSCI, PSYC, SOCI or other social science approved by Head of Department of Management. R: MGMT 204 EQ: MGMT 204
MKTG 230	Business, Society and the Environment	15	S2	P: Any 60 points in ACCT, ACIS, ECON, MGMT, MKTG, MSCI, PSYC, SOCI or other social science approved by the Head of Department of Management or Accounting and Information Systems. R: MGMT 230 EQ: MGMT 230
MKTG 280	Statistical Methods for Management	15	S1	P: (1) MSCI 110 or 15 points of STAT; (2) 15 points from MSCI or MGMT or MKTG or MATH R: MSCI 210, MSCI 280, MGMT 280 EQ: MSCI 280, MGMT 280
MKTG 301	International Marketing Strategy	30	S2	P: (1) MKTG 201 or MGMT 210; (2) MKTG 202 or MGMT 212; (3) MKTG 204 or MGMT 204. R: MGMT 316 EQ: MGMT 316
MKTG 302	Advanced Marketing Research	30	W	P: (1) MKTG 201 or MGMT 210; (2) MKTG 202 or MGMT 212; (3) MKTG 204 or MGMT 204; (4) MKTG 280 or MSCI 210 or equivalent. R: MGMT 312 EQ: MGMT 312
MKTG 303	Advertising and Promotion Management	30	S1	P: (1) MKTG 201 or MGMT 210; (2) MKTG 202 or MGMT 212; (3) MKTG 204 or MGMT 204 R: MGMT 318 EQ: MGMT 318
MKTG 310	Relationship Marketing	15	S1	P: (1) MKTG 201 or MGMT 210; (2) MKTG 202 or MGMT 212; (3) MKTG 204 or MGMT 204 R: MGMT 310 EQ: MGMT 310
MKTG 311	Retail Marketing	15	S2	P: (1) MKTG 201 or MGMT 210; (2) MKTG 202 or MGMT 212; (3) MKTG 204 or MGMT 204 R: MGMT 311 EQ: MGMT 311

MKTG 313	Services Marketing	15	S1	P: (1) MKTG 201 or MGMT 210; (2) MKTG 202 or MGMT 212; (3) MKTG 204 or MGMT 204 R: MGMT 317 EQ: MGMT 317
MKTG 314	Tourism Marketing and Management	15	S1	P: Any 45 points 200-level ECON, MGMT, MKTG, MSCI, POLS, PSYC, SOCI, GEOG or other social science approved by the Head of Department of Management. R: MGMT 340 EQ: MGMT 340
MKTG 315	Social Marketing	15	S2	P: (1) MKTG 201 or MGMT 210; (2) MKTG 202 or MGMT 212; (3) MKTG 204 or MGMT 204 R: MGMT 341 EQ: MGMT 341
MKTG 390	Professional Internship in Marketing	30	SU2	P: (1) MKTG 100 or MGMT 102; (2) MKTG 201 or MGMT 210; (3) MKTG 202 or MGMT 212; (4) Application to Head of Department of Management. R: MGMT 313 EQ: MGMT 313

Mathematics and Statistics

These subjects are not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 60 points in Mathematics and Statistics at 100 and 200-level may be included in the 255 points required for courses in this Schedule. The 60 points at 300-level in a single subject, required in terms of Regulation 1b(iii)(d), may not include Mathematics and Statistics.

Schedule of Endorsements for the Degree of Bachelor of Commerce

To qualify for an endorsement in a given subject the following courses are required to be credited to the BCom degree programme.

Note: Students enrolling for the Bachelor of Commerce degree for the first time from 2011 onwards will not be permitted to enrol in a BCom endorsed degree

Accounting

(a) (ACCT 102 or ACIS 102), (ACCT 103 or ACIS 103), (INFO 123 or ACIS 123); and
(b) ECON 104 or ECON 105; and
(c) MGMT 100; and
(d) MSCI 110 or STAT 101; and
(e) (ACCT 152 or ACIS 152) or LAWS101; and
(f) (ACCT 211 or ACIS 211), (ACCT 222 or ACIS 222), (ACCT 256 or ACIS 256); and
(g) 60 points from (ACCT 311 or ACIS 311), (ACCT 312 or ACIS 312), (ACCT 316 or ACIS 316), (ACCT 332 or ACIS 332), (ACCT 340 or ACIS 340), (ACCT 341 or ACIS 341), (ACCT 342 or ACIS 342), (ACCT 346 or ACIS 346), (ACCT 356 or ACIS 356), (ACCT 358 or ACIS 358), (ACCT 359 or ACIS 359).

Computer Systems and Networks

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) MGMT 100 and MSCI 110 or STAT 101; and
(c) ECON 104 or ECON 105; and
(d) COSC 121 and COSC 122; and
(e) MATH 120; and
(f) At least 44 points from 200-level COSC including (COSC 208 or ENCE 260) and (COSC 231 or COSC 264); and
(g) COSC 331, COSC 332; and
(h) 30 points from 300-level COSC.

Economics

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) ECON 104 and ECON 105; and
(c) MGMT 100; STAT 101; and
(d) MATH 102 or MATH 199; and
(e) ECON 201 or ECON 206; and
(f) ECON 203 or ECON 208 or ECON 230 or ECON 231; and
(g) 60 points from 300-level ECON.

Finance

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) ECON 104 and MATH 102; and
(c) MGMT 100; and
(d) MSCI 110 or STAT 101; and
(e) FINC 201, FINC 203; and
(f) ECON 213 or STAT 202; and

(g) ECON 203 or ECON 208 or ECON 230 or ECON 231; and
(h) 60 points from 300-level FINC.

Human Resource Development

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) MGMT 100, (MGMT 102 or MKTG 100); and
(c) MSCI 101; and
(d) ECON 104 or ECON 105; and
(e) MSCI 110 or STAT 101; and
(f) MGMT 206, MGMT 207, and MGMT 208; and
(g) 60 points from (MGMT 301-309 or 330-339).

Information Systems

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123), (INFO 125 or ACIS 125); and
(b) MGMT 100; and
(c) ECON 104 or ECON 105; and
(d) MSCI 110 or STAT 101; and
(e) (INFO 203 or ACIS 203) and (INFO 213 or ACIS 213) and (INFO 233 or ACIS 233); and
(f) (INFO 303 or ACIS 303) and (INFO 313 or ACIS 313) and (INFO 333 or ACIS 333).

Note: Students enrolled in the Information Systems endorsement prior to 2008 are exempt from completing ACIS 125..

International Business

The international exchange in Semester 2 of the second year is optional. Students require a GPA of 6.0 or more in courses required for the endorsement to be eligible to go on international exchange.

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) MGMT 100; and
(c) MGMT 102 or MKTG 100; and
(d) ECON 104; and
(e) MSCI 110 or STAT 101; and
(f) 30 points at 100-level with the same prefix from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS); and
(g) ECON 209 or ECON 222; and
(h) MGMT 204 or MKTG 204; and
(i) MGMT 210 or MKTG 201; and
(j) MGMT 212 or MKTG 202; and
(k) MGMT 220 or (MGMT 221 and MGMT 222); and
(l) MGMT 320, MGMT 324, MGMT 332; and MGMT 316 or MKTG 301; and
(m) For students taking the optional international exchange, transfer of credit from approved courses at partner universities equivalent to between 45 and 60 points.

Note: The requirement to complete MGMT 222 is waived for students who go on international exchange.

Marketing

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) ECON 104; and
(c) MGMT 100 and (MGMT 102 or MKTG 100); and
(d) MSCI 110 or STAT 101; and
(e) MGMT 204 or MKTG 204; and
(f) MGMT 210 or MKTG 201; and
(g) MGMT 212 or MKTG 202; and
(h) MSCI 210 or MSCI 280 or MGMT 280 or MKTG 280; and
(i) 90 points from MGMT 310-313, MGMT 316, MGMT 318, MGMT 340-341, MKTG 301-399, including at least two of MGMT 312, MGMT 316, MGMT 318, MKTG 301, MKTG 302 and MKTG 303.

Operations Management

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) ECON 104; and
(c) MGMT 100; and
(d) MSCI 101; and
(e) MSCI 110 or STAT 101; and
(f) MSCI 201 or MSCI 202 or MSCI 204 or 15 points from 200-level MGMT; and
(g) MSCI 210 or MSCI 280 or MGMT 280; and
(h) MSCI 220 or MSCI 270 or MGMT 270; and
(i) MSCI 221 or MSCI 271 or MGMT 271; and
(j) MSCI 320 or MSCI 370 or MGMT 370; and
(k) MSCI 321 or MSCI 371 or MGMT 371; and
(l) MSCI 323 or MSCI 373 or MGMT 373; and
(m) MSCI 302 or MSCI 324 or MSCI 372 or MGMT 372.

Operations Research

(a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
(b) ECON 104; and
(c) MGMT 100, MSCI 101; and
(d) MSCI 110 or STAT 101; and
(e) INFO 125 or ACIS 125 or COSC 121; and
(f) MATH 102 or MATH 199; and
(g) MSCI 204 or (MSCI 201 and MSCI 202); and
(h) MSCI 203 or MSCI 216; and
(i) MSCI 221 or MSCI 271 or MGMT 271; and
(j) MSCI 210 or MSCI 280 or MGMT 280 or MKTG 280; and
(k) MSCI 301, MSCI 302; and
(l) One of MSCI 320, MSCI 321, MSCI 323, MSCI 324, MSCI 340, MSCI 370, MSCI 371, MSCI 372, MSCI 373.

Note: MSCI 324 is a 30 point course.

Software Development

(a) (ACCT or ACIS 102), (INFO 123 or ACIS 123); and
(b) MGMT 100; and
(c) ECON 104 or ECON 105; and
(d) MSCI 110 or STAT 101; and
(e) MATH 120; and
(f) At least 44 points from 200-level COSC, including (COSC 208 or ENCE 260), (COSC 224 or COSC 263), (COSC 226 or COSC 265); and
(g) COSC 324, COSC 325; x) COSC 326 or COSC 365; and 15 points from 300-level COSC.

Strategic Management

(a) (ACCT 102 or ACIS 102), (ACCT 123 and ACIS 123); and
(b) ECON 104; and
(c) MGMT 100 and (MGMT 102 or MKTG 100); and
(d) MSCI 101; and
(e) MSCI 110 or STAT 101; and
(f) MGMT 206, (MGMT 210 or MKTG 201), (MGMT 212 or MKTG 202); and
(g) 15 points from (MGMT 204 or MKTG 204), MGMT 207, MGMT 208, MGMT 209, (MGMT 220 or MGMT 221), (MGMT 270 or MSCI 220 or MSCI 270); and
(h) MGMT 320; and
(i) At least 60 points from MGMT 301, (MGMT 316 or MKTG 301), MGMT321, MGMT 324, MGMT 332, (MGMT 370 or MSCI 320 or MSCI 370).

Taxation and Accounting

(a) (ACCT 102 or ACIS 102), (ACCT 103 or ACIS 103), (INFO 123 or ACIS 123); and
(b) MGMT 100; and
(c) ECON 104 or ECON 105; and
(d) MSCI 110 or STAT 101; and
(e) (ACCT 152 or ACIS 152) or LAWS 101; and
(f) (ACCT 211 or ACIS 211), or (ACCT 222 or ACIS 222), and (ACCT 254 or ACIS 254); and
(g) (ACCT 358 or ACIS 358), (ACCT 359 or ACIS 359); and
(h) 30 points from (ACCT 311 or ACIS 311), (ACCT 312 or ACIS 312), (ACCT 316 or ACIS 316), (ACCT 332 or ACIS 332), (ACCT 340 or ACIS 340), (ACCT 341 or ACIS 341), (ACCT 342 or ACIS 342), (ACCT 346 or ACIS 346), (ACCT 356 or ACIS 356).

Note: Prior to 2009 ACIS courses were coded as AFIS courses

Commerce Graduate and Postgraduate Qualifications Time Limit Schedule

A candidate for the BCom(Hons) degree or the MCom degree shall normally be enrolled as a full-time candidate.

(1) A candidate may be enrolled part-time with the approval of the Dean of Commerce.
(2) A part-time candidate is one who, because of employment, health, family or other reasons, is unable to devote his or her full-time to study and research.

The table below sets out, for the postgraduate qualifications of the Faculty, the time limit for course requirements.

Note: Any extension to maximum time limits must be approved by the Dean of Commerce.

It should be noted that unless a different date is formally approved by the Academic Board, enrolment is considered to commence on 1 March.

	Full-time		Part-time	
	Min (mths)	Max (mths)	Min (mths)	Max (mths)
Graduate qualifications				
GradDipAcc&IS	12	12	24	48
GradDipBA	8 (min.)		48 (max.)	
GradDipMgt	12	12	24	48
GradDipEcon	12	12	24	48
Postgraduate qualifications				
BCom(Hons)	12	12	18	48
MBA	15 (min.)		60 (max.)	

MBM	24	24	24	60
MCom Part I	12	12	18	48
MCom Part II	7	12	14	24
MCom Part II (without Hons)	7	24	14	48
PGDipBM	12	12	24	48
PGDipEcon	12	12	24	48

Graduate Diploma in Accounting and Information Systems (GradDipAcc&IS)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for a Graduate Diploma in Accounting and Information Systems shall have:

(a) been approved as a candidate for the diploma by the Dean of Commerce, and

(b) either

i. qualified for a degree of this University; or

ii. been admitted ad eundem statum as the holder of such a degree.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the diploma a candidate must pass courses totalling 120 points as specified in the schedule for the diploma. A failure in a diploma course normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma course or to substitute another in its stead. However, in exceptional circumstances students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

3. Replacement of Prescribed Courses

A candidate may, with the approval of the Heads of Department concerned, replace prescribed courses which total no more than 60 points with courses prescribed for another subject or subjects at 300-level or graduate level.

4. Exemption from Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Accounting and Information Systems

A minimum of 120 points of which at least 112 points must be from 300-level ACIS courses, as approved by the Head of the Department of Accounting and Information Systems.

Graduate Diploma in Business Administration (GradDipBA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Business Administration, before enrolling in the course of study for this diploma shall have:

(a) either

i. qualified for a degree of this University or been admitted ad eundem statum as the holder of such a degree, or

ii. produced evidence to the satisfaction of the Academic Board of qualification for entry to the diploma through extensive practical,

professional, or scholarly experience of an appropriate kind.

(b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.

2. Diploma Requirements

To qualify for the diploma a candidate must be enrolled for a minimum of eight months of full-time study or the equivalent, satisfactorily pass the examination consisting of 12 Group A courses from the schedule to the Degree of Master of Business Administration and shall complete all prescribed written work and practical requirements including attendance at workshops.

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

Note: Candidates who have not been credited with a first year undergraduate course in general mathematics or statistics or its equivalent will be required to satisfactorily pass a mathematics test as specified by the Programme Director.

3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

Note: The structure of the GradDipBA programme is closely prescribed. The course of study normally approved can be obtained on application to the MBA Programme Director.

4. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Administration.

5. Exemption from Prerequisites

Normal prerequisites do not apply for courses taken for the diploma.

6. Repeating of Courses

Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses or fails a Group A course more than once will not be permitted to proceed with the degree. A candidate who repeats a course may be awarded only a pass or fail grade.

7. GradDipBA with Distinction

The Graduate Diploma in Business Administration may be awarded with Distinction.

8. Transfer from MBA

A candidate for the Degree of Master of Business Administration who has satisfied all requirements for the diploma may apply to withdraw from the degree and be awarded the diploma.

9. Term Dates and Dates for Enrolment and Withdrawal

The first term for the diploma starts on the second Monday in February.

The final date for enrolment in the Graduate Diploma in Business Administration courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from Graduate Diploma in Business Administration courses is the fourth Friday of the MBA term. No fees will be refunded.

Graduate Diploma in Economics (GradDipEcon)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Economics shall have:

(a) either
  i. qualified for any appropriate degree in New Zealand
  ii. been admitted ad eundem statum as the holder of such a degree, and

(b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the diploma a candidate must pass at least 120 points (of which at least 75 must be at 300-level) as approved by the Head of Department, normally from ECON 202, ECON 203 and 300-level Economics (ECON) or Finance (FINC) courses. A student may repeat one failed course or substitute another in its place. A failure in two courses constitutes a failure in the diploma. However, in exceptional circumstances students who fail two courses may be granted a pass in the examinations as a whole at the discretion of the Dean.

3. Replacement of Prescribed Courses

A candidate may take fewer than 120 points in Economics or Finance provided that the Head of Department is satisfied that the overall course of study is related to the candidate's interest in economics.

4. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Graduate Diploma in Management (GradDipMgt)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Management shall have:

(a) either
  i. qualified for a degree of this University, or
  ii. been admitted ad eundem statum as the holder of such a degree, and

(b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the Diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the Diploma. Subject to the approval of the Head of Department, a candidate who fails a course may repeat that course or substitute another in its place. A candidate who fails two courses, or who fails the same course more than once will fail the Diploma

3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department where the course is offered.

4. Replacement of Prescribed Courses

A candidate may, with the approval of the Head of Departments concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Management

A minimum of 120 points from courses MGMT 300–599, MKTG 300–399, MGMT 280 and MGMT and MKTG graduate courses as approved by the Head of the Department of Management.

The Degree of Bachelor of Commerce with Honours (BCom(Hons))

See also General Course and Examination Regulations.

1. Subjects in which the Degree may be awarded

The degree of BCom(Hons) may be awarded in the following subjects: Accounting and Information Systems, Economics, Finance, Human Resource Management, International Business, Management, Management Science, Marketing, Strategy and Entrepreneurship (refer to regulation 6 for Combined Honours).

2. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Bachelor of Commerce with Honours in a given subject, before enrolling in a course of study for the degree, shall have:

(a) been approved as a candidate for the degree in that subject by the Dean of Commerce; and
(b) either
    i. qualified for a Bachelor's degree, and either
        a. satisfied the prerequisites for the subject as specified in the Schedule to these Regulations, or
        b. completed a qualifying course prescribed by the Academic Board; or
    ii. been admitted under the Regulations for admission ad eundem statum as entitled to enrol for the Degree of Bachelor of Commerce with Honours.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

3. Course of Study Requirements

A candidate shall be assessed on the basis of such written examinations, oral examinations, and other written work as shall be prescribed for the subject offered. The programme of study shall satisfy the following conditions:

(a) No candidate for the degree shall graduate who has failed more than one of the courses offered.
(b) A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.
(c) A candidate may, with the approval of the Heads of Departments concerned, replace up to 60 points (0.5 efts) in courses prescribed for the subject with courses prescribed for another subject at an equivalent level.Where specific limits are given in a schedule to these regulations, the more restrictive of the two shall apply.
(d) At the discretion of the examiners, a candidate may be orally examined on the topic of the courses or other written work; such an oral examination, as distinct from a prescribed oral examination, may be taken into consideration in assessing the quality of these courses or other written work, and shall not be regarded as a separate component of the degree examination.
(e) No candidate shall enrol in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Master of Commerce, Bachelor of Arts with Honours, Master of Arts.
(f) A candidate who has presented the coursework component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, provided that the coursework passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject.
(g) No candidate may enrol for the degree in a subject for a second time, having previously presented himself or herself for examination in that subject at BCom(Hons) or MCom level, except that if a candidate's performance in a course has been seriously impaired by illness or other circumstances, the Academic Board may permit the candidate to repeat the examination for that course one further time, at which he or she shall be eligible for the award of Honours.

(h) A candidate who having commenced study for the degree withdraws from all or part of the course without completing the assessment requirements may not re-enrol without the permission of the Academic Board.
(i) A candidate may qualify for the award of a second or subsequent BCom(Hons) degree (consecutive honours) by passing a complete BCom(Hons) programme in a second subject.
(j) The programme of study must have a minimum of 120 points (1.0 EFTS).

4. Subjects and their Prerequisites for the Degree

The subjects for the degree and their prerequisites are given in the Schedule to these Regulations.

5. Class of Honours

There shall be three classes of Honours: First Class Honours, Second Class Honours and Third Class Honours. Second Class Honours shall be awarded in two divisions: Division 1 and Division 2.

6. Combined Honours Degree

With permission of each of the Heads of Department concerned, a candidate may complete the degree of Bachelor of Commerce with Honours in two subjects (combined Honours). A student wishing to complete a combined BCom(Hons) degree must satisfy the course requirements for entry to Honours in each subject, take Honours-level courses totalling at least 60 points (0.5 EFTS) in each subject, with a total points value no less than the minimum allowed for a BCom(Hons) degree in either subject. Included in these courses must be a research paper that normally would reflect the combined nature of the degree.

Schedule to the Regulations for the Degree of Bachelor of Commerce with Honours

Accounting and Information Systems

Courses totalling 1.0 EFTS from (ACIS 601–680, COSC 407, COSC 430). Normally a grade average of B+ or better is required in ACIS 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P. (1) 84 points in Accounting and Information Systems at 300-level; or
(2) 56 points in Accounting and Information Systems at 300-level, plus 28 points at 300-level in a course which the Head of the Department of Accounting and Information Systems considers relevant; or
(3) In the case of BCom/LLB graduates, 56 points in Accounting and Information Systems at 300-level, and appropriate law courses as approved by the Head of Department of Accounting and Information Systems.

Economics

ECON 680 and eight courses or their equivalent from ECON 601–679. Normally a grade average of B+ or better is required in 300-level Economics prerequisite courses. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some second semester courses may have a first semester course as a prerequisite. Candidates can normally attempt each course on offer only once. All full-time candidates shall normally take ECON 680 and four other courses or their equivalent in each semester.

P. (1) ECON 201 or ECON 206; and
(2) ECON 213 or STAT 213; and
(3) ECON 203 or ECON 321; and
(4) 60 points from 300-level Economics courses, including at least 45 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326 (or equivalent as approved by the Head of Department).

Alternatively, a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including 75 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326.

Finance

A minimum of 120 points (1 EFTS) from FINC 601–680. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on offer only once.

P: Either: a BSc or BCom with major in Finance, including:
(1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205, FINC 331; and
(2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than Finance, but including:
(1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
(2) At least A- average in 300-level FINC courses.

Human Resource Management

MGMT 620, MGMT 680 and 60 points from MGMT 611, 612, 613, 614, 616 and 617. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 611, 612, 613, 616 and 617.

P. (1) B+ average or better across 90 points of 300-level courses in the Human Resource Management schedule.
(2) Pass in MGMT 280 or equivalent.

International Business

MGMT 620, MGMT 680 and 60 points from Honours level courses in MGMT, MKTG, FINC and EURO. The combination of courses must be approved by the International Business Director and will normally include a stipulated core of 30 points from MGMT 640–649.

P. (1) B+ average or better across 90 points of 300-level courses in the International Business schedule.
(2) Pass in MGMT 280 or equivalent

Management

MGMT 620, MGMT 680 and four courses, of which no more than two are from any one of the following three groups of courses: MGMT 610–619; MGMT 640–649; MKTG 601–619. The combination of courses must be approved by the Head of the Department of Management.

P. (1) B+ average or better across 90 points of 300-level courses in the Management schedule.
(2) Pass in MGMT280 or equivalent.

Management Science

MSCI 680 and 90 points (or equivalent) from MSCI 601–679 with approval of the Head of the Department of Management. Up to 30 points (or equivalent) may be replaced by other graduate courses with the approval of the Head of the Department of Management.

P: MSCI 210 and at least 56 points of 300-level Management Science, normally including:
(1) MSCI 301 or (MSCI 315 and 316); and
(2) MSCI 302 or (MSCI 310 and 311)

Marketing

MKTG 620, MKTG 680 and 60 points from MKTG 601–619. Up to 15 points from MKTG 601–619 may be replaced by other graduate courses with the approval of the Head of Department of Management.

P. (1) MKTG 302 (or equivalent), and an additional 60 points of 300-level MKTG courses; or
(2) MSCI 210 and at least 84 points from MGMT 310–319 or MGMT 340–349

A B+ average or better across all courses in (1) or (2) is required.

Strategy and Entrepreneurship

MGMT 620, MGMT 680 and 60 points from MGMT 601–679 and MKTG 601–619. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 640–649.

P. (1) B+ average or better across 90 points of 300-level courses in the Strategy and Entrepreneurship schedule.
(2) Pass in MGMT 280 or equivalent.

The Degree of Master of Business Administration (MBA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Administration, before enrolling in the course of study for this degree, shall have:

(a) either
i. qualified for a degree of this University, or been admitted ad eundem statum as the holder of such a degree, and produced evidence to the satisfaction of the Academic board of qualification for entry to the degree through extensive practical or professional experience of an appropriate kind; or
ii. qualified for admission under Regulation 11.
(b) been approved as a candidate for the degree by the Dean of Commerce, and

Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.

2. Degree Requirements

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass six Group B courses and the project. A candidate who fails one of the Group A courses or fails to get a B average or better over the 12 Group A courses does not qualify for the Master of Business Administration degree. He or she may apply for transfer to the Graduate Diploma in Business Administration.

Note: Candidates who have not been credited with first year undergraduate courses in general mathematics and statistics or their equivalent will be required to pass a mathematics and statistics test as specified by the Programme Director.

3. Structure of the Degree

The course for the degree shall consist of:

(a) twelve compulsory courses listed in Group A of the schedule to the degree;
(b) six courses or the equivalent from the electives listed in Group B of the schedule to the degree;
(c) a practical research project which shall count as six courses.

4. Credit Based Upon Previous Studies

(a) A candidate may, on the basis of previous studies, be credited with up to six courses. In such cases, a candidate may be required to substitute other courses for those in Group A.
(b) A candidate may, on the basis of previous studies, be restricted from doing specified courses and may be required to substitute other courses for those restricted.

5. Non-Applicability of Prerequisites

The normal prerequisites on the courses in Regulation 3(b) of these Regulations do not apply when the courses are credited to this degree.

6. Repeating of Courses

(a) Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.
(b) Subject to the approval of the MBA Programme Director, a candidate who fails a Group B course may sit another Group B course.
(c) A candidate is not permitted to repeat or re-submit the project MBAD 680.
(d) A candidate who repeats a course may be awarded only a pass or fail grade.

7. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

Note: The structure of the MBA programme is closely prescribed. The course of study normally approved can be obtained on application to the Programme Director.

8. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the degree or the Graduate Diploma in Business Administration.

9. MBA with Distinction

The degree may be awarded with Distinction.

10. Award of GradDipBA instead of MBA

A candidate for the degree who has satisfied all requirements for the Graduate Diploma in Business Administration may apply to withdraw from the degree and be awarded the diploma.

11. Transfer from GradDipBA

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

12. Term Dates and Dates for Enrolment and Withdrawal

The first term for the MBA starts on the second Monday in February.

The final date for enrolment into MBA courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from MBA courses is the fourth Friday of the MBA term. No fees will be refunded.

Schedule to the Regulations for the Degree of Master of Business Administration

Group A

Course Code	Course Title	EFTS	2011	P/C/R/RP/EQ
MBAD 601	Managerial Accounting	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 602	Quantitative Methods	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 604	Business Economics	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 605	Human Resource Management	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 606	Marketing Principles	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 611	Managerial Finance	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 612	Operations Management	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 615	Organisational Behaviour	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 631	Strategic Management	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 632	Strategy and International Business	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 642	Managerial Leadership	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 643	Leading Change	0.0830	M3	P: Subject to approval of the Head of Department.

Group B

Note: Not all courses offered in a given year.

Course Code	Course Title	EFTS	2011	P/C/R/RP/EQ
MBAD 603	Management of Information Systems and Technology	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 616	Market Research	0.0830	M4	P: Subject to approval of the Head of Department. MBAD 606
MBAD 641	Human Resource Management II	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 644	Interpersonal Skills for Leaders	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 645	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 646	Strategic Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 647	Marketing Research	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 648	International Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 649	Services Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 650	Advanced Manufacturing Management	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 651	Managing Quality	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 652	Project Management	0.0830	M4	P: Subject to approval by MBA Director
MBAD 654	Entrepreneurship and Small Business	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 655	Brand Management	0.0830	M4	P: Subject to approval by MBA Director
MBAD 656	Strategic Information Systems	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 657	Contemporary Issues	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 658	Business Law	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 659	Corporate Finance	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 660	Business Ethics and Responsibility	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 661	Corporate Governance	0.0830	M4	P: Subject to approval by MBA Director

MBAD 662	Special Topic: Investment and Portfolio Management	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 663	Special Topic: Sustainable Enterprises	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 664	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 665	Special topic: Creative Leadership	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 666	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 667	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 668	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 669	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 670	Special Topic: International Business Strategy - Study Tour	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 671	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 672	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 673	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 674	Special Topic	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 675	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 677	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 678	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 679	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 680	MBA Project (6 courses)	0.5000	A	P: Subject to approval of the Head of Department.

The Degree of Master of Business Management (MBM)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Management, before enrolling in the course of study for this degree shall have:

(a) been approved as a candidate for the degree by the Dean of Commerce, and either
(b) qualified for a New Zealand university degree with at least a B grade average in 300 level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; or
(c) qualified for admission by transferring from the Postgraduate Diploma in Business Management

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7 (with no section less than 6.5) is required of applicants who speak English as a second language. Students who complete the University of Canterbury's Certificate in English for Tertiary Studies and attain a minimum overall grade of C will be considered as having met the English language proficiency requirement for entry.

2. Degree Requirements

To qualify for the degree a candidate must achieve a B grade average or better over the Group A courses and pass all of the Group B courses and the research project. A student who does not achieve a satisfactory grade average in the Group A courses does not qualify for the Master of Business Management degree. He or she may apply for transfer to the Postgraduate Diploma in Business Management.

3. Structure of the Degree

The course for the degree shall consist of:

(a) courses listed in Group A of the schedule to the degree;
(b) courses listed in Group B of the schedule to the degree;
(c) a research project.

4. Credit Based Upon Previous Studies

A candidate may, on the basis of previous studies, be credited with courses in the Schedule to the Regulations for the Degree of Master of Business Management.

5. Repeating of Courses

(a) Subject to the approval of the MBM Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.

(b) Subject to the approval of the MBM Programme Director, a candidate who fails a Group B course may repeat the course (or enrol in another course at the discretion of the MBM Programme Director), but will not be allowed to repeat more than two Group B courses.

(c) A candidate is not permitted to repeat or re-submit the project MBUS 680.

(d) A candidate who repeats a course may be awarded only a pass or fail grade.

6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean. The structure of the MBM programme is closely prescribed. The course of study normally approved can be obtained on application to the Dean.

7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Management.

8. MBM with Distinction

In cases of exceptional merit candidates may, on the recommendation of the examiners, have the degree awarded with Distinction.

9. Award of PGDipBM instead of MBM

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business Management may apply to withdraw from the degree and be awarded the diploma.

10. Transfer from PGDipBM

A candidate for the Postgraduate Diploma in Business Management, who has achieved a B grade average or better over the ten Group A courses of the Master of Business Management and who has not been awarded the diploma, may apply to be admitted to the Master of Business Management programme and transfer credit for those courses previously credited to the diploma.

Schedule to the Regulations for the Degree of Master of Business Management

Group A

Course Code	Course Title	EFTS	2011	P/C/R/RP/EQ
MBUS 611	Accounting for Managers	0.1000	S1	R: MBAD 601
MBUS 612	Quantitative Methods for Business	0.1000	S1	R: MBAD 602
MBUS 613	Leadership	0.1000	S2	R: MBAD 642
MBUS 614	Managerial Economics	0.1000	S1	R: MBAD 604
MBUS 615	Organisational Behaviour	0.1000	S1	R: MBAD 615
MBUS 621	Managerial Finance	0.1000	S2	R: MBAD 611
MBUS 622	Operations and Supply Chain Management	0.1000	S1	R: MBAD 612
MBUS 623	Marketing	0.1000	S2	R: MBAD 606
MBUS 624	Business Strategy	0.1000	S2	R: MBAD 631
MBUS 625	Managing People and Teams	0.1000	S2	R: MBAD 605

Group B

Course Code	Course Title	EFTS	2011	P/C/R/RP/EQ
MBUS 631	Managing Information Technology	0.1000	S1	P: 120 points from MBUS 611-625 R: MBAD 603
MBUS 632	International Business	0.1000	S1	P: 120 points from MBUS 611-625 R: MBAD 632
MBUS 633	Managing Change	0.1000	S1	P: 120 points from MBUS 611-625 R: MBAD 643
MBUS 634	Business Law	0.1000	S2	P: 120 points from MBUS 611-625 R: MBAD 658
MBUS 635	Business Development	0.1000	S1	P: 120 points from MBUS 611-625
MBUS 641	Project Management	0.1000	S2	P: 120 points from MBUS 611-625 R: MBAD 652
MBUS 642	Business Research Methods	0.1000	S1	P: 120 points from MBUS 611-625

Research Project

Course Code	Course Title	EFTS	2011	P/C/R/RP/EQ
MBUS 680	Research Project	0.3000	S2	P: 120 points from: MBUS 611-625

The Degree of Master of Commerce (MCom)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Commerce in a given subject, before enrolling in a course of study for this degree, shall have:

(a) been approved as a candidate for the degree by the Dean of Commerce and either:

(b) qualified for a degree of this university or been admitted ad eundem statum as a holder of such a degree, and satisfied the prerequisites for the subject as specified in the schedule to these regulations and for such other courses as the Heads of Departments concerned may require.

No candidate shall enrol for Part I of the degree in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Bachelor of Arts with Honours, Master of Arts, Bachelor of Commerce with Honours.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Examination for the Degree

An examination for the degree shall comprise such combination of courses and other written work as may be prescribed for the subject offered.

No candidate for the degree shall graduate who has failed more than one of the courses offered.

3. Courses from Other Subjects

A candidate may, with the approval of the Heads of Departments concerned, replace one or two of the courses prescribed for the subject offered by one or two courses prescribed for another subject or subjects for a Master's degree or at an equivalent level for an Honours degree.

4. Candidates with BCom(Hons)

A candidate who has qualified for a Bachelor of Commerce with Honours degree may complete a Master of Commerce degree in the same subject by submission of a thesis and, if prescribed, an oral examination.

5. Award of BCom(Hons)

A candidate who has presented the course work component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, or the Postgraduate Diploma in Economics, provided that the course work passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject, or the requirements of the Postgraduate Diploma in Economics.

6. Thesis Requirements

The following conditions shall apply to the preparation and presentation of a thesis:

i. The presentation of the thesis shall conform to the requirements of the General Course and Examination Regulations, Part L, and shall be submitted in accordance with this regulation.
ii. The thesis shall describe the work done by the candidate in an investigation in a subject approved by the Head of Department. The investigation shall be carried out by the candidate under the direct supervision of a university teacher.
iii. The candidate shall submit the thesis by the date specified by the Head of Department.
iv. If the thesis at its first presentation is inadequate to secure a pass in the examination, the Dean of Commerce may, when recommended by the examiners and assessors, permit the candidate to revise the thesis and resubmit it by a specified date.

7. Time Limits

A candidate must complete all requirements for the Master of Commerce degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

8. Class of Honours

There shall be two classes of Honours: First Class Honours and Second Class Honours. The list of candidates obtaining Second Class Honours shall be listed in two divisions: Division 1 and Division 2. In the case of a candidate granted an extension of time for the completion of the degree the Academic Board shall decide on eligibility for Honours.

9. Eligibility for Honours

Honours shall not be awarded if the scripts in the first year in which a candidate sits an examination for the degree are unsatisfactory, or if the thesis at its first presentation is unsatisfactory, provided, however, that a candidate whose performance at a written examination has been seriously impaired by illness or other critical circumstance in terms of the aegrotat regulations (see General Course and Examination regulation H) may elect, instead of applying for an aegrotat award, to sit at a subsequent written examination and still be eligible for the award of Honours, subject to Regulation 5.

Schedule to the Regulations for the Degree of Master of Commerce

Accounting and Information Systems

Part I: Courses totalling 1.0000 EFTS normally selected from ACIS601–680) as approved by the Head of the Department of Accountingand Information Systems. ACIS614 is normally required.

Part II: A thesis (ACIS 690) (1.0000 EFTS)

The weighting of Parts I and II in the assessment is 1:1.

P. (1) 84 points in Accounting and Information Systems at 300-level; or
(2) 56 points in Accounting and Information Systems at 300-level, plus 28 points at 300-level in a course which the Head of the Department of Accounting and Information Systems considers relevant; or
(3) In the case of BCom/LLB graduates, 56 points in Accounting and Information Systems at 300-level, and appropriate law courses as approved by the Head of Department of Accounting and Information Systems.

Computer Science

Part I: Eight half courses selected from COSC 401–418, 420–439.

Part II: A thesis (COSC 695).

The weighting of Parts I and II shall be 1:2.

P: 56 points in Computer Science at 300-level.

Economics

Part I: Eight courses or their equivalent from ECON 601–679. Normally a grade average of B or better is required in ECON 300-level prerequisite courses. Normally, entry to Part II requires a grade average of B or better in Part I. Some Semester 2 courses may have a Semester 1 course as a prerequisite. All full time candidates shall normally take four courses or their equivalent in each semester.

Part II: A thesis (ECON 695).

The weighting of Parts I and II in the assessment is 1:1.

P. (1) ECON 201 or ECON 206; and
(2) ECON 213 or STAT 213; and
(3) ECON 203 or ECON 321; and
(4) 60 points from 300-level Economics courses, including at least 45 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326 (or equivalent as approved by the Head of Department)

Alternatively, a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including 75 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326.

Finance

Part I: A minimum of 120 points (1 EFTS) from FINC 601–680. Enrolment in any combination of courses is subject to the approval of the head of Department. Candidates can normally attempt each course on offer only once.

Part II: A thesis (FINC 695)

The weighting of Parts I and II in the assessment is 1:1.

P: Either: a BSc or BCom with major in Finance, including
(1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205, FINC 331; and
(2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than Finance, but including:
(1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
(2) At least A- average in 300-level FINC courses.

Human Resource Management

Part I: MGMT 620, MGMT 680 and 60 points from MGMT 611, 612, 613, 614, 616, and 617. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 611, 612, 613, 616 and 617.

Part II: A thesis (MGMT 695).

P. (1) B+ average or better across 90 points of 300-level courses in the Human Resource Management schedule.
(2) Pass in MGMT 280 or equivalent

International Business

Part I: MGMT 620, MGMT 680 and 60 points from Honours level courses in MGMT, MKTG, FINC and EURO. The combination of courses must be approved by the International Business Director and will normally include a stipulated core of 30 points from MGMT 640–649.

Part II: A thesis (MGMT 695).

P. (1) B+ average or better across 90 points of 300-level courses in the International Business schedule.
(2) Pass in MGMT 280 or equivalent.

Management

Part I: MGMT 620, MGMT 680 and four courses, of which no more than two are from any one of the following three groups of courses: MGMT 610–619; MGMT 640–649; MKTG 601–619. The combination of courses must be approved by the Head of the Department of Management.

Part II: A thesis (MGMT 695)

The weighting of Parts I and II in the assessment is 1:1.

P. (1) B+ average or better across 90 points of 300-level courses in the Management schedule.
(2) Pass in MGMT 280 or equivalent

Management Science

Part I: 120 points (or equivalent) selected from MSCI 601–680 with approval of the Head of the Department of Management.

Part II: A thesis (MSCI 695).

The weighting of Parts I and II in the assessment is 1:1.

P: MSCI 210 and at least 56 points of 300-level Management Science, normally including:
(1) MSCI 301 or (MSCI 315 and 316); and
(2) MSCI 302 or (MSCI 310 and 311)

Marketing

Part I: MKTG 620, MKTG 680 and 60 points from MKTG 601–619. Up to 15 points from MKTG 601–619 may be replaced by other graduate courses with the approval of the Head of Department of Management.

Part II: A thesis (MKTG 695).

The weighting of Parts I and II in the assessment is 1:1.

P. (1) MKTG 302 (or equivalent), and an additional 60 points of 300-level MKTG courses; or
(2) MSCI 210 and at least 84 points from MGMT 310–319 or MGMT 340–349

A B+ average or better across all courses in (1) or (2) is required.

Strategy and Entrepreneurship

Part I: MGMT 620, MGMT 680 and 60 points from MGMT 601–679 and MKTG 601–619. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 640–649.

Part II: A thesis (MGMT 695).

P. (1) B+ average or better across 90 points of 300-level courses in the Strategy and Entrepreneurship schedule.
(2) Pass in MGMT280 or equivalent

Postgraduate Diploma in Business Management (PGDipBM)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

(a) Every candidate for the Postgraduate Diploma in Business Management, before enrolling in the course of study for this diploma shall have:
   i. been approved as a candidate for the diploma by the Dean of Commerce, and
   ii. qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; or
   iii. qualified for admission by transferring from the Master of Business Management.

(b) Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7 (with no section less than 6.5) is required of applicants who speak English as a second language. Students who complete the University of Canterbury's Certificate in English for Tertiary Studies and attain a minimum overall grade of C will be considered as having met the English proficiency requirement for entry.

2. Diploma Requirements

To qualify for the diploma a candidate must satisfactorily pass all Group A courses as specified in the schedule for the diploma.

3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean.

4. Credit based on Previous Study

A candidate may, on the basis of previous studies be credited with courses of the schedule to the diploma provided that courses have not been credited to another qualification. A candidate may also be required to substitute other courses for those listed in the schedule. All courses of study must be approved by the Dean.

5. Repeating of courses

(a) Subject to the approval of the MBM Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.

(b) Subject to the approval of the MBM Programme Director, a candidate who fails a Group A course may allowed to take another course in its place to complete the PGDipBM, but would not be permitted to proceed with the degree.

(c) A candidate who repeats a course may be awarded only a pass or fail grade.

6. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Management.

7. PGDipBM with Distinction

The Postgraduate Diploma in Business Management may be awarded with Distinction.

Schedule to the Regulations for the Postgraduate Diploma in Business Management

Course Code	Course Title	EFTS	2011	P/C/R/RP/EQ
MBUS 611	Accounting for Managers	0.1000	S1	R: MBAD 601
MBUS 612	Quantitative Methods for Business	0.1000	S1	R: MBAD 602
MBUS 613	Leadership	0.1000	S2	R: MBAD 642
MBUS 614	Managerial Economics	0.1000	S1	R: MBAD 604

MBUS 615	Organisational Behaviour	0.1000	S1	R: MBAD 615
MBUS 621	Managerial Finance	0.1000	S2	R: MBAD 611
MBUS 622	Operations and Supply Chain Management	0.1000	S1	R: MBAD 612
MBUS 623	Marketing	0.1000	S2	R: MBAD 606
MBUS 624	Business Strategy	0.1000	S2	R: MBAD 631
MBUS 625	Managing People and Teams	0.1000	S2	R: MBAD 605

Postgraduate Diploma in Economics (PGDipEcon)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Postgraduate Diploma in Economics, before enrolling in a course of study for this diploma, shall have:

(a) been approved as a candidate for the degree by the Dean of Commerce and either:

(b) qualified for a degree of this university or been admitted ad eundem statum as a holder of such a degree, and satisfied the prerequisites for the subject as specified in the schedule to the regulations for the Master of Commerce and for such other courses as the Head of Department may require.

No candidate shall enrol for this diploma in which he or she has already qualified for the award of one of the following degrees in Economics: Bachelor of Science with Honours, Bachelor of Arts with Honours, Master of Arts, Bachelor of Commerce with Honours, Master of Commerce.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Course of Study

To qualify for the the Postgraduate Diploma in Economics a student must satisfactorily pass eight courses or their equivalent from ECON 601-679. A failure in two courses normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma course or to substitute another in its stead. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some semester two courses may have a semester one course as a pre-requisite. Candidates can normally attempt each course on offer only once. All full time candidates shall normally take four courses, or their equivalent, in each semester.

3. Courses from Other Subjects

A candidate may, with the approval of the Head of Department, replace one or two of the courses prescribed by one or two courses prescribed for another subject or subjects for a Master's degree or at an equivalent level for an Honours degree.

4. Time Limits

A candidate must complete all requirements for the the Postgraduate Diploma in Economics in accordance with the time limits for the M.Com Part I set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

5. Award of PGDipEcon instead of MCom or MA

Where a candidate has followed a course of study to qualify for the degree of Master of Commerce or Master of Arts by Examination and Report or Examination and Thesis and the examiners are of the opinion that the award of that degree is not justified they may recommend the award of the Postgraduate Diploma in Economics.

Students in the two-year MCom or MA degrees may, after completing the first year, elect to take a PGDipEcon instead of continuing with their Masters degree.

6. Transfer from PGDipEcon to MCom

A student who completes the Postgraduate Diploma in Economics is eligible for enrolment in the second year of a two-year Master of Commerce degree. Normally entry to Part II requires a grade average of B or better in the Postgraduate Diploma.