

# Faculty of Commerce

## The Degree of Bachelor of Commerce (BCom)

See also *General Course and Examinations Regulations*.

*The Programme for this Degree*

### 1. The Structure of the Programme

(a) Subjects: The degree of Bachelor of Commerce is awarded with a major in:

- i. Accounting; Economics; Finance; Human Resource Management; Information Systems; International Business; Management; Management Science and Operations Management; Marketing; Strategy and Entrepreneurship; Taxation and Accounting.
- ii. Students who enrolled in the Bachelor of Commerce prior to 2011 may graduate with a Bachelor of Commerce endorsed in the following subjects: Accounting; Computer Systems and Networks; Economics; Finance; Human Resource Development; Information Systems; International Business; Marketing; Operations Research; Software Development; Strategic Management.

*Note: Details of majoring requirements are given in Schedules A and B for this degree. The courses and programmes for the (now discontinued) endorsements are given in the Schedule of Endorsements for this degree.*

(b) Structure: To qualify for the degree of Bachelor of Commerce:

- i. a candidate must pass courses having a minimum total value of 360 points; and
  - a. at least 255 points must be from courses listed in Schedule C to the Regulations for the degree of Bachelor of Commerce;
  - b. at least 75 of these 255 points must be from Schedule A to the Regulations for the degree of Bachelor of Commerce
  - c. up to 105 points (the balance of the 360) may be for courses from any degree of the University. These courses will be subject to the Regulations for the other degree.
- ii. within the structure outlined in clause b(i), a candidate must pass courses to the value of:

- a. At least 225 points must be for courses above 100-level.
- b. At least 90 points must be for courses at 300-level.
- iii. a candidate must also satisfy the requirements for a Major as listed in Schedule B.

### 2. Requirements upon Courses from Other Degrees

A candidate exercising an option of enrolling in a course which is from the Schedule for another degree shall comply with the pertinent regulations for that degree relating to the course.

*Note: Such regulations include prerequisites, combinations of subjects and practical work*

*Admission to the Programme*

### 3. Standard of Entry and Approvals Required for Admission to the Programme

All students must satisfy Regulation A of the Admission Regulations.

### 4. Direct Entry into 200-level Courses

Subject to the approval of the Dean of Commerce, a student who has achieved a sufficient standard in a subject or subjects in the National Certificate of Educational Achievement (NCEA) or other comparable examination may be enrolled in one or more courses listed in the Schedule at 200-level without having passed the appropriate prerequisite of that course provided that:

- (a) if the candidate is credited with the course, he or she shall not thereafter be credited with any prerequisite of that course, and
- (b) if the candidate fails the course but in the opinion of the examiners attains the standard of a pass in another course at 100 or 200-level, he or she may be credited with a pass in such course or courses as the Dean of Commerce shall decide.

*Note: Before being recommended by the Dean for admission under this regulation a candidate shall take such tests as the Dean may require.*

## Transfers of Credit and Exemptions

### 5. Credit for Study for Other Qualifications

The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification where the content and standard of such study are considered appropriate to the degree. Credit may be specified or unspecified, and will be at an appropriate level. Credit from a completed degree will not exceed a maximum of 120 points. Credit from an incomplete degree, diploma or other tertiary qualification will not exceed 224 points.

#### Notes:

1. *Students seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades.*
2. *Students may enquire from the Academic Manager in the College as to the Faculty's understanding of 'appropriate'.*

### 6. Exemptions, Transfers, Credits and Cross-Credits from Other Qualifications

In addition to the credits permitted under Regulation K1 of the General Course and Examination Regulations the following provisions apply.

- (a) Credit from LLB
  - i. A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Laws and has been credited with LAWS 101 and LAWS 110 to the Bachelor of Laws, shall also have these courses credited to the degree of Bachelor of Commerce.
  - ii. A candidate who commenced the degree of Bachelor of Commerce prior to 2008 and who is or has been enrolled for the degree of Bachelor of Laws and has been credited with LAWS 331 and LAWS 332 and LAWS 312 to the degree of Bachelor of Laws shall have ACCT 256 credited to the Bachelor of Commerce. This shall apply until the end of 2011, whether or not ACCT 256 is an offered course.
- (b) Cross credit between BE(Hons) and BCom

A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Engineering with Honours shall be permitted to cross-credit EMTH 201 or EMTH 202 or EMTH 210 or MATH 218 or ENME 230, if credited to the degree of Bachelor of Engineering with Honours, shall also be credited to the degree of Bachelor of Commerce.

#### Notes:

1. *These points may not be included in the 255 points required by Regulation 1 for courses in the Schedule to these Regulations.*
2. *Students should also consult BE(Hons) regulations about the total number of cross-credits permitted between the degrees.*

#### (c) Cross credit between BForSc and BCom

A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Forestry Science shall be permitted to cross credit up to 28 points (non-majoring) from the degree of Bachelor of Commerce to the degree of Bachelor of Forestry Science as a substitute for one FORE 400-level elective.

#### (d) Cross credit between BCom and LLB limits a subsequent credit

A candidate who has enrolled for the Degree of Bachelor of Laws for the first time after 1975 and who has had LAWS 203 or 311 or 814 credited to the Degree of Bachelor of Laws or the Law Professional Course, may not subsequently have ACIS 152 and ACIS 252 or AFIS 151 credited to the degree of Bachelor of Commerce.

### Transition from Earlier Regulations, Waivers and Variations

#### 7. Students who enrolled in the BCom for the first time between 2008 and 2010

Students who enrolled in the BCom for the first time after 2007 and prior to 2011 may complete the degree under the regulations that applied in the year they first enrolled in the BCom, or under the 2011 regulations. This transitional provision will lapse at the end of 2013.

## Schedule A to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

At least five 'core' courses selected from:

- (1) ACCT 102 Accounting and Financial Information
- (2) INFO 123 Information Systems and Technology
- (3) ECON 104 Introduction to Microeconomics or ECON 105 Introduction to Macroeconomics
- (4) MSCI 110 Quantitative Methods for Business or STAT 101 Statistics 1
- (5) MGMT 100 Fundamentals of Management

## Schedule B to the Regulations for the Degree of Bachelor of Commerce

*Note: Students are required to complete the core courses as specified in the Schedule A to the Regulations for the Degree of Bachelor of Commerce, as well as those outlined in Schedule B below. Detailed course information for each major subject is provided in Schedule C.*

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Accounting

Students intending to complete the BCom majoring in Accounting must be credited with five compulsory core courses and the following:

#### 100-level

Required: ACCT 103

#### 200-level

Required: ACCT 211 and ACCT 222

#### 300-level

Required: At least 60 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356, ACCT 358 and ACCT 359

### Economics

Students intending to complete the BCom majoring in Economics must be credited with five compulsory core courses and the following:

#### 100-level

Required: ECON 104 and ECON 105  
Recommended: MATH 102 and STAT 101

#### 200-level

Required: (ECON 201 or 206) and (ECON 202 or 207) and (ECON 203 or ECON 208 or ECON 213)

#### 300-level

Required: At least 60 points of 300-level Economics

### Finance

Students intending to complete the BCom majoring in Finance must be credited with five compulsory core courses and the following:

#### 100-level

Required: MATH 101 or MATH 102  
Recommended: MATH 102

#### 200 level

Required: FINC 201 and FINC 203

#### 300 level

Required: At least 60 points of 300 level Finance

*Note: In previous years FINC courses were coded as AFIS or ECON courses. As a result, the following 300-level courses will be counted as FINC courses for the purposes of satisfying the majoring requirements in Finance: AFIS 304, AFIS 314, ECON 331.*

### Human Resource Management

Students intending to complete the BCom majoring in Human Resource Management must be credited with five compulsory core courses and the following:

#### 200-level

Required: MGMT 206, MGMT 207, MGMT 230, and (MGMT 208 or MGMT 209)

#### 300-level

Required: MGMT 301, MGMT 303, MGMT 308, MGMT 331; and a further 30 points from the following courses: MGMT 304, MGMT 330, MGMT

333, MGMT 339

Note: MGMT 339 is a limited entry 30 point course.

## Information Systems

Students intending to complete the BCom majoring in Information Systems must be credited with five compulsory core courses and the following:

### 200-level

Required: INFO 203, INFO 233, and a further 15 points from any 200-level INFO or COSC courses

### 300-level

Required: At least 60 points from any 300-level INFO courses. Note: Students may substitute COSC 332 for any 15-point INFO course.

## International Business

Students intending to complete the BCom majoring in International Business must be credited with five compulsory core courses and the following:

### 100-level

Required: (MKTG 100 or MGMT 102 or MATH 101 or MATH 102) and ECON 104; and 30 points in a single subject selected from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS). The selected language or cultural courses must be approved by the International Business Director.

### 200-level

Required: (ECON 222 or ECON 209), FINC 203, (MKTG 204 or MGMT 204), and ((MGMT 221 and MGMT 222) or MGMT 220), and (FINC 201 or MKTG 201 or MGMT 210)

Note: MGMT 222 is waived for students who go on exchange. Students intending to proceed to the BCom(Hons) or MCom degree must have passed MGMT 280 or ECON 213.

### 300-level

Required: FINC 344, MGMT 320 and MGMT 332; and 30 points from FINC 301, MGMT 324, MKTG 301, MKTG 314.

Students intending to major in International Business should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

## Management

Students intending to complete the BCom majoring in Management must be credited with five compulsory core courses and the following:

### 100-level

Required: MKTG 100 and MSCI 101

### 200-level

Required: MGMT 206, MGMT 207, MGMT 270 and MKTG 201; and 30 points from ACCT 222, MGMT 208, MGMT 209, MGMT 221, MGMT 230, MGMT 280, and MKTG 202

Note: Students intending to proceed to the BCom(Hons) or MCom degree must have passed MGMT 280.

### 300-level

Required: MGMT 301, MGMT 308, and MGMT 320; and 30 points of 300-level courses from MGMT, MKTG and MSCI

Students intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

## Management Science and Operations Management

Students intending to complete the BCom majoring in Management Science and Operations Management must be credited with five compulsory core courses and the following:

### 100-level

Required: MSCI 101

### 200-level

Required: MSCI 201, MSCI 270, MSCI 280

### 300-level

Required: At least 60 points from MSCI 300-level courses, including MSCI 370

Note: For further course information students should refer to the subject 'Management Science' in the Course Catalogue section.

## Marketing

Students intending to complete the BCom majoring in Marketing must be credited with five compulsory core courses and the following:

### 100-level

Required: MKTG 100. Note: Students intending to major in Marketing must take ECON 104 rather than ECON 105 from the list of core courses.

### 200-level

Required: MKTG 201, MKTG 202, MKTG 204, MKTG 280

### 300-level

Required: At least 90 points from MKTG.

## Strategy and Entrepreneurship

Students intending to complete the BCom majoring in Strategy and Entrepreneurship must be credited with five compulsory core courses and the following:

### 100-level

Required: ECON 104, MKTG 100 and MSCI 101

### 200-level

Required: MGMT 206, MGMT 221, MGMT 270 and MKTG 201; and 30 points from ACCT 222, MGMT 207, MGMT 222, MGMT 280, and MKTG 202

*Note: Students intending to proceed the BCom(Hons) or MCom degree must have passed MGMT 280.*

### 300-level

Required: MGMT 320 and MGMT 321; and 30 points from MGMT 301, MGMT 323, MGMT 324, MGMT 332, MGMT 370, and MKTG 301

*Note: MGMT 323 is a limited entry course. See limitation of entry regulations.*

Students intending to major in Strategy and Entrepreneurship should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

## Taxation and Accounting

Students intending to complete the BCom majoring in Taxation and Accounting must be credited with five compulsory core courses and the following:

### 100-level

Required: ACCT 103 and (ACCT 152 or LAWS 101)

### 200-level

Required: (ACCT 211 or ACCT 222) and ACCT 254

### 300-level

Required: ACCT 358, ACCT 359; and at least 30 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356

## Schedule C to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Accounting

*Note: In the past many courses below were prefixed with ACCY or AFIS or ACIS. From 2011, the prefix was changed to ACCT and all courses changed to 15 points.*

Course Code Course Title

ACCT 102	Accounting and Financial Information
ACCT 103	Introduction to Financial Accounting
ACCT 152	Law and Business
ACCT 211	Financial Accounting
ACCT 212	Accounting, Organizations and Society
ACCT 222	Management Accounting
ACCT 252	Law of Business Contracts

ACCT 254	Introduction to Taxation
ACCT 256	Law of Business Organisations
ACCT 311	Financial Accounting Theory
ACCT 312	Advanced Financial Accounting
ACCT 316	Public Management
ACCT 332	Advanced Management Accounting
ACCT 340	Special Topic: Social and Environmental Reporting
ACCT 341	Public Accounting and Finance
ACCT 342	Contemporary Issues in Management Accounting
ACCT 346	Auditing
ACCT 356	Advanced Auditing

ACCT 358	Advanced Issues in Taxation
ACCT 359	Further Issues in Advanced Taxation
ACCT 364	Special Topic
ACCT 365	Special Topic
ACCT 367	Special Topic
ACCT 368	Special Topic
ACCT 369	Special Topic

## Computer Science

Course Code	Course Title
COSC 110	Working in a Digital World
COSC 121	Introduction to Computer Programming
COSC 122	Introduction to Computer Science
COSC 241	Special Topic
COSC 242	Special Topic
COSC 243	Special Topic
COSC 261	Foundations of Computer Science
COSC 262	Algorithms
COSC 263	Introduction to Software Engineering
COSC 264	Data Communications and Networking
COSC 265	Relational Database Systems
COSC 362	Data and Network Security
COSC 363	Computer Graphics
COSC 364	Internet Technology and Engineering
COSC 366	Research Project
COSC 367	Computational Intelligence
COSC 368	Humans and Computers
COSC 371	Special Topic
COSC 372	Special Topic
SENG 301	Advanced Software Engineering
SENG 302	Software Engineering Group Project
SENG 365	Web Computing Architectures

## Economics

Course Code	Course Title
ECON 104	Introduction to Microeconomics
ECON 105	Introduction to Macroeconomics
ECON 199	Introduction to Microeconomics
ECON 201	Intermediate Macroeconomics with Calculus
ECON 202	Intermediate Microeconomics with Calculus I
ECON 203	Intermediate Microeconomics with Calculus II
ECON 206	Intermediate Macroeconomics

ECON 207	Intermediate Microeconomics I
ECON 208	Intermediate Microeconomics II
ECON 212	Economic Statistics
ECON 213	Introduction to Econometrics
ECON 222	International Trade
ECON 223	Introduction to Game Theory for Business, Science and Politics
ECON 224	Economics and Current Policy Issues
ECON 225	Environmental Economics
ECON 321	Mathematical Techniques in Microeconomics
ECON 322	Game Theory
ECON 323	Econometrics I
ECON 324	Econometrics II
ECON 325	Macroeconomic Analysis
ECON 326	Monetary Economics
ECON 327	Economic Analysis of Law
ECON 328	Topics in Law and Economics
ECON 329	Industrial Organisation
ECON 330	Strategic Behaviour of Firms
ECON 331	Financial Economics
ECON 333	Experimental and Behavioural Economics
ECON 334	Labour Economics
ECON 335	Public Economics I
ECON 336	Public Choice
ECON 337	Economic Evaluation in Health
ECON 338	Health Economics Overview
ECON 339	The Economics of European Integration
ECON 342	Cliometrics
ECON 343	Economic Analysis of Intellectual Property
ECON 344	International Finance

## Finance

Course Code	Course Title
FINC 201	Business Finance
FINC 203	Financial Markets, Institutions and Instruments
FINC 205	Personal Finance with Mathematics
FINC 301	Corporate Finance Theory and Policy
FINC 302	Applied Corporate Finance
FINC 305	Financial Modelling
FINC 308	Applied Financial Analysis and Valuation
FINC 311	Investments
FINC 312	Derivative Securities
FINC 316	Special Topic

FINC 323	Econometrics I
FINC 331	Financial Economics
FINC 344	International Finance

## Information Systems

*Note: In the past many courses below were prefixed with ACCY or AFIS or ACIS. From 2011, the prefix was changed to INFO and all courses changed to 15 points.*

Course Code	Course Title
INFO 123	Information Systems and Technology
INFO 125	Introduction to Programming with Databases
INFO 203	Information Systems Analysis and Design
INFO 213	Object-Oriented Systems Development
INFO 233	Foundations of Electronic Commerce
INFO 243	Accounting Information Systems
INFO 303	Management of Information Systems and Technology
INFO 313	Information Systems Project Management
INFO 330	Special Topic
INFO 333	E-Business: Design, Management and Security
INFO 360	Special Topic: Business Process Management
INFO 361	Special Topic
INFO 362	Special Topic
INFO 363	Special Topic

## Law

Course Code	Course Title
LAWS 355	European Union Law

## Management

Course Code	Course Title
MGMT 100	Fundamentals of Management
MGMT 206	Organisational Behaviour
MGMT 207	Principles of Human Resource Management
MGMT 208	Principles of Leadership
MGMT 209	Organisation: Structures and Processes
MGMT 221	International Business
MGMT 222	Foreign Environments for Enterprise
MGMT 228	Chinese Business Practices and Culture (study tour)
MGMT 230	Business, Society and the Environment
MGMT 240	Business communication for the global age
MGMT 270	Introduction to Operations and Supply Chain Management

MGMT 271	Operations Management Processes
MGMT 280	Statistical Methods for Management
MGMT 301	Managing Change
MGMT 303	Employment Relations
MGMT 304	Diversity in Organisations
MGMT 308	Applied Human Resource Management
MGMT 309	Spirituality in the Workplace
MGMT 320	Strategic Management
MGMT 321	Entrepreneurship and Small Business Development
MGMT 323	Professional Internship in Strategic Management
MGMT 324	International Entrepreneurship
MGMT 330	Communication Management
MGMT 331	Human Resource Development - Principles and Practices
MGMT 332	International Management
MGMT 333	Business Ethics and Values
MGMT 339	Professional Internship in Human Resource Management
MGMT 370	Strategic Operations and Supply Chain Management
MGMT 371	Materials, Logistics and Supply Chain Management
MGMT 372	Project Management
MGMT 373	Quality Management

## Management Science

Course Code	Course Title
MSCI 101	Management Science
MSCI 110	Quantitative Methods for Business
MSCI 201	Planning Methods for Management
MSCI 202	Business Forecasting and Simulation
MSCI 203	Optimisation for Business
MSCI 270	Introduction to Operations and Supply Chain Management
MSCI 271	Operations Management Processes
MSCI 280	Statistical Methods for Management
MSCI 301	Optimisation Models and Methods
MSCI 302	Probabilistic Operations Research Models
MSCI 340	Special Topic
MSCI 370	Strategic Operations and Supply Chain Management
MSCI 371	Materials, Logistics and Supply Chain Management
MSCI 372	Project Management
MSCI 373	Quality Management

## Marketing

### Course Code Course Title

MKTG 100	Principles of Marketing
MKTG 201	Marketing Management
MKTG 202	Marketing Research
MKTG 204	Consumer Behaviour
MKTG 230	Business, Society and the Environment
MKTG 280	Statistical Methods for Management
MKTG 301	Strategic Marketing
MKTG 302	Advanced Marketing Research
MKTG 303	Advertising and Promotion Management
MKTG 310	Relationship Marketing
MKTG 311	Retail Marketing

MKTG 313	Services Marketing
MKTG 314	Tourism Marketing and Management
MKTG 315	Social Marketing
MKTG 390	Professional Internship in Marketing

## Mathematics and Statistics

These subjects are not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 60 points in Mathematics and Statistics at 100 and 200-level may be included in the 255 points required for courses in this Schedule. The 60 points at 300-level in a single subject, required in terms of Regulation 1b(iii)(d), may not include Mathematics and Statistics.

## Schedule of Endorsements for the Degree of Bachelor of Commerce

To qualify for an endorsement in a given subject the following courses are required to be credited to the BCom degree programme.

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

Note: Students enrolling for the Bachelor of Commerce degree for the first time from 2011 onwards will not be permitted to enrol in a BCom endorsed degree

### Accounting

- (a) (ACCT 102 or ACIS 102), (ACCT 103 or ACIS 103), (INFO 123 or ACIS 123); and
- (b) ECON 104 or ECON 105; and
- (c) MGMT 100; and
- (d) MSCI 110 or STAT 101; and
- (e) (ACCT 152 or ACIS 152) or LAWS101; and
- (f) (ACCT 211 or ACIS 211), (ACCT 222 or ACIS 222), (ACCT 256 or ACIS 256); and
- (g) 60 points from (ACCT 311 or ACIS 311), (ACCT 312 or ACIS 312), (ACCT 316 or ACIS 316), (ACCT 332 or ACIS 332), (ACCT 340 or ACIS 340), (ACCT 341 or ACIS 341), (ACCT 342 or ACIS 342), (ACCT 346 or ACIS 346), (ACCT 356 or ACIS 356), (ACCT 358 or ACIS 358), (ACCT 359 or ACIS 359).

### Computer Systems and Networks

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100 and MSCI 110 or STAT 101; and
- (c) ECON 104 or ECON 105; and
- (d) COSC 121 and COSC 122; and
- (e) MATH 120; and
- (f) At least 44 points from 200-level COSC including (COSC 208 or ENCE 260) and (COSC 231 or COSC 264); and
- (g) COSC 331, COSC 332; and
- (h) 30 points from 300-level COSC.

### Economics

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104 and ECON 105; and
- (c) MGMT 100; STAT 101; and
- (d) MATH 102 or MATH 199; and
- (e) ECON 201 or ECON 206; and
- (f) ECON 203 or ECON 208 or ECON 230 or ECON 231; and
- (g) 60 points from 300-level ECON.

### Finance

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104 and MATH 102; and
- (c) MGMT 100; and
- (d) MSCI 110 or STAT 101; and
- (e) FINC 201, FINC 203; and
- (f) ECON 213 or STAT 202; and
- (g) ECON 203 or ECON 208 or ECON 230 or ECON 231; and
- (h) 60 points from 300-level FINC.

### Human Resource Development

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100, (MGMT 102 or MKTG 100); and
- (c) MSCI 101; and
- (d) ECON 104 or ECON 105; and
- (e) MSCI 110 or STAT 101; and
- (f) MGMT 206, MGMT 207, and MGMT 208; and



(g) 60 points from (MGMT 301-309 or 330-339).

## Information Systems

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123), (INFO 125 or ACIS 125); and
- (b) MGMT 100; and
- (c) ECON 104 or ECON 105; and
- (d) MSCI 110 or STAT 101; and
- (e) (INFO 203 or ACIS 203) and (INFO 213 or ACIS 213) and (INFO 233 or ACIS 233); and
- (f) (INFO 303 or ACIS 303) and (INFO 313 or ACIS 313) and (INFO 333 or ACIS 333).

*Note: Students enrolled in the Information Systems endorsement prior to 2008 are exempt from completing ACIS 125.*

## International Business

The international exchange in Semester 2 of the second year is optional. Students require a GPA of 6.0 or more in courses required for the endorsement to be eligible to go on international exchange.

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100; and
- (c) MGMT 102 or MKTG 100; and
- (d) ECON 104; and
- (e) MSCI 110 or STAT 101; and
- (f) 30 points at 100-level with the same prefix from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS); and
- (g) ECON 209 or ECON 222; and
- (h) MGMT 204 or MKTG 204; and
- (i) MGMT 210 or MKTG 201; and
- (j) MGMT 212 or MKTG 202; and
- (k) MGMT 220 or (MGMT 221 and MGMT 222); and
- (l) MGMT 320, MGMT 324, MGMT 332; and MGMT 316 or MKTG 301; and
- (m) For students taking the optional international exchange, transfer of credit from approved courses at partner universities equivalent to between 45 and 60 points.

*Note: The requirement to complete MGMT 222 is waived for students who go on international exchange.*

## Marketing

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100 and (MGMT 102 or MKTG 100); and
- (d) MSCI 110 or STAT 101; and
- (e) MGMT 204 or MKTG 204; and
- (f) MGMT 210 or MKTG 201; and
- (g) MGMT 212 or MKTG 202; and
- (h) MSCI 210 or MSCI 280 or MGMT 280 or MKTG 280; and

- (i) 90 points from MGMT 310-313, MGMT 316, MGMT 318, MGMT 340-341, MKTG 301-399, including at least two of MGMT 312, MGMT 316, MGMT 318, MKTG 301, MKTG 302 and MKTG 303.

## Operations Management

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100; and
- (d) MSCI 101; and
- (e) MSCI 110 or STAT 101; and
- (f) MSCI 201 or MSCI 202 or MSCI 204 or 15 points from 200-level MGMT; and
- (g) MSCI 210 or MSCI 280 or MGMT 280; and
- (h) MSCI 220 or MSCI 270 or MGMT 270; and
- (i) MSCI 221 or MSCI 271 or MGMT 271; and
- (j) MSCI 320 or MSCI 370 or MGMT 370; and
- (k) MSCI 321 or MSCI 371 or MGMT 371; and
- (l) MSCI 323 or MSCI 373 or MGMT 373; and
- (m) MSCI 302 or MSCI 324 or MSCI 372 or MGMT 372.

## Operations Research

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100, MSCI 101; and
- (d) MSCI 110 or STAT 101; and
- (e) INFO 125 or ACIS 125 or COSC 121; and
- (f) MATH 102 or MATH 199; and
- (g) MSCI 204 or (MSCI 201 and MSCI 202); and
- (h) MSCI 203 or MSCI 216; and
- (i) MSCI 221 or MSCI 271 or MGMT 271; and
- (j) MSCI 210 or MSCI 280 or MGMT 280 or MKTG 280; and
- (k) MSCI 301, MSCI 302; and
- (l) One of MSCI 320, MSCI 321, MSCI 323, MSCI 324, MSCI 340, MSCI 370, MSCI 371, MSCI 372, MSCI 373.

*Note: MSCI 324 is a 30 point course.*

## Software Development

- (a) (ACCT or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100; and
- (c) ECON 104 or ECON 105; and
- (d) MSCI 110 or STAT 101; and
- (e) MATH 120; and
- (f) At least 44 points from 200-level COSC, including (COSC 208 or ENCE 260), (COSC 224 or COSC 263), (COSC 226 or COSC 265); and
- (g) COSC 324, COSC 325; x) COSC 326 or COSC 365; and 15 points from 300-level COSC.

### Strategic Management

- (a) (ACCT 102 or ACIS 102), (ACCT 123 and ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100 and (MGMT 102 or MKTG 100); and
- (d) MSCI 101; and
- (e) MSCI 110 or STAT 101; and
- (f) MGMT 206, (MGMT 210 or MKTG 201), (MGMT 212 or MKTG 202); and
- (g) 15 points from (MGMT 204 or MKTG 204), MGMT 207, MGMT 208, MGMT 209, (MGMT 220 or MGMT 221), (MGMT 270 or MSCI 220 or MSCI 270); and
- (h) MGMT 320; and
- (i) At least 60 points from MGMT 301, (MGMT 316 or MKTG 301), MGMT321, MGMT 324, MGMT 332, (MGMT 370 or MSCI 320 or MSCI 370).

### Taxation and Accounting

- (a) (ACCT 102 or ACIS 102), (ACCT 103 or ACIS 103), (INFO 123 or ACIS 123); and
- (b) MGMT 100; and
- (c) ECON 104 or ECON 105; and
- (d) MSCI 110 or STAT 101; and
- (e) (ACCT 152 or ACIS 152) or LAWS 101; and
- (f) (ACCT 211 or ACIS 211), or (ACCT 222 or ACIS 222), and (ACCT 254 or ACIS 254); and
- (g) (ACCT 358 or ACIS 358), (ACCT 359 or ACIS 359); and
- (h) 30 points from (ACCT 311 or ACIS 311), (ACCT 312 or ACIS 312), (ACCT 316 or ACIS 316), (ACCT 332 or ACIS 332), (ACCT 340 or ACIS 340), (ACCT 341 or ACIS 341), (ACCT 342 or ACIS 342), (ACCT 346 or ACIS 346), (ACCT 356 or ACIS 356).

*Note: Prior to 2009 ACIS courses were coded as AFIS courses*

## Commerce Graduate and Postgraduate Qualifications Time Limit Schedule

A candidate for the BCom(Hons) degree or the MCom degree shall normally be enrolled as a full-time candidate.

- (1) A candidate may be enrolled part-time with the approval of the Dean of Commerce.
- (2) A part-time candidate is one who, because of employment, health, family or other reasons, is unable to devote his or her full-time to study and research.

The table below sets out, for the postgraduate qualifications of the Faculty, the time limit for course requirements.

*Note: Any extension to maximum time limits must be approved by the Dean of Commerce.*

It should be noted that unless a different date is formally approved by the Academic Board, enrolment is considered to commence on 1 March.

	Full-time		Part-time	
	Min (mths)	Max (mths)	Min (mths)	Max (mths)
<b>Graduate qualifications</b>				
GradDipAcc&IS	12	12	24	48
GradDipBA	8 (min.)		48 (max.)	
GradDipMgt	12	12	24	48
GradDipEcon	12	12	24	48
<b>Postgraduate qualifications</b>				
BCom(Hons)	12	12	18	48
MBA	15 (min.)		60 (max.)	
MBM	24	24	24	60
MCom Part I	12	12	18	48
MCom Part II	7	12	14	24

MCom Part II (without Hons)	7	24	14	48
PGDipBM	12	12	24	48
PGDipEcon	12	12	24	48

## Graduate Diploma in Accounting and Information Systems (GradDipAcc&IS)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Diploma

Every candidate for a Graduate Diploma in Accounting and Information Systems shall have:

- (a) been approved as a candidate for the diploma by the Dean of Commerce, and
- (b) either
  - i. qualified for a degree of this University; or
  - ii. been admitted ad eundem statum as the holder of such a degree.

*Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.*

### 2. Structure of the Diploma

To qualify for the diploma a candidate must pass courses totalling 120 points as specified in the schedule for the diploma. A failure in a diploma course normally constitutes a fail in the diploma.

It is not possible to repeat a failed diploma course or to substitute another in its stead. However, in exceptional circumstances students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

### 3. Replacement of Prescribed Courses

A candidate may, with the approval of the Heads of Department concerned, replace prescribed courses which total no more than 60 points with courses prescribed for another subject or subjects at 300-level or graduate level.

### 4. Exemption from Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

### 5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

## Schedule to the Regulations for the Graduate Diploma in Accounting and Information Systems

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

A minimum of 120 points which must be from 300-level ACCT or INFO courses, as approved by the Head of the Department of Accounting and Information Systems.

## Graduate Diploma in Business Administration (GradDipBA)

See also *General Course and Examination Regulations*.

### 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Business Administration, before enrolling in the course of study for this diploma shall have:

- (a) either
  - i. qualified for a degree of this University or been admitted ad eundem statum as the

- holder of such a degree, or
- ii. produced evidence to the satisfaction of the Academic Board of qualification for entry to the diploma through extensive practical, professional, or scholarly experience of an appropriate kind.

- (b) been approved as a candidate for the diploma by the Dean of Commerce.

*Note: Relevance and standard of undergraduate stud-*

ies and a minimum of five years of practical work experience are the main criteria for approval.

## 2. Diploma Requirements

To qualify for the diploma a candidate must be enrolled for a minimum of eight months of full-time study or the equivalent, satisfactorily pass the examination consisting of 12 Group A courses from the schedule to the Degree of Master of Business Administration and shall complete all prescribed written work and practical requirements including attendance at workshops.

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

*Note: Candidates who have not been credited with a first year undergraduate course in general mathematics or statistics or its equivalent will be required to satisfactorily pass a mathematics test as specified by the Programme Director.*

## 3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

*Note: The structure of the GradDipBA programme is closely prescribed. The course of study normally approved can be obtained on application to the MBA Programme Director.*

## 4. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate

Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Administration.

## 5. Exemption from Prerequisites

Normal prerequisites do not apply for courses taken for the diploma.

## 6. Repeating of Courses

Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses or fails a Group A course more than once will not be permitted to proceed with the degree. A candidate who repeats a course may be awarded only a pass or fail grade.

## 7. GradDipBA with Distinction

The Graduate Diploma in Business Administration may be awarded with Distinction.

## 8. Transfer from MBA

A candidate for the Degree of Master of Business Administration who has satisfied all requirements for the diploma may apply to withdraw from the degree and be awarded the diploma.

## 9. Term Dates and Dates for Enrolment and Withdrawal

The first term for the diploma starts on the second Monday in February.

The final date for enrolment in the Graduate Diploma in Business Administration courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from Graduate Diploma in Business Administration courses is the fourth Friday of the MBA term. No fees will be refunded.

# Graduate Diploma in Economics (GradDipEcon)

See also General Course and Examination Regulations.

## 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Economics shall have:

- (a) either
  - i. qualified for any appropriate degree in New Zealand
  - ii. been admitted ad eundem staturum as the holder of such a degree, and

- (b) been approved as a candidate for the diploma by the Dean of Commerce.

*Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.*

## 2. Structure of the Diploma

To qualify for the diploma a candidate must pass at least 120 points (of which at least 75 must be at 300-level) as approved by the Head of Department, normally from ECON 202, ECON 203 and 300-level

Economics (ECON) or Finance (FINC) courses. A student may repeat one failed course or substitute another in its place. A failure in two courses constitutes a failure in the diploma. However, in exceptional circumstances students who fail two courses may be granted a pass in the examinations as a whole at the discretion of the Dean.

### 3. Replacement of Prescribed Courses

A candidate may take fewer than 120 points in Economics or Finance provided that the Head of Department is satisfied that the overall course

of study is related to the candidate's interest in economics.

### 4. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

### 5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

## Graduate Diploma in Management (GradDipMgt)

*See also General Course and Examination Regulations.*

### 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Management shall have:

- (a) either
  - i. qualified for a degree of this University, or
  - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

*Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.*

### 2. Structure of the Diploma

To qualify for the Diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the Diploma.

Subject to the approval of the Head of Department, a candidate who fails a course may repeat that course or substitute another in its place. A candidate who fails two courses, or who fails the same course more than once will fail the Diploma

### 3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department where the course is offered.

### 4. Replacement of Prescribed Courses

A candidate may, with the approval of the Head of Departments concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

### 5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

## Schedule to the Regulations for the Graduate Diploma in Management

*For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)*

A minimum of 120 points from courses MGMT 300–599, MKTG 300–399, MGMT 280 and MGMT and MKTG graduate courses as approved by the Head of the Department of Management.

# The Degree of Bachelor of Commerce with Honours (BCom(Hons))

See also *General Course and Examination Regulations*.

## 1. Subjects in which the Degree may be awarded

The degree of BCom(Hons) may be awarded in the following subjects: Accounting, Economics, Finance, Human Resource Management, Information Systems, International Business, Management, Management Science, Marketing, Strategy and Entrepreneurship, Taxation and Accounting (refer to regulation 6 for Combined Honours).

## 2. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Bachelor of Commerce with Honours in a given subject, before enrolling in a course of study for the degree, shall have:

- (a) been approved as a candidate for the degree in that subject by the Dean of Commerce; and
- (b) either
  - i. qualified for a Bachelor's degree, and either
    - a. satisfied the prerequisites for the subject as specified in the Schedule to these Regulations, or
    - b. completed a qualifying course prescribed by the Academic Board; or
  - ii. been admitted under the Regulations for admission ad eundem statum as entitled to enrol for the Degree of Bachelor of Commerce with Honours.

*Note: Relevance and standard of undergraduate studies are the main criteria for approval.*

## 3. Course of Study Requirements

A candidate shall be assessed on the basis of such written examinations, oral examinations, and other written work as shall be prescribed for the subject offered. The programme of study shall satisfy the following conditions:

- (a) No candidate for the degree shall graduate who has failed more than one of the courses offered.
- (b) A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.
- (c) A candidate may, with the approval of the Heads of Departments concerned, replace up to 60 points (0.5 efts) in courses prescribed for the subject with courses prescribed for another

subject at an equivalent level. Where specific limits are given in a schedule to these regulations, the more restrictive of the two shall apply.

- (d) At the discretion of the examiners, a candidate may be orally examined on the topic of the courses or other written work; such an oral examination, as distinct from a prescribed oral examination, may be taken into consideration in assessing the quality of these courses or other written work, and shall not be regarded as a separate component of the degree examination.
- (e) No candidate shall enrol in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Master of Commerce, Bachelor of Arts with Honours, Master of Arts.
- (f) A candidate who has presented the coursework component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, provided that the coursework passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject.
- (g) No candidate may enrol for the degree in a subject for a second time, having previously presented himself or herself for examination in that subject at BCom(Hons) or MCom level, except that if a candidate's performance in a course has been seriously impaired by illness or other circumstances, the Academic Board may permit the candidate to repeat the examination for that course one further time, at which he or she shall be eligible for the award of Honours.
- (h) A candidate who having commenced study for the degree withdraws from all or part of the course without completing the assessment requirements may not re-enrol without the permission of the Academic Board.
- (i) A candidate may qualify for the award of a second or subsequent BCom(Hons) degree (consecutive honours) by passing a complete BCom(Hons) programme in a second subject.
- (j) The programme of study must have a minimum of 120 points (1.0 EFTS).

#### 4. Subjects and their Prerequisites for the Degree

The subjects for the degree and their prerequisites are given in the Schedule to these Regulations.

#### 5. Class of Honours

There shall be three classes of Honours: First Class Honours, Second Class Honours and Third Class Honours. Second Class Honours shall be awarded in two divisions: Division 1 and Division 2.

#### 6. Combined Honours Degree

With permission of each of the Heads of Department

### Schedule to the Regulations for the Degree of Bachelor of Commerce with Honours

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

#### Accounting

Courses totalling 1.00 EFTS (or 120-points) will include ACCT 614, ACCT 680, and 60 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualification as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

#### Economics

ECON 680 and eight courses or their equivalent from ECON 601-679. Normally a grade average of B+ or better is required in 300-level Economics prerequisite courses. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some second semester courses may have a first semester course as a prerequisite. Candidates can normally attempt each course on offer only once. All full-time candidates shall normally take ECON 680 and four other courses or their equivalent in each semester.

concerned, a candidate may complete the degree of Bachelor of Commerce with Honours in two subjects (combined Honours). A student wishing to complete a combined BCom(Hons) degree must satisfy the course requirements for entry to Honours in each subject, take Honours-level courses totalling at least 60 points (0.5 EFTS) in each subject, with a total points value no less than the minimum allowed for a BCom(Hons) degree in either subject. Included in these courses must be a research paper that normally would reflect the combined nature of the degree.

- P.
- (1) ECON 201 or ECON 206; and
  - (2) ECON 213 or STAT 213; and
  - (3) ECON 203 or ECON 321; and
  - (4) 60 points from 300-level Economics courses, including at least 45 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326 (or equivalent as approved by the Head of Department).

Alternatively, a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including 75 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326.

#### Finance

A minimum of 120 points (1 EFTS) from FINC 601-680. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on offer only once.

- P: Either: a BSc or BCom with major in Finance, including:
- (1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205, FINC 331; and
  - (2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than Finance, but including:

- (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
- (2) At least A- average in 300-level FINC courses.

## Human Resource Management

MGMT 620, MGMT 680 and 60 points from MGMT 611, 612, 613, 614, 616 and 617. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 611, 612, 613, 616 and 617.

P:

- (1) B+ average or better across 90 points of 300-level courses in the Human Resource Management schedule.
- (2) Pass in MGMT 280 or equivalent.

## Information Systems

Courses totalling 1.0000 EFTS (or 120-points) will include INFO 614, INFO 680, 30 points selected from (INFO 601-679, COSC 407, COSC425, COSC429, COSC430 or COSC435) and 30-points selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for INFO 680 must have a significant component related to the subject of Information Systems.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant

P: 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant .

## International Business

MGMT 620, MGMT 680 and 60 points from Honours level courses in MGMT, MKTG, FINC and EURO. The combination of courses must be approved by the International Business Director and will normally include a stipulated core of 30 points from MGMT 640-649.

P:

- (1) B+ average or better across 90 points of 300-level courses in the International Business schedule.
- (2) Pass in MGMT 280 or equivalent

## Management

MGMT 620, MGMT 680 and four courses, of which no more than two are from any one of the following three groups of courses: MGMT 610-619; MGMT 640-649; MKTG 601-619. The combination of courses must be approved by the Head of the Department of Management.

P:

- (1) B+ average or better across 90 points of 300-level courses in the Management schedule.
- (2) Pass in MGMT280 or equivalent.

## Management Science

MSCI 680 and 90 points (or equivalent) from MSCI 601-679 with approval of the Head of the Department of Management. Up to 30 points (or equivalent) may be replaced by other graduate courses with the approval of the Head of the Department of Management.

P: MSCI 210 and at least 56 points of 300-level Management Science, normally including:

- (1) MSCI 301 or (MSCI 315 and 316); and
- (2) MSCI 302 or ( MSCI 310 and 311)

## Marketing

MKTG 620, MKTG 680, and 60 points from MKTG 601-619. Up to 15 points from MKTG 601-619 may be replaced by other graduate courses with the approval of the Head of Department of Management.

P:

- (1) MKTG 280 (or equivalent) and at least 90 points of 300-level MKTG courses; or
- (2) MSCI 210 (or equivalent) and at least 84 points from MGMT 310-319 or MGMT 340-349.

*A B+ average or better across all courses in (1) or (2) is required*

## Strategy and Entrepreneurship

MGMT 620, MGMT 680 and 60 points from MGMT 601-679 and MKTG 601-619. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 640-649.

P:

- (1) B+ average or better across 90 points of 300-level courses in the Strategy and Entrepreneurship schedule.
- (2) Pass in MGMT 280 or equivalent.

## Taxation and Accounting

Courses totalling 1.0000 EFTS (or 120-points) will include ACCT 614, ACCT 680, ACCT 626, ACCT 634 and 30 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a



significant component related to the subject of Taxation and Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

- P.
- (1) ACCT 254; and
  - (2) 60 points in Accounting or Taxation at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

## The Degree of Master of Business Administration (MBA)

*See also General Course and Examination Regulations.*

### 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Administration, before enrolling in the course of study for this degree, shall have:

- (a) either
  - i. qualified for a degree of this University, or been admitted ad eundem statum as the holder of such a degree, and produced evidence to the satisfaction of the Academic board of qualification for entry to the degree through extensive practical or professional experience of an appropriate kind; or
  - ii. qualified for admission under Regulation 11.
- (b) been approved as a candidate for the degree by the Dean of Commerce, and

*Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.*

### 2. Degree Requirements

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass six Group B courses and the project. A candidate who fails one of the Group A courses or fails to get a B average or better over the 12 Group A courses does not qualify for the Master of Business Administration degree. He or she may apply for transfer to the Graduate Diploma in Business Administration.

*Note: Candidates who have not been credited with first year undergraduate courses in general mathematics and statistics or their equivalent will be required to pass a mathematics and statistics test as specified by the Programme Director.*

### 3. Structure of the Degree

The course for the degree shall consist of:

- (a) twelve compulsory courses listed in Group A of the schedule to the degree;

- (b) six courses or the equivalent from the electives listed in Group B of the schedule to the degree;
- (c) a practical research project which shall count as six courses.

### 4. Credit Based Upon Previous Studies

- (a) A candidate may, on the basis of previous studies, be credited with up to six courses. In such cases, a candidate may be required to substitute other courses for those in Group A.
- (b) A candidate may, on the basis of previous studies, be restricted from doing specified courses and may be required to substitute other courses for those restricted.

### 5. Non-Applicability of Prerequisites

The normal prerequisites on the courses in Regulation 3(b) of these Regulations do not apply when the courses are credited to this degree.

### 6. Repeating of Courses

- (a) Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.
- (b) Subject to the approval of the MBA Programme Director, a candidate who fails a Group B course may sit another Group B course.
- (c) A candidate is not permitted to repeat or re-submit the project MBAD 680.
- (d) A candidate who repeats a course may be awarded only a pass or fail grade.

### 7. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

*Note: The structure of the MBA programme is closely prescribed. The course of study normally approved can be obtained on application to the Programme Director.*

### 8. Time Limits

A candidate shall complete the programme of

study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the degree or the Graduate Diploma in Business Administration.

### 9. MBA with Distinction

The degree may be awarded with Distinction.

### 10. Award of GradDipBA instead of MBA

A candidate for the degree who has satisfied all requirements for the Graduate Diploma in Business Administration may apply to withdraw from the degree and be awarded the diploma.

### 11. Transfer from GradDipBA

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master

of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

### 12. Term Dates and Dates for Enrolment and Withdrawal

The first term for the MBA starts on the second Monday in February.

The final date for enrolment into MBA courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from MBA courses is the fourth Friday of the MBA term. No fees will be refunded.

## Schedule to the Regulations for the Degree of Master of Business Administration

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Group A

#### Course Code Course Title

MBAD 601	Managerial Accounting
MBAD 602	Quantitative Methods
MBAD 604	Business Economics
MBAD 605	Managing People and Performance
MBAD 606	Marketing Principles
MBAD 611	Managerial Finance
MBAD 612	Operations Management
MBAD 615	Managerial Skills and Organisational Behaviour
MBAD 631	Innovative Business Strategy
MBAD 632	Strategy and International Business
MBAD 642	Foundations of Responsible Leadership
MBAD 643	Leading Change
MBAD 663	Special Topic: Sustainable Enterprises

### Group B

Note: Not all courses offered in a given year.

#### Course Code Course Title

MBAD 603	Management of Information Systems and Technology
MBAD 616	Market Research
MBAD 641	Human Resource Management II
MBAD 644	Interpersonal Skills for Leaders

MBAD 645	Special Topic
MBAD 646	Strategic Marketing
MBAD 647	Marketing Research
MBAD 648	International Marketing
MBAD 649	Services Marketing
MBAD 650	Advanced Manufacturing Management
MBAD 651	Managing Quality
MBAD 652	Project Management
MBAD 654	Entrepreneurship and Small Business
MBAD 655	Brand Management
MBAD 656	Strategic Information Systems
MBAD 657	Contemporary Issues
MBAD 658	Business Law
MBAD 659	Corporate Finance
MBAD 660	Business Ethics and Responsibility
MBAD 661	Corporate Governance
MBAD 662	Special Topic: Investment and Portfolio Management
MBAD 664	Special Topic
MBAD 665	Special Topic: Creative Leadership
MBAD 666	Special Topic
MBAD 667	Special Topic
MBAD 668	Special Topic
MBAD 669	Special Topic

MBAD 670	Special Topic: International Business Strategy - Study Tour
MBAD 671	Special Topic
MBAD 672	Special Topic
MBAD 673	Special Topic
MBAD 674	Special Topic

MBAD 675	Special Topic
MBAD 677	Special Topic
MBAD 678	Special Topic
MBAD 679	Special Topic
MBAD 680	MBA Project (6 courses)

## The Degree of Master of Business Management (MBM)

See also *General Course and Examination Regulations*.

Not open to new enrolments in 2012.

### 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Management, before enrolling in the course of study for this degree shall have:

- been approved as a candidate for the degree by the Dean of Commerce, and either
- qualified for a New Zealand university degree with at least a B grade average in 300 level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; or
- qualified for admission by transferring from the Postgraduate Diploma in Business Management

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

*Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7 (with no section less than 6.5) is required of applicants who speak English as a second language. Students who complete the University of Canterbury's Certificate in English for Tertiary Studies and attain a minimum overall grade of C will be considered as having met the English language proficiency requirement for entry.*

### 2. Degree Requirements

To qualify for the degree a candidate must achieve a B grade average or better over the Group A courses and pass all of the Group B courses and the research project. A student who does not achieve a satisfactory grade average in the Group A courses does not qualify for the Master of Business Management degree. He or she may apply for

transfer to the Postgraduate Diploma in Business Management.

### 3. Structure of the Degree

The course for the degree shall consist of:

- courses listed in Group A of the schedule to the degree;
- courses listed in Group B of the schedule to the degree;
- a research project.

### 4. Credit Based Upon Previous Studies

A candidate may, on the basis of previous studies, be credited with courses in the Schedule to the Regulations for the Degree of Master of Business Management.

### 5. Repeating of Courses

- Subject to the approval of the MBM Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.
- Subject to the approval of the MBM Programme Director, a candidate who fails a Group B course may repeat the course (or enrol in another course at the discretion of the MBM Programme Director), but will not be allowed to repeat more than two Group B courses.
- A candidate is not permitted to repeat or re-submit the project MBUS 680.
- A candidate who repeats a course may be awarded only a pass or fail grade.

### 6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean. The structure of the MBM programme is closely prescribed. The course of study normally approved can be obtained on application to the Dean.

## 7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Management.

## 8. MBM with Distinction

In cases of exceptional merit candidates may, on the recommendation of the examiners, have the degree awarded with Distinction.

## 9. Award of PGDipBM instead of MBM

A candidate for the degree who has satisfied all

requirements for the Postgraduate Diploma in Business Management may apply to withdraw from the degree and be awarded the diploma.

## 10. Transfer from PGDipBM

A candidate for the Postgraduate Diploma in Business Management, who has achieved a B grade average or better over the ten Group A courses of the Master of Business Management and who has not been awarded the diploma, may apply to be admitted to the Master of Business Management programme and transfer credit for those courses previously credited to the diploma.

# Schedule to the Regulations for the Degree of Master of Business Management

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Group A

Course Code	Course Title
MBUS 611	Accounting for Managers
MBUS 612	Quantitative Methods for Business
MBUS 613	Leadership
MBUS 614	Managerial Economics
MBUS 615	Organisational Behaviour
MBUS 621	Managerial Finance
MBUS 622	Operations and Supply Chain Management
MBUS 623	Marketing
MBUS 624	Business Strategy
MBUS 625	Managing People and Teams

### Group B

Course Code	Course Title
MBUS 631	Managing Information Technology
MBUS 632	International Business
MBUS 633	Managing Change
MBUS 634	Business Law
MBUS 635	Business Development
MBUS 641	Project Management
MBUS 642	Business Research Methods

### Research Project

Course Code	Course Title
MBUS 680	Research Project

# The Degree of Master of Commerce (MCom)

See also *General Course and Examination Regulations*.

## 1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Commerce in a given subject, before enrolling in a course of study for this degree, shall have:

- been approved as a candidate for the degree by the Dean of Commerce and either:
- qualified for a degree of this university or been admitted ad eundem statum as a holder of such a degree, and satisfied the prerequisites for the subject as specified in the schedule to these regulations and for such other courses as the

Heads of Departments concerned may require.

No candidate shall enrol for Part I of the degree in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Bachelor of Arts with Honours, Master of Arts, Bachelor of Commerce with Honours.

*Note: Relevance and standard of undergraduate studies are the main criteria for approval.*

## 2. Examination for the Degree

An examination for the degree shall comprise such combination of courses and other written work as may be prescribed for the subject offered.

No candidate for the degree shall graduate who has failed more than one of the courses offered.

### 3. Courses from Other Subjects

A candidate may, with the approval of the Heads of Departments concerned, replace one or two of the courses prescribed for the subject offered by one or two courses prescribed for another subject or subjects for a Master's degree or at an equivalent level for an Honours degree.

### 4. Candidates with a Bachelors degree with Honours in an approved subject

A candidate who has qualified for the award of a Bachelors degree with Honours, or the equivalent, in a relevant subject may, subject to approval of the Head of Department, complete a Master of Commerce degree in the same subject by submission of a thesis as described in the Schedule for Part II of that subject and, if prescribed, an oral examination.

### 5. Award of BCom(Hons)

A candidate who has presented the course work component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, or the Postgraduate Diploma in Economics, provided that the course work passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject, or the requirements of the Postgraduate Diploma in Economics.

### 6. Thesis Requirements

The following conditions shall apply to the preparation and presentation of a thesis:

- i. The presentation of the thesis shall conform to the requirements of the General Course and Examination Regulations, Part L, and shall be submitted in accordance with this regulation.

- ii. The thesis shall describe the work done by the candidate in an investigation in a subject approved by the Head of Department. The investigation shall be carried out by the candidate under the direct supervision of a university teacher.
- iii. The candidate shall submit the thesis by the date specified by the Head of Department.
- iv. If the thesis at its first presentation is inadequate to secure a pass in the examination, the Dean of Commerce may, when recommended by the examiners and assessors, permit the candidate to revise the thesis and resubmit it by a specified date.

### 7. Time Limits

A candidate must complete all requirements for the Master of Commerce degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

### 8. Class of Honours

There shall be two classes of Honours: First Class Honours and Second Class Honours. The list of candidates obtaining Second Class Honours shall be listed in two divisions: Division 1 and Division 2. In the case of a candidate granted an extension of time for the completion of the degree the Academic Board shall decide on eligibility for Honours.

### 9. Eligibility for Honours

Honours shall not be awarded if the scripts in the first year in which a candidate sits an examination for the degree are unsatisfactory, or if the thesis at its first presentation is unsatisfactory, provided, however, that a candidate whose performance at a written examination has been seriously impaired by illness or other critical circumstance in terms of the aegrotat regulations (see General Course and Examination regulation H) may elect, instead of applying for an aegrotat award, to sit at a subsequent written examination and still be eligible for the award of Honours, subject to Regulation 5.

## Schedule to the Regulations for the Degree of Master of Commerce

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

### Accounting

Part I: Courses totalling 1.0000 EFTS (or 120-points) will include ACCT 614, ACCT 680, and 60 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research

project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Accounting.

Part II: A thesis (ACCT 690) (1.0000 EFTS)

The weighting of Parts I and II in the assessment is 1:1.

Normally a grade average of B+ or better is required

in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

### Economics

Part I: Eight courses or their equivalent from ECON 601–679. Normally a grade average of B or better is required in ECON 300-level prerequisite courses. Normally, entry to Part II requires a grade average of B or better in Part I. Some Semester 2 courses may have a Semester 1 course as a prerequisite. All full time candidates shall normally take four courses or their equivalent in each semester.

Part II: A thesis (ECON 695).

The weighting of Parts I and II in the assessment is 1:1.

- P:
- (1) ECON 201 or ECON 206; and
  - (2) ECON 213 or STAT 213; and
  - (3) ECON 203 or ECON 321; and
  - (4) 60 points from 300-level Economics courses, including at least 45 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326 (or equivalent as approved by the Head of Department)

Alternatively, a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including 75 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326.

### Finance

Part I: A minimum of 120 points (1 EFTS) from FINC 601–680. Enrolment in any combination of courses is subject to the approval of the head of Department. Candidates can normally attempt each course on offer only once.

Part II: A thesis (FINC 695)

The weighting of Parts I and II in the assessment is 1:1.

- P: Either: a BSc or BCom with major in Finance, including
- (1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205, FINC 331; and
  - (2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than

Finance, but including:

- (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
- (2) At least A- average in 300-level FINC courses.

### Human Resource Management

Part I: MGMT 620, MGMT 680 and 60 points from MGMT 611, 612, 613, 614, 616, and 617. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 611, 612, 613, 616 and 617.

Part II: A thesis (MGMT 695).

- P:
- (1) B+ average or better across 90 points of 300-level courses in the Human Resource Management schedule.
  - (2) Pass in MGMT 280 or equivalent

### Information Systems

Part I: Courses totalling 1.0000 EFTS (or 120 points) will include INFO 614, INFO 680, 30 points selected from (INFO 601–679, COSC 407, COSC 425, COSC 429, COSC 430, or COSC 435) and 30 points selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for INFO 680 will normally have a significant component related to the subject of Information Systems.

Part II: A thesis (INFO 690) (1.0000 EFTS)

The weighting of Parts I and II in the assessment is 1:1.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P: 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

### International Business

Part I: MGMT 620, MGMT 680 and 60 points from Honours level courses in MGMT, MKTG, FINC and EURO. The combination of courses must be approved by the International Business Director and will normally include a stipulated core of 30 points from MGMT 640–649.

Part II: A thesis (MGMT 695).

- P:
- (1) B+ average or better across 90 points of

300-level courses in the International Business schedule.

- (2) Pass in MGMT 280 or equivalent.

### Management

Part I: MGMT 620, MGMT 680 and four courses, of which no more than two are from any one of the following three groups of courses: MGMT 610–619; MGMT 640–649; MKTG 601–619. The combination of courses must be approved by the Head of the Department of Management.

Part II: A thesis (MGMT 695)

The weighting of Parts I and II in the assessment is 1:1.

P.

- (1) B+ average or better across 90 points of 300-level courses in the Management schedule.
- (2) Pass in MGMT 280 or equivalent

### Management Science

Part I: 120 points (or equivalent) selected from MSCI 601–680 with approval of the Head of the Department of Management.

Part II: A thesis (MSCI 695).

The weighting of Parts I and II in the assessment is 1:1.

P: MSCI 210 and at least 56 points of 300-level Management Science, normally including:

- (1) MSCI 301 or (MSCI 315 and 316); and
- (2) MSCI 302 or (MSCI 310 and 311)

### Marketing

Part I: MKTG 620, MKTG 680 and 60 points from MKTG 601–619. Up to 15 points from MKTG 601–619 may be replaced by other graduate courses with the approval of the Head of Department of Management.

Part II: A thesis (MKTG 695).

The weighting of Parts I and II in the assessment is 1:1.

P.

- (1) MKTG 302 (or equivalent), and an additional 60 points of 300-level MKTG courses; or
- (2) MSCI 210 and at least 84 points from MGMT 310–319 or MGMT 340–349

*A B+ average or better across all courses in (1) or (2) is required.*

### Strategy and Entrepreneurship

Part I: MGMT 620, MGMT 680 and 60 points from MGMT 601–679 and MKTG 601–619. The combination of courses must be approved by the Head of the Department of Management and will normally include a stipulated core of 45 points from MGMT 640–649.

Part II: A thesis (MGMT 695).

P.

- (1) B+ average or better across 90 points of 300-level courses in the Strategy and Entrepreneurship schedule.
- (2) Pass in MGMT280 or equivalent

### Taxation

Part I: Courses totalling 1.0000 EFTS (or 120-points) will include ACCT 614, ACCT 680, ACCT 626, ACCT 634 and 30 points selected from ACCT 601-679. Up to 30 points may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Taxation .

Part II: A thesis (TAXA 690) (1.0000 EFTS).

P.

- (1) ACCT 254; and
- (2) 60 points in Accounting or Taxation at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

## Postgraduate Certificate in Strategic Leadership (PGCertStratLdrshp)

*See also General Course and Examination Regulations.*

### 1. Qualifications Required to Enrol in the Certificate

Every candidate for the Postgraduate Certificate in Strategic Leadership, before enrolling for the Certificate, shall have:

- (a) either
- i. qualified for a degree of this University or another New Zealand University; or
  - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) completed a minimum of five years of practical or professional work experience, preferably in a

- managerial position, and
- (c) been approved as a candidate for the Certificate by the Director of Postgraduate Management Development Programmes in the College of Business and Economics.

*Note: Exceptionally, candidates who have not qualified for a University degree may be permitted to enrol in the Certificate subject to the approval of the Director of Postgraduate Management Education. Such candidates will be required to produce evidence to the satisfaction of the Academic Board of qualification for entry to the award through extensive practical or professional experience of an appropriate kind*

## 2. Structure of the Certificate

- (a) The course of study for the Postgraduate Certificate in Strategic Leadership shall comprise courses equivalent to 0.50 EFTS (60 points) as listed in the Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership.
- (b) Subject to the approval of the Director for Postgraduate Management Development Programmes, a candidate who fails a course may repeat that course. A candidate who fails two courses, or who fails the same course more than once will fail the Certificate.

## 3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Director

of Postgraduate Management Development Programmes.

## 4. Time Limits

The Certificate will normally be completed over two years.

To qualify for the award of the Certificate all requirements must be completed within three years from the date of initial enrolment. In exceptional circumstances, a candidate may be granted an extension of time by the Director of Postgraduate Management Development Programmes.

## 5. Transfer from PGStratLdrship to MBA

With the approval of the Director of Postgraduate Management Education and the Dean of the Commerce Faculty a candidate may elect to have courses passed with a B grade or higher for the Postgraduate Certificate in Strategic Leadership transferred to the Master of Business Administration in lieu of being awarded the Certificate, if the candidate meets the eligibility criteria of the MBA.

With the approval of the Director of Postgraduate Management Education and the Dean of the Commerce Faculty a candidate who holds a PGCertStratLdrship may be exempt 0.5 EFTS (60 points) and complete the MBA with 1.5 EFTS (180 points) if the candidate meets the eligibility criteria of the MBA.

# Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

A minimum of 60 points from courses in the schedule and approved by the Director of Postgraduate Management Development Programmes.

- MBAD 642 Responsible Leadership
- MBAD 615 Managerial Skills And Organisational Behaviour
- MBAD 631 Innovative Business Strategy
- MBAD 605 Managing People And Performance
- MBAD 643 Leading Change
- MBAD 663 Sustainable Enterprises

# Postgraduate Diploma of Business Management (PGDipBM)

See also *General Course and Examination Regulations*.

## 1. Qualifications Required to Enrol in the Diploma

- (a) Every candidate for the Postgraduate Diploma of Business Management, before enrolling in the

course of study for this diploma shall have:

- been approved as a candidate for the diploma by the Dean of Commerce, and
- qualified for a New Zealand university degree with at least a B grade average in 300-level



courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; or

- iii. qualified for admission by transferring from the Master of Business Management.
- (b) Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

*Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7 (with no section less than 6.5) is required of applicants who speak English as a second language. Students who complete the University of Canterbury's Certificate in English for Tertiary Studies and attain a minimum overall grade of C will be considered as having met the English proficiency requirement for entry.*

## 2. Diploma Requirements

To qualify for the diploma a candidate must satisfactorily pass all Group A courses as specified in the schedule for the diploma.

## 3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean.

## 4. Credit based on Previous Study

A candidate may, on the basis of previous studies be

credited with courses of the schedule to the diploma provided that courses have not been credited to another qualification. A candidate may also be required to substitute other courses for those listed in the schedule. All courses of study must be approved by the Dean.

## 5. Repeating of courses

- (a) Subject to the approval of the MBM Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.
- (b) Subject to the approval of the MBM Programme Director, a candidate who fails a Group A course may be allowed to take another course in its place to complete the PGDipBM, but would not be permitted to proceed with the degree.
- (c) A candidate who repeats a course may be awarded only a pass or fail grade.

## 6. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Management.

## 7. PGDipBM with Distinction

The Postgraduate Diploma of Business Management may be awarded with Distinction.

# Schedule to the Regulations for the Postgraduate Diploma of Business Management

For full course information, go to [www.canterbury.ac.nz/courses](http://www.canterbury.ac.nz/courses)

Course Code	Course Title	Course Code	Course Title
MBUS 611	Accounting for Managers	MBUS 621	Managerial Finance
MBUS 612	Quantitative Methods for Business	MBUS 622	Operations and Supply Chain Management
MBUS 613	Leadership	MBUS 623	Marketing
MBUS 614	Managerial Economics	MBUS 624	Business Strategy
MBUS 615	Organisational Behaviour	MBUS 625	Managing People and Teams

# Postgraduate Diploma in Economics (PGDipEcon)

See also *General Course and Examination Regulations*.

## 1. Qualifications Required to Enrol in the Diploma

Every candidate for the Postgraduate Diploma in Economics, before enrolling in a course of study for this diploma, shall have:

- (a) been approved as a candidate for the degree by the Dean of Commerce and either:
- (b) qualified for a degree of this university or been admitted ad eundem statum as a holder of such a degree, and satisfied the prerequisites for the subject as specified in the schedule to the regulations for the Master of Commerce and for such other courses as the Head of Department may require.

No candidate shall enrol for this diploma in which he or she has already qualified for the award of one of the following degrees in Economics: Bachelor of Science with Honours, Bachelor of Arts with Honours, Master of Arts, Bachelor of Commerce with Honours, Master of Commerce.

*Note: Relevance and standard of undergraduate studies are the main criteria for approval.*

## 2. Course of Study

To qualify for the the Postgraduate Diploma in Economics a student must satisfactorily pass eight courses or their equivalent from ECON 601-679. A failure in two courses normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma course or to substitute another in its stead. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some semester two courses may have a semester one course as a pre-requisite. Candidates can normally attempt each course on offer only once. All full time candidates shall normally take four courses, or their equivalent, in each semester.

## 3. Courses from Other Subjects

A candidate may, with the approval of the Head of Department, replace one or two of the courses prescribed by one or two courses prescribed for another subject or subjects for a Master's degree or at an equivalent level for an Honours degree.

## 4. Time Limits

A candidate must complete all requirements for the the Postgraduate Diploma in Economics in accordance with the time limits for the M.Com Part I set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

## 5. Award of PGDipEcon instead of MCom or MA

Where a candidate has followed a course of study to qualify for the degree of Master of Commerce or Master of Arts by Examination and Report or Examination and Thesis and the examiners are of the opinion that the award of that degree is not justified they may recommend the award of the Postgraduate Diploma in Economics.

Students in the two-year MCom or MA degrees may, after completing the first year, elect to take a PGDipEcon instead of continuing with their Masters degree.

## 6. Transfer from PGDipEcon to MCom

A student who completes the Postgraduate Diploma in Economics is eligible for enrolment in the second year of a two-year Master of Commerce degree. Normally entry to Part II requires a grade average of B or better in the Postgraduate Diploma.