

# Faculty of Commerce

## The Degree of Bachelor of Commerce (BCom)

See also *General Course and Examinations Regulations*.

*The Programme for this Degree*

### 1. The Structure of the Programme\*

\* Subject to UNZ CUAP approval due December 2015.

(a) Subjects: The degree of Bachelor of Commerce is awarded with a major in: Accounting; Business Economics; Economics; Finance; Human Resource Management\*; Information Systems; International Business\*; Management\*; Operations and Supply Chain Management\*; Marketing\*; Strategy and Entrepreneurship\*; Taxation and Accounting.

*Note: Details of majoring requirements are given in Schedules A and B for this degree.*

- (b) Structure: To qualify for the degree of Bachelor of Commerce:
- a candidate must pass courses having a minimum total value of 360 points; and
    - at least 255 points must be from courses listed in Schedule C to the Regulations for the degree of Bachelor of Commerce;
    - at least 75 of these 255 points must be from Schedule A to the Regulations for the degree of Bachelor of Commerce
    - up to 105 points (the balance of the 360) may be for courses from any degree of the University. These courses will be subject to the Regulations for the other degree.
  - within the structure outlined in clause b(i), a candidate must pass courses to the value of:
    - At least 225 points must be for courses above 100-level.
    - At least 90 points must be for courses at 300-level.
  - a candidate must also satisfy the requirements for a Major as listed in Schedule B.

### 2. Requirements upon Courses from Other Degrees

A candidate exercising an option of enrolling in a course which is from the Schedule for another degree shall comply with the pertinent regulations

for that degree relating to the course.

*Note: Such regulations include prerequisites, combinations of subjects and practical work.*

*Admission to the Programme*

### 3. Standard of Entry and Approvals Required for Admission to the Programme

All students must satisfy Regulation A of the Admission Regulations.

### 4. Direct Entry into 200-level Courses

Subject to the approval of the Dean of Commerce, a student who has achieved a sufficient standard in a subject or subjects in the National Certificate of Educational Achievement (NCEA) or other comparable examination may be enrolled in one or more courses listed in the Schedule at 200-level without having passed the appropriate prerequisite of that course provided that:

- if the candidate is credited with the course, he or she shall not thereafter be credited with any prerequisite of that course, and
- if the candidate fails the course but in the opinion of the examiners attains the standard of a pass in another course at 100 or 200-level, he or she may be credited with a pass in such course or courses as the Dean of Commerce shall decide.

*Note: Before being recommended by the Dean for admission under this regulation a candidate shall take such tests as the Dean may require.*

*Transfers of Credit and Exemptions*

### 5. Credit for Study for Other Qualifications

The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification where the content and standard of such study are considered appropriate to the degree. Credit may be specified or unspecified, and will be at an appropriate level. Credit from a completed degree will not exceed a maximum of 120 points. Credit from an incomplete degree, diploma or other tertiary qualification will not exceed 240 points.

## Notes:

1. *Students seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades.*
2. *Students may enquire from the Student Advisors in the College as to the Faculty's understanding of 'appropriate'.*

## 6. Exemptions, Transfers, Credits and Cross-Credits from Other Qualifications

## (a) Credit from LLB

- i. A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Laws and has been credited with LAWS 101 to the Bachelor of Laws, shall also have this course cross-credited to the degree of Bachelor of Commerce as part of the cross-credits allowed under regulation K1 of the General Course and Examination Regulations.
- ii. In addition to the credits permitted under regulation K1 of the General Course and Examination Regulations, a candidate may cross-credit a further 30 points between the two degrees.

## (b) Cross credit between BE(Hons) and BCom

In addition to the credits permitted under regulation K1 of the General Course and Examination Regulations, a candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Engineering with Honours shall be permitted to cross-credit EMTH 201

or EMTH 202 or EMTH 210 or MATH 218 or ENME 230, if credited to the degree of Bachelor of Engineering with Honours, to the degree of Bachelor of Commerce.

## Notes:

1. *These points may not be included in the 255 points required by Regulation 1 for courses in the Schedule to these Regulations.*
2. *Students should also consult BE(Hons) regulations about the total number of cross-credits permitted between the degrees.*

## (c) Cross credit between BForSc and BCom

In addition to the credits permitted under regulation K1 of the General Course and Examination Regulations, a candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Forestry Science shall be permitted to cross credit up to 30 points (non-majoring) from the degree of Bachelor of Commerce to the degree of Bachelor of Forestry Science as a substitute for one FORE 400-level elective.

## (d) Cross credit between BCom and LLB limits a subsequent credit

A candidate who has enrolled for the Degree of Bachelor of Laws for the first time after 1975 and who has had LAWS 203 or 311 or 814 credited to the Degree of Bachelor of Laws or the Law Professional Course, may not subsequently have ACIS 152 and ACIS 252 or AFIS 151 credited to the degree of Bachelor of Commerce.

## Schedule A to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

At least five 'core' courses selected from:

- (1) ACCT 102 Accounting and Financial Information
- (2) ECON 104 Introduction to Microeconomics or ECON 105 Introduction to Macroeconomics
- (3) INFO 123 Information Systems and Technology
- (4) MGMT 100 Fundamentals of Management
- (5) STAT 101 Statistics 1

## Schedule B to the Regulations for the Degree of Bachelor of Commerce

*Note: Students are required to complete the core courses as specified in the Schedule A to the Regulations for the Degree of Bachelor of Commerce, as well as those outlined in Schedule B below. Detailed course information for each major subject is provided in Schedule C.*

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

## Accounting

Students intending to complete the BCom majoring in Accounting must be credited with the five compulsory core courses and the following:

### 100-level

Required: ACCT 103.

### 200-level

Required: ACCT 211 and ACCT 222.

### 300-level

Required: At least 60 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356, ACCT 358 and ACCT 359.

## Business Economics

Students intending to complete the BCom majoring in Business Economics must be credited with the five compulsory core courses and the following:

### 100-level

Required: ECON 104 and ECON 105.  
Recommended: FINC 101.

### 200-level

- Required:
- ECON 207, ECON 208 and FINC 201.
  - 45 points at 200 level or above as specified from another single major in this Schedule (excluding Economics and International Business). Courses specifically required for the major must be taken in preference to courses specified in a list from which a given number of points are required.
  - 30 further points of ECON or FINC courses combined.

### 300-level

Required: At least 60 points of 300-level ECON including ECON 310. 300-level courses used to meet this requirement cannot also be used to meet the 300-level requirements for an Economics major in the Bachelor of Commerce.

## Economics

Students intending to complete the BCom majoring in Economics must be credited with the five compulsory core courses and the following:

### 100-level

Required: ECON 104 and ECON 105.

### 200-level

Required:

- ECON 202 or 207; and
- ECON 203 or ECON 208; and
- ECON 201 or 206.

### 300-level

Required: At least 60 points of 300-level Economics.

*Note: MATH 102 is only required for honours. Students who enrolled in the BCom prior to 2015 may graduate under the 2014 regulations.*

## Finance

Students intending to complete the BCom majoring in Finance must be credited with the five compulsory core courses and the following:

### 100-level

Required: MATH 101 or MATH 102.  
Recommended: MATH 102.

### 200-level

Required: FINC 201 and FINC 203.

### 300-level

Required: At least 60 points in 300-level Finance, including at least 30 points from FINC 301, FINC 311, or FINC 312.

## Human Resource Management\*

\* *Subject to UNZ CUAP approval due December 2015*

Students intending to complete the BCom majoring in Human Resource Management must be credited with the five compulsory core courses and the following:

### 200-level

Required: MGMT 206, MGMT 207, MGMT 208 and MGMT 230.

### 300-level

Required: MGMT 301, MGMT 303, MGMT 308 and MGMT 331.

## Information Systems

Students intending to complete the BCom majoring in Information Systems must be credited with the five compulsory core courses and the following:

### 200-level

INFO 223 and INFO 253; and a further 15 points from INFO 213, INFO 263 or SENG 201.

**300-level**

Required: At least 60 points from 300-level INFO courses. Note: Students may substitute COSC 332 or COSC 362 for any 15-point INFO course.

**International Business\***

\* *Subject to UNZ CUAP approval due December 2015*

Students intending to complete the BCom majoring in International Business must be credited with the five compulsory core courses and the following:

**100-level**

Required: (MKTG 100 or MATH 101 or MATH 102) and ECON 104; and 30 points in a single subject selected from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS).

**200-level**

Required: ECON 222, FINC 201 and MGMT 221; and 15 points from FINC 203, MGMT 228, MKTG 201, MKTG 204.

*Note: Students intending to proceed to the BCom(Hons) or MCom degree in Finance must have passed ECON 213.*

**300-level**

Required: FINC 344, MGMT 332 and (MGMT 344 or MGMT 320); and 15 points of FINC 301, MGMT 324, MKTG 301, MKTG 305, MKTG 309, MKTG 314.

Students intending to major in International Business should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

**Management\***

\* *Subject to UNZ CUAP approval due December 2015*

Students intending to complete the BCom majoring in Management must be credited with the five compulsory core courses and the following:

**100-level**

Required: (MGMT 170 or MSCI 101) and MKTG 100.

**200-level**

Required: MGMT 206, MGMT 207; and 30 points from MGMT 208, MGMT 221, MGMT 230, MGMT 270, MGMT 281, MKTG 201.

**300-level**

Required: MGMT 301, and either (MGMT 344 and 30 points of 300-level courses from MGMT or MKTG) or (MGMT 320 and 15 points of 300-level

courses from MGMT or MKTG). No more than 15 points may be taken from MGMT 303, MGMT 308, MGMT 331.

Students intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

**Marketing\***

\* *Subject to UNZ CUAP approval due December 2015*

Students intending to complete the BCom majoring in Marketing must be credited with the five compulsory core courses and the following:

**100-level**

Required: MKTG 100.

**200-level**

Required: MKTG 201, MKTG 202, MKTG 204; and 15 points from MKTG 205, MKTG 230.

**300-level**

Required: At least 60 points from 300-level MKTG courses.

**Operations and Supply Chain Management\***

\* *Subject to UNZ CUAP approval due December 2015*

Students intending to complete the BCom majoring in Operations and Supply Chain Management must be credited with the five core courses as outlined in Schedule A to these regulations and the following courses:

**100-level**

Required: MGMT 170 or MSCI 101

**200-level**

Required: MGMT 270, MGMT 271; and 15 points from MGMT 223, MGMT 230, MGMT 280, MGMT 281.

**300-level**

Required: MGMT 370; and 45 points from MGMT 300-level courses of which at least 30 points must be from MGMT 371-379

## Strategy and Entrepreneurship\*

\* Subject to UNZ CUAP approval due December 2015

Students intending to complete the BCom majoring in Strategy and Entrepreneurship must be credited with the five compulsory core courses and the following:

### 100-level

Required: (MGMT 170 or MSCI 101) and MKTG 100.

### 200-level

Required: MGMT 221, MGMT 223; and 30 points from MGMT 206, MGMT 230, MGMT 270, MKTG 201.

### 300-level

Required: MGMT 320 or (MGMT 344 and MGMT 345); and 30 points from MGMT 321, MGMT 324, MGMT 342, MGMT 343.

Students intending to major in Strategy and Entrepreneurship should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

## Taxation and Accounting

Students intending to complete the BCom majoring in Taxation and Accounting must be credited with the five compulsory core courses and the following:

### 100-level

Required: ACCT 103 and (ACCT 152 or LAWS 101).

### 200-level

Required: (ACCT 211 or ACCT 222) and ACCT 254.

### 300-level

Required: ACCT 358, ACCT 359; and at least 30 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356.

## Schedule C to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

## Accounting

Note: In the past many courses below were prefixed with ACCY or AFIS or ACIS. From 2011, the prefix was changed to ACCT and all courses changed to 15 points.

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
ACCT 102	Accounting and Financial Information	15	S1 S2	R: ACIS 102, AFIS 101, AFIS 102, AFIS 111, AFIS 122, AFIS 132, AFIS 188.
ACCT 103	Introduction to Financial Accounting	15	S1 S2	C: ACCT 102 or ACIS 102 R: ACIS 103, AFIS 101, AFIS 103, AFIS 111, AFIS 121, AFIS 131
ACCT 152	Law and Business	15	S1	R: ACIS 152, AFIS 151, AFIS 152
ACCT 211	Financial Accounting	15	S2	P: ACCT 102 or ACIS 102; and ACCT 103 or ACIS 103 R: ACIS 211, AFIS 211
ACCT 212	Accounting Career Attributes and Skills	15	S1	P: ACCT 102 and ACCT 103
ACCT 222	Management Accounting	15	S1	P: ACCT 102 or ACIS 102 R: ACIS 222, AFIS 222 EQ: ACIS 222, AFIS 222
ACCT 252	Law of Business Contracts	15	S2	P: ACCT 152 or ACIS 152 or LAWS 101 R: ACIS 252, AFIS 151, AFIS 252, LAWS 203.
ACCT 254	Introduction to Taxation	15	S1	P: ACCT 103 or ACIS 103 C: One of ACCT 152, ACIS 152, LAWS 101. R: ACIS 254, AFIS 254 EQ: ACIS 254
ACCT 256	Law of Business Organisations	15	S2	P: ACCT 152 or ACIS 152 or LAWS 101 R: AFIS 253, ACIS 256, AFIS 256, LAWS 305, LAWS 312

ACCT 311	Financial Accounting Theory	15	S1	P: ACCT 211 or ACIS 211 R: AFIS 301, ACIS 311, AFIS 311, AFIS 501.
ACCT 312	Advanced Financial Accounting	15	S2	P: ACCT 211 or ACIS 211 R: ACIS 312, AFIS 301, AFIS 312, AFIS 501.
ACCT 316	Public Management and Governance	15	NO	P: Any 75 points from (ACCT, ECON, EURA, EURO, FINC, INFO, MGMT, MKTG, POLS, ACIS, AFIS, LAWS 206). At least 45 of these points must be at 200-level. R: ACIS 316, AFIS 316, AFIS 516, POLS 316 EQ: ACIS 316, and AFIS 316
ACCT 332	Advanced Management Accounting	15	S2	P: (1) ACCT 222 or ACIS 222; and (2) ACCT 103 or ACIS 103 R: ACIS 332, AFIS 332, AFIS 322, AFIS 522
ACCT 340	Social and Environmental Reporting	15	S1	P: (1) 30 points (two papers) from the following 100-level courses: ACCT 102 (or ACIS 102), ACCT 103 (or ACIS 103, AFIS 122, AFIS 188), ECON 105, MGMT 101 or POLS 103; (2) At least 30 points (two papers) at the 200-level. Students without part (1) of this pre-requisite but with 30 points in other appropriate courses (e.g. in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 340, AFIS 340
ACCT 341	Public Accounting and Finance	15	S2	P: (1) 30 points from ACCT 102, ACIS 102, ACCT 103, ACIS 103, ECON 105, MGMT 100, MGMT 101, POLS 103; and (2) 30 points at 200-level or above in any subject. Students without part (1) of this prerequisite but with 30 points in other appropriate courses (e.g. in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 341, AFIS 341
ACCT 342	Contemporary Issues in Management Accounting	15	NO	P: (1) ACCT 222 or ACIS 222; and (2) ACCT 103 or ACIS 103 R: ACIS 342, AFIS 322, AFIS 342, AFIS 522.
ACCT 346	Auditing	15	S1	P: (1) INFO 123 or ACIS 123; and (2) ACCT 211 or ACIS 211. R: ACIS 346, AFIS 306, AFIS 346, AFIS 506. RP: INFO 243 or ACIS 243.
ACCT 356	Advanced Auditing	15	S2	P: ACCT 346 or ACIS 346 R: ACIS 356, AFIS 306, AFIS 356, AFIS 506.
ACCT 358	Advanced Issues in Taxation	15	S1	P: (1) ACCT 152 or ACIS 152, or LAWS 101; and (2) ACCT 254 or ACIS 254 or LAWS 326 or LAWS 352 or LAWS 394 or LAWS 395 R: ACIS 358, ACIS 354
ACCT 359	Further Issues in Advanced Taxation	15	S2	P: ACCT 358 or ACIS 358 R: ACIS 359, ACIS 354 EQ: ACIS 359
ACCT 365	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 365
ACCT 367	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 367
ACCT 368	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 368
ACCT 369	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 369

ACCT 390	Accounting Internship	15	S1 S2	P: (1) At least 60 points in 200 level ACCT courses (2) Subject to Head of Department Approval R: ACCT 364, ECON 390, FINC 390, MKTG 390, INFO 390
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## Computer Science

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
COSC 101	Working in a Digital World	15	S1	R: COSC 110
COSC 121	Introduction to Computer Programming	15	S1 S2	
COSC 122	Introduction to Computer Science	15	SU2 S2	RP: COSC 121
COSC 241	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 242	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 243	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 261	Formal Languages and Compilers	15	S1	P: COSC 121 and COSC 122 and MATH 120 R: COSC 202, COSC 222
COSC 262	Algorithms	15	S1	P: (1) COSC 121; (2) COSC 122; R: COSC 202, COSC 229, COSC 329 RP: MATH 120
COSC 264	Introduction to Computer Networks and the Internet	15	S2	P: (1) COSC 121; (2) COSC 122; (3) STAT 101 or EMTH 119 R: COSC 227, COSC 231
COSC 265	Relational Database Systems	15	S2	P: COSC 121 or INFO 125 R: COSC 205, COSC 226
COSC 362	Data and Network Security	15	S2	P: COSC 264 or INFO 333. R: COSC 332, ACIS 323, AFIS 323 RP: It is recommended that COSC 362 and COSC 364 be taken together.
COSC 363	Computer Graphics	15	S1	P: (1) ENCE 260, (2) 30 points of 200-level Computer Science, (3) 30 points of EMTH or 15 points of MATH/STAT (MATH 120 recommended). MATH 101 is not acceptable. RP: COSC 261
COSC 364	Internet Technology and Engineering	15	S1	P: COSC 264, ENCE 260 R: COSC 331
COSC 366	Research Project	15	SU2	P: (1) 45 points of 200-level Computer Science (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of Math/Stat (MATH 120 recommended) and COSC 262. MATH 101 is not acceptable. (3) approval of the Head of Department RP: COSC 110, ENCE 260, COSC 261, COSC 262, SENG 201
COSC 367	Artificial Intelligence	15	S2	P: COSC 262 R: COSC 329
COSC 368	Humans and Computers	15	S2	P: (1) 45 points of (200-level Computer Science and ENCE 260), (2) 30 points of EMTH or 15 points of MATH/STAT (MATH 120 recommended). MATH 101 is not acceptable. R: COSC 225 RP: COSC 110 OR COSC 101, COSC 263 OR SENG 201
COSC 371	Special Topic	15	NO	P: Subject to approval by the Head of Department.
COSC 372	Special Topic	15	NO	P: Subject to approval by the Head of Department.
ENCE 260	Computer Systems	15	S2	P: COSC 121 or subject to the approval of the Dean of Engineering and Forestry for BE(Hons) students. R: ENEL 206; both COSC 208/ENCE 208 and COSC 221/ENCE 221

ENCE 360	Operating Systems	15	S2	P: ENCE 260. R: COSC 321 RP: COSC 110 or COSC 101, COSC 262.
ENCE 361	Embedded Systems 1	15	S1	P: ENCE 260 R: ENEL 353, ENEL 323, COSC 361, ELEC 361, ENEL 340
SENG 201	Software Engineering I	15	S1	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/STAT 101 are strongly recommended. R: COSC 263, COSC 324
SENG 301	Software Engineering II	15	S1	P: SENG 201. R: COSC 314, COSC 324 RP: COSC 110 OR COSC 101, ENCE 260.
SENG 302	Software Engineering Group Project	30	W	P: SENG 201. C: SENG 301 R: COSC 325, COSC 314 RP: COSC 110 OR COSC 101, ENCE 260, COSC 368, COSC 265.
SENG 365	Web Computing Architectures	15	S1	P: COSC 265 or two courses out of (INFO 223, INFO 253, INFO 263). R: COSC 365 RP: SENG 201 is strongly recommended.

## Economics

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
ECON 104	Introduction to Microeconomics	15	S1 S2	R: ECON 199
ECON 105	Introduction to Macroeconomics	15	S1 S2	
ECON 199	Introduction to Microeconomics	15	X	P: Subject to approval of the Head of Department. R: ECON 104
ECON 206	Intermediate Macroeconomics	15	S2	P: ECON 104 and ECON 105 R: ECON 201
ECON 207	Intermediate Microeconomics - Households and Government	15	S1	P: ECON 104 R: ECON 202, ECON 203
ECON 208	Intermediate Microeconomics - Firms and Markets	15	S2	P: ECON 104 R: ECON 202, ECON 203
ECON 213	Introduction to Econometrics	15	S1	P: (1) ECON 104 or ECON 105; and (2) 15 points from STAT or MSCI 110. RP: MATH 101 or Year 13 Math with Calculus.
ECON 214	Special Topic: Data Analytics for Business Economics	15	S1	P: (1) ECON 104 or 105 (2) STAT 101 R: ECON 213
ECON 222	International Trade	15	S1	P: ECON 104
ECON 223	Introduction to Game Theory for Business, Science and Politics	15	S2	P: Any 105 points
ECON 225	Environmental Economics	15	NO	P: ECON 104
ECON 310	Economic Thinking for Business	15	S2	P: 1) ECON 207 and ECON 208 or 2) ECON 203
ECON 321	Microeconomic Analysis	15	S1	P: 1) ECON 207 or ECON 203; and 2) MATH 102 or MATH 199; and 3) 15 points from STAT RP: ECON 208
ECON 323	Time Series Methods	15	S1	P: (1) ECON 213; and (2) ECON 202 or ECON 207 or FINC 205; and (3) MATH 102 R: FINC 323, STAT 317 EQ: FINC 323, STAT 317



ECON 324	Econometrics	15	S1	P: (1) ECON 213 or STAT 213; and (2) MATH 102 or MATH 199
ECON 325	Macroeconomic Analysis	15	NO	P: (1) ECON 105; and (2) ECON 203 or (ECON 208 and ECON 321) R: ECON 201
ECON 326	Macro and Monetary Economics	15	S1	P: (1) ECON 201 or ECON 206; (2) MATH 102 or MATH 199. RP: ECON 202 or ECON 207
ECON 327	Economic Analysis of Law	15	S1	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 329	Industrial Organisation	15	S1	P: ECON 207 or ECON 208 or ECON 202 RP: ECON 208
ECON 330	Strategic Behaviour of Firms	15	NO	P: ECON 203 or ECON 208 or ECON 230 or ECON 231
ECON 331	Financial Economics	15	S1	P: ECON 207, FINC 201, MATH 102; R: FINC 331 RP: FINC 205 or MATH 103 EQ: FINC 331
ECON 332	Economics and Psychology	15	NO	P: ECON 202 or ECON 207
ECON 333	Experimental Economics	15	NO	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 334	Labour Economics	15	S1	P: ECON 208. RP: ECON 206
ECON 335	Public Economics 1	15	S1	P: ECON 207 or ECON 203 RP: ECON 208
ECON 338	Health Economics Overview	15	S2	P: ECON 207 or 202 RP: ECON 208
ECON 339	The Economics of European Integration	15	SU1	P: (1) ECON 104 and ECON 105; and (2) Any 30 points above 100 level; and (3) a further 45 points at any level. R: EURO 339, EURA 339 RP: ENGL 117 or an essay-based course. EQ: EURA 339
ECON 340	Development Economics	15	S2	P: ECON 207 or ECON 208 or ECON 202 RP: ECON 208
ECON 341	Economics of Education	15	NO	P: ECON 202 or 207 or 208
ECON 342	Economic History	15	NO	P: (1) ECON 104; and (2) ECON 105; and (3) ECON 202 or ECON 206 or ECON 207
ECON 343	Economic Analysis of Intellectual Property	15	NO	P: ECON 203 or ECON 208 or ECON 230 or ECON 231 RP: MATH 102 or MATH 199 or MATH 108
ECON 344	International Finance	15	S2	P: ECON 206 or FINC 201 or FINC 203 R: ECON 210 and FINC 315 and FINC 344 RP: 15 points in MATH or Year 13 Math with Calculus EQ: FINC 344
ECON 345	The Economics of Risk and Insurance	15	S2	P: ECON 207 or 202 RP: ECON 208 EQ: FINC 345
ECON 390	Economics Internship	15	A	P: (1) ECON 203 or ECON 208 (2) Subject to the Head of Department approval R: FINC 390, ARTS 395

## Finance

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
FINC 101	Personal Finance	15	S2	

FINC 201	Business Finance	15	S1	P: (1) ACCT 102 or MATH 103; and (2) STAT 101 or MSCI 110; and (3) A further 45 points from the BCom or BSc schedules. R: FINC 202, AFIS 204 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 204
FINC 203	Financial Markets, Institutions and Instruments	15	S2	P: (1) STAT 101 or MSCI 110; and (2) A further 60 points from the BCom or BSc schedules. R: AFIS 214 EQ: AFIS 214
FINC 205	Personal Finance with Mathematics	15	S1	P: (1) MATH 102 or MATH 108 or MATH 199; and (2) STAT 101 or MSCI 110. RP: MATH 103
FINC 301	Corporate Finance Theory and Policy	15	S2	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 R: FINC 354, AFIS 304
FINC 302	Applied Corporate Finance	15	NO	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199
FINC 305	Financial Modelling	15	S2	P: (1) FINC 201, FINC 203 and one of (MATH 101 or MATH 102 or MATH 199); or (2) FINC 201 and MATH 103 R: FINC 316
FINC 308	Applied Financial Analysis and Valuation	15	S2	P: FINC 201 and FINC 203 R: FINC 394 and AFIS 314
FINC 311	Investments	15	S1	P: (1) FINC 201, FINC 203 and one of (MATH 101 or MATH 102 or MATH 199); or (2) FINC 201 and MATH 103 R: FINC 364, AFIS 314
FINC 312	Derivative Securities	15	S1	P: (1) FINC 201, FINC 203 and one of (MATH 101 or MATH 102 or MATH 199); or (2) FINC 201 and MATH 103
FINC 316	Fixed Income Securities	15	NO	P: (1) FINC 201 and FINC 203; and (2) MATH 102 or MATH 199 RP: FINC 205
FINC 323	Time Series Methods	15	NO	P: (1) ECON 213; and (2) ECON 202 or ECON 207 or FINC 205; and (3) MATH 102 R: STAT 317, ECON 323 EQ: ECON 323, STAT 317
FINC 331	Financial Economics	15	S1	P: ECON 207, FINC 201, MATH 102; R: ECON 331 RP: FINC 205 or MATH 103 EQ: ECON 331
FINC 344	International Finance	15	S2	P: ECON 206 or FINC 201 or FINC 203 R: FINC 315, ECON 344, ECON 210 RP: 15 points in MATH or Year 13 Math with Calculus EQ: ECON 344
FINC 345	The Economics of Risk and Insurance	15	NO	P: ECON 207 or ECON 202 RP: ECON 208 EQ: ECON 345
FINC 390	Finance Internship	15	A	P: (1) FINC 201 and FINC 203 (2) Subject to approval of the Head of Department R: ECON 390, ARTS 395

## Information Systems

Note: In the past many courses below were prefixed with ACCT or AFIS or ACIS. From 2011, the prefix was changed to INFO and all the courses changed to either 15 points or 30 points.

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
INFO 123	Information Systems and Technology	15	S1 S2	R: ACIS 123, AFIS 123, AFIS 124
INFO 125	Introduction to Programming with Databases	15	S1	R: ACIS 125, AFIS 125
INFO 213	Object-Oriented Systems Development	15	S1	P: 30 points from INFO 123, ACIS 123, INFO 125, ACIS 125, COSC 121, COSC 122 R: ACIS 213 and AFIS 213 after 1996.
INFO 223	Business Systems Analysis	15	S2	P: (1) 15 points from (INFO 123, INFO 125, COSC 121, COSC 122) (2) An additional 15 points from the Commerce Schedule. R: INFO 203, ACIS 203, AFIS 203, AFIS 223
INFO 243	Accounting Information Systems	15	S2	P: (1) ACCT 103 or ACIS 103; and (2) INFO 123 or ACIS 123 R: ACIS 243, AFIS 243
INFO 253	Internet Business and Technology	15	S1	P: (1) 15 points from (INFO 123, INFO 125, COSC 121, COSC 122) (2) An additional 15 points from the Commerce schedule R: INFO 233
INFO 260	Special Topic	15	NO	P: Subject to Approval by the Head of Department
INFO 261	Special Topic	15	NO	P: Subject to Approval by the Head of Department
INFO 263	Web Design and Development	15	S2	P: 30 points from (INFO 123, INFO 125, COSC 121, COSC 122) R: INFO 233
INFO 333	IT Risk and Security Management	15	NO	P: (1) 15 points from INFO 233, INFO 253, INFO 263, COSC 231, COSC 264; and (2) An additional 15 points at 200 level from the Commerce Schedule or SENG R: ACIS 333
INFO 343	IT Governance and Strategy	15	S1	P: (1) 15 points at 200 level from INFO; and (2) an additional 15 points at 200 level from the Commerce Schedule or SENG R: INFO 303, ACIS 303
INFO 353	Contemporary Issues in Information Systems	15	S2	P: (1) 15 points at 200-level from INFO, COSC or SENG (2) An additional 30 points at 200 level from the Commerce Schedule or SENG. R: INFO 303, ACIS 303
INFO 360	Business Process Management	15	S1	P: (1) 15 points at 200-level from INFO; and (2) an additional 15 points at 200 level from the Commerce Schedule or SENG
INFO 361	Business Intelligence Systems for Organisations	15	SU1	P: (1) INFO 123; and (2) 60 points at 200-level any course on the Commerce Schedule RP: STAT 101 (or equivalent)
INFO 362	Special Topic	15	NO	P: Subject to Head of Department approval. R: ACIS 362, AFIS 362
INFO 363	Special Topic	15	NO	P: Subject to Head of Department approval. R: ACIS 363, AFIS 363
INFO 369	Special Topic	30	NO	P: Subject to Approval by the Head of Department

INFO 390	Information Systems Internship	15	S1 S2	P: (1) 45 points at 200 level from INFO (can substitute 15 points at 200 level INFO for 15 points at 200 level COSC or SENG) (2) An additional 15 points at 200 level (3) Subject to Head of Department Approval R: INFO 362, INFO 330, ACCT 390, ECON 390, FINC 390, MKTG 390
INFO 393	Information Systems Project Management	15	S2	P: 1) 15 points at 200-level from INFO; and (2) an additional 15 points at 200 level from the Commerce Schedule or SENG R: INFO 313, ACIS 313, AFIS 313, MSCI 322, MSCI 324, MGMT 372, MSCI 372

## Law

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
LAWS 355	European Union Law	15	S1	P: (i) LAWS 101; and (ii) LAWS 110 C: LAWS 202-LAWS 206. Students enrolled in other degrees, who do not have the above prerequisites and corequisites, but have completed appropriate courses in another discipline, may apply to the Head of Department for a waiver. R: EURO 311, EURA 311

## Management

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
MGMT 100	Fundamentals of Management	15	S1 S2	R: MGMT 101
MGMT 170	Managerial Decision Making	15	S2	R: MSCI 101
MGMT 206	Organisational Behaviour	15	S1	P: (1) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT R: MGMT 201, MGMT 216 EQ: MGMT 216
MGMT 207	Principles of Human Resource Management	15	S1	P: (1) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT
MGMT 208	Principles of Leadership	15	S2	P: (1) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT
MGMT 221	International Business	15	S1	P: (1) MGMT 100; and (2) 30 points in ECON, MGMT, MKTG or MSCI R: MGMT 220
MGMT 223	Innovation Management	15	S2	P: (1) MGMT 100; and (2) A further 30 points from Commerce subjects
MGMT 228	Chinese Business Practices and Culture (study tour)	15	SU2	P: 120 points including 30 points from Commerce subjects
MGMT 230	Business, Society and the Environment	15	S2	P: (1) 60 points from ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI; or (2) 60 points from Science R: MKTG 230 EQ: MKTG 230
MGMT 240	Business Communication for the Global Age	15	NO	P: MGMT 100 RP: MGMT 206
MGMT 270	Introduction to Operations and Supply Chain Management	15	S1	P: (1) MGMT 100 or MGMT 170 or MSCI 101; and (2) STAT 101 R: MSCI 270, MSCI 220 EQ: MSCI 270
MGMT 271	Operations Management Processes	15	S2	P: (1) MGMT 100 or MGMT 170 or MSCI 101; and (2) STAT 101 R: MSCI 221, MSCI 271 RP: MGMT 270 or MSCI 270 EQ: MSCI 271

MGMT 281	Business Research Methods	15	S2	P: (1) 15 points STAT; and (2) 15 points of MGMT or MKTG or MSCI or MATH R: MKTG 280, MSCI 280, MGMT 280, MSCI 281 EQ: MSCI 281
MGMT 301	Leading Change and Innovation	15	S1	P: MGMT 206 and MGMT 207 R: MGMT 315
MGMT 303	Leading and Managing People: Essential Employment Frameworks	15	S2	P: (1) Any 45 points at 200-level or above in MGMT; or (2) LAWS 101 and LAWS 110 R: MGMT 306
MGMT 304	Diversity in Organisations	15	S1	P: (1) MGMT 206 and MGMT 207; and (2) MGMT 208 or MGMT 209
MGMT 306	Team Leadership	15	S1	P: MGMT 206 and MGMT 207 R: MGMT 305
MGMT 308	Applied Human Resource Management	15	S2	P: MGMT 206 and MGMT 207 R: MGMT 307
MGMT 324	International Entrepreneurship	15	S2	P: 45 points at 200-level or above in MGMT or MKTG
MGMT 330	Communication Management	15	S2	P: MGMT 206 or COMS 201 or SOCI 219 or MKTG 201
MGMT 331	Human Resource Development - Principles and Practices	15	S1	P: MGMT 206 and MGMT 207
MGMT 332	International Management	15	S2	P: MGMT 221 or MGMT 220
MGMT 333	Managing Corporate Responsibility	15	S1	P: (1) MGMT 230; and (2) Any 30 points at 200-level or above in MGMT RP: Other essay-based courses
MGMT 334	Negotiation for Business	15	SU2	P: (1) 45 points at 200 level or above in ACCT, ACIS, ECON, INFO, MGMT, MKTG, MSCI; or (2) LAWS 101 and LAWS 110
MGMT 335	Special Topic: Business and Sustainability	15	S1	P: Any 60 points at 200-level or above in Commerce RP: MGMT 230, MKTG 230
MGMT 342	Entrepreneurship and New Ventures	15	S1	P: (1) ACCT 102; and (2) Any 60 points at 200-level or above in Commerce or Science R: MGMT 321
MGMT 343	Social Entrepreneurship	15	S2	P: Any 90 points at 200-level or above R: MGMT 321
MGMT 344	Strategic Management	15	S1	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 320
MGMT 345	Strategy Processes and Practices	15	S2	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 320 RP: MGMT 344
MGMT 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 320, MSCI 370 EQ: MSCI 370
MGMT 371	Purchasing and Supply Chain Management	15	S2	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 321, MSCI 371 EQ: MSCI 371
MGMT 372	Project Management	15	S1	P: Any 60 points at 200-level or above in Commerce, Science or Engineering R: MSCI 322, MSCI 324, MSCI 372, INFO 313, ACIS 313 EQ: MSCI 372

MGMT 373	Quality Management	15	S2	P: (1) MGMT 270 or MSCI 270; and (2) MGMT 271 or MSCI 271 R: MSCI 323, MSCI 373 EQ: MSCI 373
MGMT 390	Management Internship	15	S1 S2	P: (1) 60 points at 200-level or above in MGMT; and (2) Subject to Head of Department Approval R: ARTS 395, ECON 390, FINC 390, MKTG 390, ACCT 364, INFO 390

## Management Science

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
MSCI 270	Introduction to Operations and Supply Chain Management	15	S1	P: (1) MGMT 100 or MGMT 170 or MSCI 101; and (2) STAT 101 R: MSCI 220, MGMT 270 EQ: MGMT 270
MSCI 271	Operations Management Processes	15	S2	P: (1) MGMT 100 or MGMT 170 or MSCI 101; and (2) STAT 101 R: MSCI 221, MGMT 271 RP: RP: MGMT 270 or MSCI 270 EQ: MGMT 271
MSCI 281	Business Research Methods	15	S2	P: (1) 15 points STAT; and (2) 15 points of MGMT or MKTG or MSCI or MATH R: MGMT 280, MKTG 280, MSCI 280, MGMT 281 EQ: MGMT 281
MSCI 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 320, MGMT 370 EQ: MGMT 370
MSCI 371	Purchasing and Supply Chain Management	15	S2	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 321, MGMT 371 EQ: MGMT 371
MSCI 372	Project Management	15	S1	P: Any 60 points at 200-level or above in Commerce, Science or Engineering R: MSCI 322, MSCI 324, MGMT 372, ACIS 313, INFO 313 EQ: MGMT 372
MSCI 373	Quality Management	15	S2	P: (1) MGMT 270 or MSCI 270; and (2) MGMT 271 or MSCI 271 R: MSCI 323, MGMT 373 EQ: MGMT 373

## Marketing

Course Code	Course Title	Pts	2016	P/C/R/RP/EQ
MKTG 100	Principles of Marketing	15	S1 S2	R: MGMT 102 EQ: MGMT 102
MKTG 201	Marketing Management	15	S1 S2	P: (1) MKTG 100; and (2) ECON 104; and (3) MSCI 110 or STAT 101; and (4) A further 15 points in MGMT or MSCI R: MGMT 210 RP: MKTG 202 EQ: MGMT 210
MKTG 202	Marketing Research	15	S1	P: (1) MKTG 100; and (2) ECON 104; and (3) MSCI 110 or STAT 101; and (4) A further 15 points in MGMT or MSCI R: MGMT 212 EQ: MGMT 212

MKTG 204	Consumer Behaviour	15	SU1 S2	P: Any 30 points in ACCT, COMS, ECON, INFO, MGMT, MKTG, MSCI, PSYC or SOCI R: MGMT 204 EQ: MGMT 204
MKTG 205	Services Marketing and Management	15	S2	P: (1) MKTG 100; and (2) ECON 104; and (3) STAT 101; and (4) A further 15 points in MGMT or MSCI R: MGMT 317; MKTG 313
MKTG 230	Business, Society and the Environment	15	S2	P: (1) 60 points from ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI; or (2) 60 points from Science R: MGMT 230 EQ: MGMT 230
MKTG 305	Strategic Marketing	15	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 316; MKTG 301 EQ: MKTG 301
MKTG 307	Advertising and Promotion Management	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 318; MKTG 303
MKTG 309	International Marketing	15	S1	P: At least 30 points of 200-level courses in MKTG R: MGMT 316
MKTG 310	Customer Experience	15	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 310 EQ: MGMT 310
MKTG 311	Retail Marketing	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 311 EQ: MGMT 311
MKTG 314	Tourism Marketing and Management	15	S1	P: Any 45 points 200-level ECON, MGMT, MKTG, MSCI, POLS, PSYC, SOCI, GEOG or other social science approved by the Head of Department R: MGMT 340 EQ: MGMT 340
MKTG 315	Marketing for Behavioural Change	15	S2	P: Any 45 points 200-level or above in COMS, MGMT, MKTG, PSYC or SOCI R: MGMT 341 EQ: MGMT 341
MKTG 390	Marketing Internship	15	S1 S2	P: (1) MKTG 201 and MKTG 202 (2) Subject to Head of Department Approval R: ECON 390, FINC 390, ARTS 395, ACCT 324, INFO 390

## Mathematics and Statistics

These subjects are not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 60 points in Mathematics and Statistics at 100 and 200-level may be included in the 255 points required for courses in this Schedule. The 60 points at 300-level in a single subject, required in terms of Regulation 1b(iii)(d), may not include Mathematics and Statistics.

## Commerce Graduate and Postgraduate Qualifications Time Limit Schedule

A candidate for the BCom(Hons) degree or the MCom degree shall normally be enrolled as a full-time candidate.

- (1) A candidate may be enrolled part-time with the approval of the Dean of Commerce.
- (2) A part-time candidate is one who, because of employment, health, family or other reasons, is unable to devote his or her full-time to study and research.

The table below sets out, for the postgraduate qualifications of the Faculty, the time limit for course requirements.

Note: Any extension to maximum time limits must be approved by the Dean of Commerce.

It should be noted that unless a different date is formally approved by the Academic Board, enrolment is considered to commence on 1 March.

	Full-time		Part-time	
	Min (mths)	Max (mths)	Min (mths)	Max (mths)
<b>Graduate qualifications</b>				
GradDipAcc&IS	12	12	24	48
GradDipBA	8 (min.)		48 (max.)	
GradDipMgt	12	12	24	48
GradDipEcon	12	12	24	48
<b>Postgraduate qualifications</b>				
BCom(Hons)	12	12	18	48
MAFE	12		48	
MBA	15 (min.)		60 (max.)	
MBIS	12	15	24	48
MBM	12	15	24	48
MCom	12	18	18	36
MCom Thesis only	7	12	14	24
MCom (without Hons)	12	24	14	48
MComThesis only (without Hons)	12	24	14	48
MPA	14	18	30	48
PGCertStratLdrship	8 (min.)		30 (max.)	
PGDipBIS	9	15	24	48
PGDipBus	9	18	24	48

## Graduate Diploma in Accounting and Information Systems (GradDipAcc&IS)

See also General Course and Examination Regulations.

### 1. Qualifications Required to Enrol in the Diploma

Every candidate for a Graduate Diploma in Accounting and Information Systems shall have:

- been approved as a candidate for the diploma by the Dean of Commerce, and
- either
  - qualified for a degree of this University; or
  - been admitted ad eundem statum as the holder of such a degree.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

### 2. Structure of the Diploma

To qualify for the diploma a candidate must pass courses totalling 120 points as specified in the

schedule for the diploma. A failure in a diploma course normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma course or to substitute another in its stead. However, in exceptional circumstances students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

### 3. Replacement of Prescribed Courses

A candidate may, with the approval of the Heads of Department concerned, replace prescribed courses which total no more than 60 points with courses prescribed for another subject or subjects at 300-level or graduate level.

### 4. Exemption from Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.



## 5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set

out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

# Schedule to the Regulations for the Graduate Diploma in Accounting and Information Systems

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

A minimum of 120 points which must be from 300-level ACCT or INFO courses, as approved by the Head of the Department of Accounting and Information Systems.

## Graduate Diploma in Business Administration (GradDipBA)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Business Administration, before enrolling in the course of study for this diploma shall have:

- (a) either
  - i. qualified for a degree of this University or been admitted ad eundem stum as the holder of such a degree, or
  - ii. produced evidence to the satisfaction of the Academic Board of qualification for entry to the diploma through extensive practical, professional, or scholarly experience of an appropriate kind.
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

*Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.*

### 2. Diploma Requirements

To qualify for the diploma a candidate must be enrolled for a minimum of eight months of full-time study or the equivalent, satisfactorily pass the examination consisting of 12 Group A courses from the schedule to the Degree of Master of Business Administration and shall complete all prescribed written work and practical requirements including attendance at workshops.

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has

not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

*Note: Candidates who have not been credited with a first year undergraduate course in general mathematics or statistics or its equivalent will be required to satisfactorily pass a mathematics test as specified by the Programme Director.*

### 3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

*Note: The structure of the GradDipBA programme is closely prescribed. The course of study normally approved can be obtained on application to the MBA Programme Director.*

### 4. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Administration.

### 5. Exemption from Prerequisites

Normal prerequisites do not apply for courses taken for the diploma.

### 6. Repeating of Courses

Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who

fails three or more Group A courses or fails a Group A course more than once will not be permitted to proceed with the diploma. A candidate who repeats a course may be awarded only a pass or fail grade.

### 7. GradDipBA with Distinction

The Graduate Diploma in Business Administration may be awarded with Distinction.

### 8. Transfer from MBA

A candidate for the Degree of Master of Business Administration who has satisfied all requirements for the diploma may apply to withdraw from the degree and be awarded the diploma.

### 9. Term Dates and Dates for Enrolment and Withdrawal

The first term for the diploma starts on the second Monday in February.

The final date for enrolment in the Graduate Diploma in Business Administration courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from Graduate Diploma in Business Administration courses is the fourth Friday of the MBA term. No fees will be refunded.

## Graduate Diploma in Economics (GradDipEcon)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Economics shall have:

- (a) either
  - i. qualified for any appropriate degree in New Zealand
  - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

*Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.*

### 2. Structure of the Diploma

To qualify for the diploma a candidate must pass at least 120 points (of which at least 75 points must be at 300-level) as approved by the Head of Department, normally from ECON 207, ECON 208, FINC 201 and 300-level Economics (ECON) or Finance (FINC) courses. A student may repeat one failed

course or substitute another in its place. A failure in two courses constitutes a failure in the diploma. However, in exceptional circumstances students who fail two courses may be granted a pass in the examinations as a whole at the discretion of the Dean.

### 3. Replacement of Prescribed Courses

A candidate may take fewer than 120 points in Economics or Finance provided that the Head of Department is satisfied that the overall course of study is related to the candidate's interest in economics.

### 4. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

### 5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

## Graduate Diploma in Management (GradDipMgt)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Management shall have:

- (a) either
  - i. qualified for a degree of this University, or
  - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.



*Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.*

### 2. Structure of the Diploma

To qualify for the Diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the Diploma.

Subject to the approval of the Head of Department, a candidate who fails a course may repeat that course or substitute another in its place. A candidate who fails two courses, or who fails the same course more than once will fail the Diploma

### 3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department where the course is offered.

### 4. Replacement of Prescribed Courses

A candidate may, with the approval of the Head of Departments concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

### 5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

## Schedule to the Regulations for the Graduate Diploma in Management

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

A minimum of 120 points from courses MGMT 300–599, MKTG 300–399, MGMT 280, MGMT 281 and MGMT and MKTG graduate courses as approved by the Head of the Department of Management.

## The Degree of Bachelor of Commerce with Honours (BCom(Hons))

See also *General Course and Examination Regulations*.

### 1. Subjects in which the Degree may be awarded

The degree of BCom(Hons) may be awarded in the following subjects: Accounting, Economics, Finance, Information Systems, Management, Marketing, Taxation and Accounting (refer to regulation 6 for Combined Honours).

### 2. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Bachelor of Commerce with Honours in a given subject, before enrolling in a course of study for the degree, shall have:

- (a) been approved as a candidate for the degree in that subject by the Dean of Commerce; and
- (b) either
  - i. qualified for a Bachelor's degree, and either
    - a. satisfied the prerequisites for the subject as specified in the Schedule to these Regulations, or
    - b. completed a qualifying course prescribed by the Academic Board; or
  - ii. been admitted under the Regulations for admission ad eundem statum as entitled to enrol for the Degree of Bachelor of Commerce with Honours.

*Note: Relevance and standard of undergraduate studies are the main criteria for approval.*

### 3. Course of Study Requirements

A candidate shall be assessed on the basis of such written examinations, oral examinations, and other written work as shall be prescribed for the subject offered. The programme of study shall satisfy the following conditions:

- (a) No candidate for the degree shall graduate who has failed more than one of the courses offered.
- (b) A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.
- (c) A candidate may, with the approval of the Heads of Departments concerned, replace up to 60 points (0.5 efts) in courses prescribed for the subject with courses prescribed for another subject at an equivalent level. Where specific limits are given in a schedule to these regulations, the more restrictive of the two shall apply.
- (d) At the discretion of the examiners, a candidate may be orally examined on the topic of the courses or other written work; such an oral examination, as distinct from a prescribed oral examination, may be taken into consideration in assessing the quality of these courses or other written work, and shall not be regarded as a separate component of the degree examination.
- (e) No candidate shall enrol in any subject for the degree in which he or she has already qualified for the award of one of the following degrees:

Bachelor of Science with Honours, Master of Science, Master of Commerce, Bachelor of Arts with Honours, Master of Arts.

- (f) A candidate who has presented the coursework component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, provided that the coursework passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject.
- (g) No candidate may enrol for the degree in a subject for a second time, having previously presented himself or herself for examination in that subject at BCom(Hons) or MCom level, except that if a candidate's performance in a course has been seriously impaired by illness or other circumstances, the Academic Board may permit the candidate to repeat the examination for that course one further time, at which he or she shall be eligible for the award of Honours.
- (h) A candidate who having commenced study for the degree withdraws from all or part of the course without completing the assessment requirements may not re-enrol without the permission of the Academic Board.
- (i) A candidate may qualify for the award of a second or subsequent BCom(Hons) degree

(consecutive honours) by passing a complete BCom(Hons) programme in a second subject.

- (j) The programme of study must have a minimum of 120 points (1.0 EFTS).

#### 4. Subjects and their Prerequisites for the Degree

The subjects for the degree and their prerequisites are given in the Schedule to these Regulations.

#### 5. Class of Honours

There shall be three classes of Honours: First Class Honours, Second Class Honours and Third Class Honours. Second Class Honours shall be awarded in two divisions: Division 1 and Division 2.

#### 6. Combined Honours Degree

With permission of each of the Heads of Department concerned, a candidate may complete the degree of Bachelor of Commerce with Honours in two subjects (combined Honours). A student wishing to complete a combined BCom(Hons) degree must satisfy the course requirements for entry to Honours in each subject, take Honours-level courses totalling at least 60 points (0.5 EFTS) in each subject, with a total points value no less than the minimum allowed for a BCom(Hons) degree in either subject. Included in these courses must be a research paper that normally would reflect the combined nature of the degree.

## Schedule to the Regulations for the Degree of Bachelor of Commerce with Honours

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Accounting

Courses totalling 1.00 EFTS (or 120-points) will include ACCT 614, ACCT 680, and 60 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualification as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of

the Department of Accounting and Information Systems considers relevant.

### Economics

ECON 680 and six courses or their equivalent from ECON 601-679. Normally a grade average of B+ or better is required in 300-level Economics prerequisite courses. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some second semester courses may have a first semester course as a prerequisite. Candidates can normally attempt each course on offer only once. All full-time candidates shall normally take ECON 680 and three other courses or their equivalent in each semester.

P: (i) ECON 206 or ECON 325; and

- (2) ECON 213 or STAT 202 or STAT 213; and
- (3) ECON 203 or (ECON 207 and ECON 208); and
- (4) 60 points in ECON 300-level courses, including at least 15 points from ECON 321, 324, 326 (or equivalent as approved by the Head of Department).

*Note: Normally a B+ average or better is required in 300-level courses.*

Alternatively a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including ECON 321, 322, 326.

### Finance

FINC 680 and a minimum of 90 points (0.75 EFTS) from FINC 601-679. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on offer only once.

- P: Either: a BSc or BCom with major in Finance, including:
- (1) FINC 201 and FINC 203; and
  - (2) ECON 207; and
  - (3) ECON 213 or any 30 points from STAT 200-level courses; and
  - (4) FINC 331; and
  - (5) at least a B+ average in 300-level FINC courses.
- Or: a bachelors degree in a subject other than Finance, but including:
- (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
  - (2) At least A- average in 300-level FINC courses.

### Information Systems

Courses totalling 1.00 EFTS (or 120-points) will include INFO 614, INFO 680, 30 points selected from (INFO 601-679, COSC 407, COSC425, COSC429, COSC430 or COSC435) and 30-points selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for INFO 680 must have a significant component related to the subject of Information Systems.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other 300-level courses which the Head of the Department

of Accounting and Information Systems approves or considers relevant

- P: 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant .

### Management\*

\* Subject to UNZ CUAP approval due December 2015

MGMT 620, MGMT 680, and 60 points from (MGMT 610-619 and MGMT 640-649). Under special circumstances, up to 15 points may be replaced by other graduate courses subject to the approval of the Head of Department.

- P. B+ average or better across 60 points of 300-level courses in MGMT.

### Marketing\*

\* Subject to UNZ CUAP approval due December 2015

MKTG 620, MKTG 680, and 60 points from MKTG 601-619. Under special circumstances, up to 15 points from MKTG 601-619 may be replaced by other graduate courses subject to the approval of the Head of Department.

- P. B+ average or better across 60 points of 300-level courses in MKTG.

### Taxation and Accounting

Courses totalling 1.00 EFTS (or 120-points) will include ACCT 614, ACCT 680, ACCT 626, ACCT 634 and 30 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Taxation and Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

- P. (1) ACCT 254; and  
 (2) 60 points in Accounting or Taxation at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

# The Degree of Master of Applied Finance and Economics (MAFE)

See also *General Course and Examination Regulations*.

## 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Applied Finance and Economics, before enrolling in the course of study for this degree, shall have:

- (a)
  - i. qualified for a degree in a New Zealand university or
  - ii. been approved as a candidate for the degree by the Dean of Commerce, and
- (b)
  - i. ECON 202 or ECON 207 or an equivalent Intermediate Microeconomics course.
  - ii. FINC 201 or an equivalent Business Finance course.
  - iii. MATH 102 or an equivalent introductory course containing calculus.
  - iv. STAT 101 or an equivalent statistics course containing estimation and hypothesis testing.

No candidate shall enrol in this degree if he or she has already qualified for the award of an Honours degree or higher in Economics.

*Note: Relevance and standard of undergraduate studies are the main criteria for approval.*

## 2. Course of Study

To qualify for the Master of Applied Finance and Economics a student must satisfactorily pass:

- (a) FIEC 675; and
- (b) 135 additional points selected from:
  - i. 60 points from ECON 601-669, including at least 30 points from ECON 620-669; and
  - ii. 60 points from FINC 601-669, including at least 30 points from FINC 620-669; and
  - iii. FIEC 601 or, at the discretion of the Head of Department of Economics and Finance, an additional 15 points from ECON 601-669 or FINC601-669.

No candidate for the degree shall graduate who has failed more than one of the courses offered. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on offer only once.

## 3. Time Limits

A candidate must complete all requirements for the Master of Applied Finance and Economics degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

# The Degree of Master of Business Administration (MBA)

See also *General Course and Examination Regulations*.

## 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Administration, before enrolling in the course of study for this degree, shall have:

- (a) either
  - i. qualified for a degree of this University, or been admitted ad eundem statum as the holder of such a degree, and produced evidence to the satisfaction of the Academic board of qualification for entry to the degree through extensive practical or professional experience of an appropriate kind; or
  - ii. qualified for admission under Regulation 11.
- (b) been approved as a candidate for the degree by

the Dean of Commerce.

*Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.*

## 2. Degree Requirements

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass six Group B courses and the project. A candidate who fails one of the Group A courses or fails to get a B average or better over the 12 Group A courses does not qualify for the Master of Business Administration degree. He or she may apply for transfer to the Graduate Diploma in Business Administration.

*Note: Candidates who have not been credited with first year undergraduate courses in general mathematics and statistics or their equivalent will be required to pass a mathematics and statistics test as specified by the Programme Director.*

### 3. Structure of the Degree

The course for the degree shall consist of:

- twelve compulsory courses listed in Group A of the schedule to the degree;
- six courses or the equivalent from the electives listed in Group B of the schedule to the degree;
- a practical research project which shall count as six courses.

### 4. Credit Based Upon Previous Studies

- A candidate may, on the basis of previous studies, be credited with up to six courses. In such cases, a candidate may be required to substitute other courses for those in Group A.
- A candidate may, on the basis of previous studies, be restricted from doing specified courses and may be required to substitute other courses for those restricted.

### 5. Non-Applicability of Prerequisites

The normal prerequisites on the courses in Regulation 3(b) of these Regulations do not apply when the courses are credited to this degree.

### 6. Repeating of Courses

- Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.
- Subject to the approval of the MBA Programme Director, a candidate who fails a Group B course may sit another Group B course.
- A candidate is not permitted to repeat or re-submit the project MBAD 680.
- A candidate who repeats a course may be awarded only a pass or fail grade.

### 7. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

*Note: The structure of the MBA programme is closely prescribed. The course of study normally approved can be obtained on application to the Programme Director.*

### 8. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the degree or the Graduate Diploma in Business Administration.

### 9. MBA with Distinction

The degree may be awarded with Distinction.

### 10. Award of GradDipBA instead of MBA

A candidate for the degree who has satisfied all requirements for the Graduate Diploma in Business Administration may apply to withdraw from the degree and be awarded the diploma.

### 11. Transfer from GradDipBA

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

### 12. Term Dates and Dates for Enrolment and Withdrawal

The first term for the MBA starts on the second Monday in February.

The final date for enrolment into MBA courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from MBA courses is the fourth Friday of the MBA term. No fees will be refunded.

## Schedule to the Regulations for the Degree of Master of Business Administration

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Group A

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBAD 601	Managerial Accounting	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 604	Business Economics	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 605	Managing People and Performance	0.0830	M3 X	P: Subject to approval of the Head of Department.
MBAD 606	Marketing Principles	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 611	Managerial Finance	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 612	Operations Management	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 615	Leading Ourselves	0.0830	M1 X X1	P: Subject to approval of the Head of Department.
MBAD 631	Innovative Business Strategy	0.0830	M3 X	P: Subject to approval of the Head of Department.
MBAD 632	Strategy and International Business	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 642	Leading Others	0.0830	M2 X	P: Subject to approval of the Head of Department.
MBAD 643	Leading Change	0.0830	M2 X3 X	P: Subject to approval of the Head of Department.
MBAD 663	Leading Sustainable Enterprises	0.0830	M1	P: Subject to approval of Head of Department.

### Group B

Note: Not all courses offered in a given year.

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBAD 603	Management of Information Systems and Technology	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 616	Market Research	0.0830	M4	P: Subject to approval of the Head of Department. MBAD 606
MBAD 641	Human Resource Management II	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 644	Interpersonal Skills for Leaders	0.0830	M4 X1 X2 X3 X4 X5 X6 X7 X8	P: Subject to approval of the Head of Department.
MBAD 645	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 646	Strategic Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 647	Marketing Research	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 648	International Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 649	Services Marketing	0.0830	M4	P: Subject to approval of the Head of Department.



MBAD 650	Advanced Manufacturing Management	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 651	Managing Quality	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 652	Project Management	0.0830	M4	P: Subject to approval by MBA Director
MBAD 653	International Business Negotiations in Multi-cultural Environments	0.0830	M4	P: Subject to approval of the Head of Department
MBAD 654	Entrepreneurship and Small Business	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 655	Brand Management	0.0830	M4	P: Subject to approval by MBA Director
MBAD 656	Strategic Information Systems	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 657	Contemporary Issues	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 658	Business Law	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 659	Corporate Finance	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 660	Business Ethics and Responsibility	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 661	Corporate Governance	0.0830	M4	P: Subject to approval by MBA Director
MBAD 662	Special Topic: Investment and Portfolio Management	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 663	Leading Sustainable Enterprises	0.0830	M1	P: Subject to approval of Head of Department.
MBAD 664	Leading Resilient Enterprises	0.0830	X	P: Subject to approval of Head of Department
MBAD 665	Special Topic: Creative Leadership	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 666	Innovation and Business Strategy	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 667	Special Topic	0.0830	NO	P: Subject to approval of the Head of Department.
MBAD 668	Special Topic: Managing Health Sector Organisations	0.0830	NO	P: Subject to approval of the Head of Department
MBAD 669	Special Topic: Design Thinking	0.0830	X	P: Subject to approval of the Head of Department
MBAD 671	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 672	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 673	Special Topic	0.0830	NO	P: Subject to approval of the Head of Department.
MBAD 674	Special Topic	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 675	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 677	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 678	Special Topic	0.0830	A	P: Subject to approval of the Head of Department.
MBAD 679	Business Research Methods	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 680	MBA Project (6 courses)	0.5000	A	P: Subject to approval of the Head of Department.

## The Degree of Master of Business Information Systems (MBIS)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Management, before enrolling in the course of study

for this degree, shall have:

- (a) qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; and
- (b) been approved as a candidate for the degree by

the Dean of Commerce.

## 2. Structure and Requirements of the Degree

To qualify for the degree a candidate must pass:

- 0.375 EFTS (or 45 points) of courses listed in Group A of the schedule to the degree; and
- 0.375 EFTS (or 45 points) of courses listed in Group B of the schedule to the degree; and
- 0.375 EFTS (or 45 points) comprised of MBAZ 604 plus 30 points from courses listed in Group C of the schedule to the degree.
- 0.375 EFTS (or 45 points) of courses listed in Group D of the schedule to the degree.

## 3. Credit Based Upon Previous Studies

A candidate, on the basis of previous studies, may be exempt from courses in the Schedule to the Regulations for the Degree of Master of Business Information Systems and will replace these courses with other appropriate postgraduate courses as approved by the Head of Department.

## 4. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses. MBIS 691 and MBIS 680 cannot be repeated.

## 5. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce. The structure of the MBIS programme is closely prescribed. A candidate may, with the approval of the Dean, replace up to 0.125 EFTS (or 15 points) in courses from Group B and up to 0.125 EFTS (or 15 points) from Group C of the schedule to the degree with courses prescribed for another subject at an equivalent level.

## 6. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Business Information Systems.

## 7. MBIS with Distinction

The degree may be awarded with Distinction.

## 8. Award of PGDipBIS instead of MBIS

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business Information Systems may apply to withdraw from the degree and be awarded the diploma.

# Schedule to the Regulations for the Degree of Master of Business Information Systems

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Group A

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBIS 601	Management of Information Systems	0.1250	NO	P: Subject to approval of the Head of Department
MBIS 602	Systems Analysis and Process Modelling	0.1250	NO	P: Subject to approval of the Head of Department
MBIS 603	Digital Business and Technology	0.1250	NO	P: Subject to approval of the Head of Department

### Group B

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBIS 621	Project Management	0.1250	T4	P: Subject to approval of the Head of Department
MBIS 622	IS Security and Risk Management	0.1250	T4	P: Subject to approval of the Head of Department
MBIS 623	Data Management	0.1250	NO	P: Subject to approval of the Head of Department
MBIS 624	Data Analytics and Business Intelligence Systems in Organisations	0.1250	NO	P: Subject to approval of the Head of Department
MBIS 691	Information Systems Internship	0.1250	A	P: Subject to approval by the Head of Department

15 points from another relevant subject at NQF Level 8 or higher, subject to approval by the relevant Head of Department and the Dean.

## Group C

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBAZ 601	Managerial Accounting	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 611, MBAD 601
MBAZ 602	Business Economics	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614
MBAZ 604	Business Research Methods	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 642, MBAD 679
MBUS 650	Business Strategy	0.1250	T3	P: Subject to approval of the Director Postgraduate Management Development R: MBUS 624, MBAD 631, MBAD 632

15 points from another relevant subject at NQF Level 8 or higher, subject to approval by the relevant Head of Department and the Dean.

## Group D

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBIS 680	Research Project	0.3750	A	P: Subject to approval of the Head of Department

## The Degree of Master of Business Management (MBM)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Management, before enrolling in the course of study for this degree, shall have:

- qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem status as the holder of such a degree; and
- been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

*Note: An IELTS score of at least 6.5 (with no section lower than 6.0); or a TOEFL internet-based score of at least 90 with no section lower than 20, is required of applicants who speak English as a second language.*

### 2. Degree Requirements

To qualify for the degree a candidate must

- pass courses totalling 1.000 EFTS that are listed in Group A of the schedule to the degree; and
- pass courses totalling 0.125 EFTS that are listed in Group B of the schedule to the degree; and
- pass courses totalling 0.375 EFTS that are listed in Group C of the schedule to the degree.

### 3. Structure of the Degree

The degree consists of:

- 1.000 EFTS (or 120 points) of courses listed in Group A of the schedule to the degree; and
- 0.125 EFTS (or 15 points) of courses listed in Group B of the schedule to the degree; and
- 0.375 EFTS (or 45 points) of courses listed in Group C of the schedule to the degree.

### 4. Credit Based Upon Previous Studies

A candidate, on the basis of previous studies, may be exempt from courses in the Schedule to the Regulations for the Degree of Master of Business Management and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

## 5. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses. No Group C course can be repeated.

## 6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce. The structure of the MBM programme is closely prescribed. A candidate may, with the approval of the Dean, replace up to 0.125 EFTS (or 15 points) in courses from Group B of the schedule to the degree with courses prescribed for another subject at an equivalent level.

## 7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out

in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Business Management.

## 8. MBM with Distinction

The degree may be awarded with Distinction.

## 9. Award of PGDipBus instead of MBM

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business may apply to withdraw from the degree and be awarded the diploma.

# Schedule to the Regulations for the Degree of Master of Business Management

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

## Group A

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBAZ 601	Managerial Accounting	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 611, MBAD 601
MBAZ 602	Business Economics	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614
MBAZ 603	Managerial Finance	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 621, MBAD 611
MBAZ 604	Business Research Methods	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 642, MBAD 679
MBAZ 605	Business Law	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 634, MBAD 658
MBUS 601	Marketing	0.1250	X	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 623, MBAD 606
MBUS 602	Leadership	0.1250	T4	P: Subject to approval of the Director Postgraduate Management Development R: MBUS 613, MBAD 615, MBAD 642
MBUS 603	Managing People and Performance	0.1250	T4	P: Subject to approval of the Director Postgraduate Management Development R: MBAD 605, MBUS 625, MBUS 615

## Group B

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBUS 650	Business Strategy	0.1250	T3	P: Subject to approval of the Director Postgraduate Management Development R: MBUS 624, MBAD 631, MBAD 632

MBUS 651	Business Development and Entrepreneurship	0.1250	T3	P: Subject to approval of the Director Postgraduate Management Development R: MBUS 635, MBAD 654
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### Group C

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBAZ 680	Research Project	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development
MBAZ 681	Internship	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development

## The Degree of Master of Commerce (MCom)

See also General Course and Examination Regulations.

### 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Commerce in a given subject, before enrolling in a course of study for this degree, shall have:

- been approved as a candidate for the degree by the Dean of Commerce and either:
- qualified for a degree of this university or been admitted ad eundem statum as a holder of such a degree, and satisfied the prerequisites for the subject as specified in the schedule to these regulations and for such other courses as the Heads of Departments concerned may require.

No candidate shall enrol for Part I of the degree in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Bachelor of Arts with Honours, Master of Arts, Bachelor of Commerce with Honours.

*Note: Relevance and standard of undergraduate studies are the main criteria for approval.*

### 2. Structure and the Requirements of the Degree

The candidate must complete courses totalling a minimum of 1.5 EFTS (180 points) including a dissertation or thesis, unless the candidate qualifies under Regulation 6 for the MCom by thesis only (1.0 EFTS; 120 points). A dissertation is equivalent to courses totalling 0.5 EFTS (60 points). A thesis is equivalent to courses totalling 0.75 EFTS (90 points) or 1.0 EFTS (120 points). The candidate must also fulfil the specific requirements of his/her chosen major. See the Schedule to the Regulations for the Degree of Master of Commerce.

### 3. Examination for the Degree

An examination for the degree shall comprise such combination of courses and other written work as may be prescribed for the subject offered.

No candidate for the degree shall graduate who has failed more than one of the courses offered.

### 4. Courses from Other Majors

A candidate may, with the approval of the Heads of departments concerned, replace up to 0.50 EFTS (60 points) in courses prescribed for the major with courses prescribed in another major or majors for a Master's degree or at an equivalent level for an Honours degree. Specific limits on the replacement of courses prescribed for the major may be specified in the Schedule to the Regulations for the Degree of Master of Commerce. If these specific limits differ from the limits given in Regulation 5, then the more restrictive of the two shall apply.

### 5. Candidates with a Bachelor's degree with Honours in an approved subject

A candidate who has qualified for the award of a Bachelor's degree with Honours, or the equivalent, in a relevant major may, subject to approval of the Head of Department and Dean of Commerce, complete an MCom degree in the same major by submission of a 1.0 EFTS (120 point) thesis of that subject and, if prescribed, an oral examination.

### 6. Dissertation and Thesis Requirements

The following conditions shall apply to the preparation and presentation of a thesis:

- The presentation of the thesis shall conform to the requirements of the General Course and Examination Regulations, Part L, and shall be submitted in accordance with this regulation.
- The thesis shall describe the work done by the candidate in an investigation in a subject approved by the Head of Department. The

investigation shall be carried out by the candidate under the direct supervision of a university teacher.

- iii. The candidate shall submit the dissertation or thesis by the date specified by the relevant Head of Department or the Dean of Commerce. A dissertation shall be submitted to the relevant Head of Department, whereas a thesis shall be submitted to the Postgraduate Office.
- iv. A dissertation shall be assessed by two internal examiners and one of the examiners may be the candidate's supervisor. A thesis shall be assessed by one internal examiner, who cannot be the candidate's supervisor, and one external examiner.
- v. Examiners should take into account the following when recommending a grade for a dissertation or thesis. For both a dissertation and a thesis, examiners should consider the extent to which the candidate has (1) demonstrated higher level in-depth knowledge and understanding of contemporary thought and developments within his/her specific research area; (2) evaluated the implications of his/her research findings for the wider body of relevant academic literature; (3) shown a sound understanding of ethical practice; and (4) synthesised academic literature and communicated research findings in a manner consistent with academics working in his/her chosen discipline. In addition, academic departments may provide examiners with

guidelines on the grading of a dissertation or thesis that are specific to (1) the candidate's chosen discipline and (2) the EFTS (points) value of the dissertation or thesis.

### 7. Time Limits

A candidate must complete all requirements for the Master of Commerce degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

### 8. Class of Honours

There shall be two classes of Honours: First Class Honours and Second Class Honours. The list of candidates obtaining Second Class Honours shall be listed in two divisions: Division 1 and Division 2. In the case of a candidate granted an extension of time for the completion of the degree the Academic Board shall decide on eligibility for Honours.

### 9. Double Major in the MCom

With the permission of each of the Heads of Department concerned, a candidate may complete the degree of Master of Commerce in two majors (a double major). A candidate wishing to complete a double major in the MCom must satisfy the course requirements for entry into each major, take courses totalling at least 0.50 EFTS (60 points) in each major (excluding a research project, dissertation or thesis), and complete a dissertation or thesis. The topic of the dissertation or thesis must be relevant to the two majors that constitute the candidate's double major and approved by the relevant Heads of Department.

## Schedule to the Regulations for the Degree of Master of Commerce

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Accounting

(1) ACCT 614; (2) courses totalling 0.50 EFTS (60 points) selected from ACCT 601-679 (excluding ACCT 614); and (3) thesis of at least 0.75 EFTS (90 points), selected from ACCT 690-699. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, ACCT 690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of

the Department of Accounting and Information Systems considers relevant.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

### Economics

(1) courses totalling 1.00 EFTS (120 points) selected from ECON 601-679; and (2) a dissertation or thesis totalling at least 0.50 EFTS (or 60 points), selected from ECON 691-699. Alternatively, ECON 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to (1) ECON 206 or ECON 325; and (2) ECON 213 or STAT 202 or STAT 213; and (3) ECON

203 or (ECON 207 and ECON 208); and (4) 60 points from 300-level Economics courses, including at least 15 points from ECON 321, ECON 324, ECON 326.

Alternatively, a candidate may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including ECON 321, ECON 324, ECON 326. Normally a grade average of B+ or better is required in ECON 300-level prerequisite courses.

### Finance

(1) courses totalling 1.00 EFTS (120 points) selected from FINC 601-679; and (2) a dissertation or thesis totalling at least 0.50 EFTS (or 60 points), selected from FINC 691-699. Enrolment in any combination of courses is subject to the approval of the Head of the Department of Economics and Finance. Candidates can normally attempt each course on offer only once. Alternatively, FINC 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to either: a BSc or BCom with major in Finance, including (1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205, FINC 331; and (2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than Finance, but including: (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance; and (2) At least A- average in 300-level FINC courses.

### Information Systems

(1) INFO 614; (2) courses totalling 0.50 EFTS (60 points) selected from INFO 601-679 (excluding INFO614) and COSC 401-459; and (3) a thesis totalling at least 0.75 EFTS (90 points), selected from INFO 690-699. Enrolment in 400-level COSC courses is subject to approval of the Head of the Department of Computer Science and Software Engineering. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, INFO 690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other

300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

### Management\*

\* Subject to UNZ CUAP approval due December 2015

MGMT 620, MGMT 694, and 60 points from (MGMT 610-619 and MGMT 640-649). Under special circumstances, up to 15 points may be replaced by other graduate courses subject to the approval of the Head of Department. Alternatively, MGMT 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: B+ average or better across 60 points of 300-level courses in MGMT.

### Marketing\*

\* Subject to UNZ CUAP approval due December 2015

MKTG 620, MKTG 694, and 60 points from MKTG 610-619. Under special circumstances, up to 15 points may be replaced by other graduate courses subject to the approval of the Head of Department. Alternatively, MKTG 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: B+ average or better across 60 points of 300-level courses in MKTG.

### Taxation

(1) ACCT 614, ACCT 626 and ACCT 634; (2) courses totalling 0.25 EFTS (30 points) selected from ACCT 601-679 (excluding ACCT 614, ACCT 626 and ACCT 634); and (3) a thesis totalling at least 0.75 EFTS (90 points), selected from TAXA 690-699. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, ACCT690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to (1) ACCT 254; and (2) 60 points in Accounting or Taxation at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

# The Degree of Master of Professional Accounting (MPA)

See also General Course and Examination Regulations.

## 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Professional Accounting, before enrolling in the course of study for this degree, shall have:

- qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem status as the holder of such a degree, and
- been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, interview, comprehension tests, or other tests, in order to ensure that an applicant will be able to communicate and participate fully in the course.

*Note: An IELTS score of at least 6.5 (with no section lower than 6.0); or a TOEFL internet-based score of at least 90 with no section lower than 20, is required of applicants who speak English as a second language.*

## 2. Degree Requirements

To qualify for the degree a candidate must:

- pass courses totalling 1.625 EFTS that are listed in Group A of the schedule to the degree; and
- pass courses totalling 0.375 EFTS that are listed in Group B of the schedule to the degree.

## 3. Structure of the Degree

The degree shall consist of:

- 1.625 EFTS (or 195 points) of courses listed in

- Group A of the schedule to the degree; and
- 0.375 EFTS (or 45 points) of courses listed in Group B of the schedule to the degree.

## 4. Credit Based Upon Previous Studies

A candidate may, on the basis of previous studies, be exempt from courses in the Schedule to the Regulations for the Degree of Master of Professional Accounting and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

## 5. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses. No Group B course can be repeated.

## 6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce.

## 7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Professional Accounting.

## 8. MPA with Distinction

The degree may be awarded with Distinction.

## 9. Award of PGDipBus instead of MPA

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business may apply to withdraw from the degree and be awarded the diploma.

## Schedule to the Regulations for the Degree of Master of Professional Accounting

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Group A

Course Code	Course Title	EFTS	2016	P/C/R/RP/EQ
MBAZ 601	Managerial Accounting	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 611, MBAD 601
MBAZ 602	Business Economics	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614



MBAZ 603	Managerial Finance	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 621, MBAD 611
MBAZ 604	Business Research Methods	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 642, MBAD 679
MBAZ 605	Business Law	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 634, MBAD 658
MPAC 601	Professional Accounting Principles	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 602	Advanced Professional Accounting Principles	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 603	Advanced Management Accounting	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 604	Advanced Financial Accounting	0.1250	T3	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 605	Taxation	0.1250	T3	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 606	Management	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 607	Information Systems	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614
MPAC 608	Auditing	0.1250	T3	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614

### Group B

Note: Not all courses may be offered in a given year.

Course Code	Course Title	EFTS	2016	P/C/R/RR/EQ
MBAZ 680	Research Project	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development
MBAZ 681	Internship	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development

## Postgraduate Certificate in Strategic Leadership (PGCertStratLdrshp)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Certificate

Every candidate for the Postgraduate Certificate in Strategic Leadership, before enrolling for the Certificate, shall have:

- (a) either
  - i. qualified for a degree of this University or another New Zealand University; or
  - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) completed a minimum of five years of practical or professional work experience, preferably in a

- managerial position, and
- (c) been approved as a candidate for the Certificate by the Director of Postgraduate Management Development Programmes in the College of Business and Law.

*Note: Exceptionally, candidates who have not qualified for a University degree may be permitted to enrol in the Certificate subject to the approval of the Director of Postgraduate Management Education. Such candidates will be required to produce evidence to the satisfaction of the Academic Board of qualification for entry to the award through extensive practical or professional experience of an appropriate kind.*

## 2. Structure of the Certificate

- (a) The course of study for the Postgraduate Certificate in Strategic Leadership shall comprise courses equivalent to 0.50 EFTS (60 points) as listed in the Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership.
- (b) Subject to the approval of the Director for Postgraduate Management Development Programmes, a candidate who fails a course may repeat that course. A candidate who fails two courses, or who fails the same course more than once will fail the Certificate.

## 3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Director of Postgraduate Management Development Programmes.

## 4. Time Limits

The Certificate will normally be completed over two years.

To qualify for the award of the Certificate all

requirements must be completed within three years from the date of initial enrolment. In exceptional circumstances, a candidate may be granted an extension of time by the Director of Postgraduate Management Development Programmes.

## 5. Transfer from PGStratLdrship to MBA

With the approval of the Director of Postgraduate Management Development Programmes and the Dean of Commerce a candidate may elect to have courses passed with a B grade or higher for the Postgraduate Certificate in Strategic Leadership transferred to the Master of Business Administration in lieu of being awarded the Certificate, if the candidate meets the eligibility criteria of the MBA.

With the approval of the Director of Postgraduate Management Development Programmes and the Dean of Commerce a candidate who holds a PGCertStratLdrship may be exempt 0.5 EFTS (60 points) and complete the MBA with 1.5 EFTS (180 points) if the candidate meets the eligibility criteria of the MBA.

# Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

A minimum of 60 points from courses in the schedule and approved by the Director of Executive Development Programmes. With approval of the Director and Heads of Department concerned, up to 20 points may be substituted with other relevant postgraduate courses at an equivalent level.

- (a) MBAD 642 Leading Others
- (b) MBAD 615 Leading Ourselves
- (c) MBAD 631 Innovative Business Strategy
- (d) MBAD 605 Managing People And Performance
- (e) MBAD 643 Leading Change
- (f) MBAD 663 Leading Sustainable Enterprises
- (g) MBAD 667 Special Topic

# Postgraduate Diploma in Business (PGDipBus)

See also General Course and Examination Regulations.

## 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Postgraduate Diploma in Business, before enrolling in the course of study for this degree shall have:

- (a) qualified for a New Zealand university degree with at least a B grade average in 300 level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

*Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7 (with no section less than 6.5) is required of applicants who speak English as a second language.*

*Note: Relevance and standard of undergraduate studies are the main criteria for approval.*

## 2. Diploma Requirements

To qualify for the degree a candidate must have passed courses totalling 1.000 EFTS (120 points) that are listed in either Group A of the schedule to the Master of Business Management degree or Group A of the schedule to the Master of Professional Accounting.

## 3. Credit Based Upon Previous Studies

A candidate, on the basis of previous studies, may be exempt from courses specified in regulation 2 and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

## 4. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses.

## 5. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean.

## 6. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Business Management or Master of Professional Accounting.

# Postgraduate Diploma in Business Information Systems (PGDipBIS)

See also General Course and Examination Regulations.

## 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Postgraduate Diploma in Business Information Systems, before enrolling in the course of study for this degree shall have:

- (a) qualified for a New Zealand university degree with at least a B grade average in 300 level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the degree by the Dean of Commerce.

## 2. Diploma Requirements

To qualify for the degree a candidate must have passed courses totalling 1.000 EFTS (120 points) from Groups A, B and C of the schedule to the Master of

Business Information Systems.

## 3. Credit Based Upon Previous Studies

A candidate, on the basis of previous studies, may be exempt from courses in the Schedule to the Regulations for the Degree of Postgraduate Diploma in Business Information Systems and will replace these courses with other appropriate postgraduate courses as approved by the Head of the Department of Accounting and Information Systems.

## 4. Repeating of Courses

Subject to the approval of the Head of the Department of Accounting and Information Systems, a candidate is permitted to repeat a maximum of two courses. MBIS 691 cannot be repeated.

## 5. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce. The structure of the PGDipBIS programme is closely prescribed. A candidate may, with the approval of the Dean, replace up to 0.25 EFTS (or 30 points) of courses from the Schedule to the Master of Business Information Systems with courses prescribed for another subject at an equivalent level.

## 6. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Postgraduate Diploma in Business Information Systems.