Faculty of Commerce

Award: The Degree of Bachelor of Commerce (BCom)

Note: The General Course and Examinations Regulations of the University govern all awards and all students. They cover many issues including Admission, Limitation of Entry, Excessive Course Load and the Waiving of Regulations.

The Programme for this Award

1. The Structure of the Programme

- (a) Subjects: The degree of Bachelor of Commerce may be awarded
 - endorsed in the following subjects: Accounting; Computer Systems and Networks; Economics; Finance; Human Resource Development; Information Systems; Marketing; Operations Management; Operations Research; Software Development; Strategic Management; Taxation and Accounting.

Note: The courses and programmes for the endorsements are given in the Schedule of Endorsements for this award.

- ii. unendorsed with a major in a subject as defined in the Schedule of Courses for the Bachelor of Commerce.
- (b) Structure:
 - To qualify for the degree of Bachelor of Commerce a candidate must pass courses having a minimum total value of 360 points.
 - ii. Of the 360:
 - a. At least 254 points must be from the Schedule of Courses for the Bachelor of Commerce; and
 - b. Up to 106 points (the balance of the 360) may be for courses from any degree of the University.
 - iii. And of the 360:
 - a. At least 216 points must be for courses above 100-level.

- b. At least 84 points must be for courses at 300-level.
- c. At least 56 points (of that 84 at 300level) must be in a single subject from the Schedule of Courses for the Bachelor of Commerce or, for endorsed degrees, as specified in the Schedule of Endorsements.

Note: The requirements of specific courses and subjects are listed in the Schedule of Courses for the degree of Bachelor of Commerce.

2. Requirements upon Courses from Other Degrees

A candidate exercising an option of enrolling in a course which is from the Schedule for another degree shall comply with the pertinent regulations for that degree relating to the course.

Note: Such regulations include prerequisites, combinations of subjects and practical work.

Admission to the Programme

3. Standard of Entry and Approvals Required for Admission to the Programme

All students must satisfy Admission Regulation A on page 43.

4. Direct Entry into 200-Level Courses

Subject to the approval of the Dean of Commerce, a student who has achieved a sufficient standard in a subject or subjects in the National Certificate in Educational Achievement (NCEA) or other comparable examination may be enrolled in one or more courses listed in the Schedule at 200-level without having passed the appropriate prerequisite of that course provided that:

- (a) if the candidate is credited with the course, he or she shall not thereafter be credited with any prerequisite of that course, and
- (b) if the candidate fails the course but in the opinion of the examiners attains the standard of a pass in another course at 100 or 200-level, he or she may be credited with a pass in such course or

courses as the Dean of Commerce shall decide. Note: Before being recommended by the Dean for admission under this regulation a candidate shall take such tests as the Dean may require.

Transfers of Credit and Exemptions

5. Credit for Study for Other Qualifications

The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification where the content and standard of such study are considered appropriate to the degree. Credit may be specified or unspecified, and will be at an appropriate level. Credit from a completed degree will not exceed a maximum of 120 points. Credit from an incomplete degree, diploma or other tertiary qualification will not exceed 224 points.

Notes:

- Students seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades.
- Students may enquire from the Academic Manager in the College as to the Faculty's understanding of 'appropriate'.

6. Exemptions, Transfers, Credits and Cross-Credits from Other Qualifications

In addition to the credits permitted under Regulation K1 of the General Course and Examination Regulations the following provisions apply.

(a) Cross credit between LLB and BCom

A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Laws shall be permitted to cross credit to the degree of Bachelor of Commerce:

- i. LAWS 101, if credited to the degree of Bachelor of Laws;
- AFIS 253, if credited with LAWS 331 and 332 (or LAWS 311 or 804) and LAWS 312 (or LAWS 805).
- (b) Cross credit between BE(Hons) and BCom A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Engineering with Honours shall be permitted to cross-credit:
 - EMTH 201 or EMTH 202 or EMTH 210 or MATH 218 or ENME 230, if credited to the degree of Bachelor of Engineering with Honours, shall also be credited to the degree of Bachelor of Commerce.

Notes:

- These points may not be included in the 254 points required by Regulation 1 for courses in the Schedule to these Regulations.
- Students should also consult BE (Hons) regulations about the total number of crosscredits permitted between the degrees.
- (c) Cross credit between BForSc and BCom A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Forestry Science shall be permitted to cross credit 18 points from the degree of Bachelor of Commerce to the degree of Bachelor of Forestry Science as a substitute for one FORE 400-level elective.
- (d) Cross credit between BCom and LLB limits a subsequent credit

A candidate who has enrolled for the Degree of Bachelor of Laws for the first time after 1975 and who has had LAWS 203 or 311 or 814 credited to the Degree of Bachelor of Laws or the Law Professional Course, may not subsequently have AFIS 151 credited to the degree of Bachelor of Commerce.

Transition from Earlier Regulations, Waivers and Variations

7. Transition Rules for Students Enrolled for the Degree Prior to 2006

These regulations have effect from 1 January 2006.

- (a) To qualify for the degree of Bachelor of Commerce a candidate enrolled before 2006 must pass courses having a minimum total value of 350 points.
- (b) Of the 350:
 - i. at least 244 points must be from the Schedule of Courses for the Bachelor of Commerce.
 - up to 106 points (the balance of the 350) may be for courses from any degree in the University.
- (c) And of the 350:
 - i. at least 188 points must be for courses above 100-level.
 - ii. at least 56 points (of the 188) must be at 300-level and from a single subject from the Schedule of Courses for the Degree of Bachelor of Commerce.

Note: See General Course Regulation P: General Transition Regulations.

Schedule of Courses for the Award of Bachelor of Commerce

Note: The 'Recommended Preparation' listed is included for information only and does not constitute part of the Schedule.

Accountancy, Finance and Information Systems

A Bachelor of Commerce degree which includes studies in Accountancy, Finance and Information Systems may meet in part the examination requirements of the New Zealand Institute of Chartered Accountants. Further information may be obtained from the Student Advisers in the College of Business and Economics. A pass in any prerequisite in Accountancy, Finance and Information Systems may be replaced by a level of attainment in the prerequisite, or its equivalent, acceptable to the Head of the Department of Accountancy, Finance and Information Systems.

Note: In previous years AFIS courses were ACCY courses, often with identical numbers. In the Schedule below references to current courses as prerequisites shall be understood and also refer to the following earlier course codes:

AFIS 111: AFIS 101; ACCY 101 AFIS 211: ACCY 211 AFIS 204: ACCY 204 AFIS 253: ACCY 253 AFIS 151: ACCY 151 AFIS 223: CMIS 223 AFIS 222: ACCY 222; ACCY 203; CMIS 213 AFIS 254: ACCY 254

Tutorials or Laboratories in all courses are held at times to be arranged.

Course Code	Course Title	Pts	07	P/C/R/RP/EQ
AFIS 121	Introduction to Financial Accounting	18	SU2 S1 S2	R: ACCY 111, AFIS 101, AFIS 111, AFIS 131
AFIS 122	Roles and Context of Accounting	18	SU1 S2	P: AFIS 121 or AFIS 131 or Head of Department exemption for performance in Bursary Accounting/NCEA Level 3. R: AFIS 101, AFIS 132, ACCY 111, AFIS 111
AFIS 123	Information Systems and Technology	18	S1 S2	R: AFIS 101, ACCY 102, AFIS 124
AFIS 151	Legal Environment of Business	36	w	R: LAWS 203, LAWS 814, ACCY 151
AFIS 188	Accounting and Financial Reporting for Non-Accountants	18	S2	R: AFIS 121, AFIS 122, AFIS 131, AFIS 132, AFIS 111, AFIS 101, ACCY 111
AFIS 203	Information Systems Analysis and Design	22	S1	P: AFIS 123 or AFIS 124 or AFIS 101, or 36 points in COSC. R: AFIS 223
AFIS 204	Business Finance: Theory and Management	22	W	P: AFIS 122 or AFIS 111 or AFIS 101 or AFIS 132 R: ACCY 204 RP: MATH 104 or MATH 105 or MATH 107 or MATH 109 or STAT 111 or STAT 131
AFIS 211	Company Accounting	22	W	P: AFIS 122 or AFIS 111 or AFIS 101 or AFIS 132 R: ACCY 211
AFIS 213	Object-Oriented Systems Development	22	S2	P: AFIS 123 or AFIS 124 or AFIS 101, or 36 points in COSC. R: AFIS 223 after 1996.
AFIS 214	Financial Markets, Institutions and Instruments	22	W	P: Either (1) 18 points from (AFIS 122, AFIS 132, AFIS 111, AFIS 101) or (2) at least a B average over 54 points comprising 36 points from (MATH 104 or MATH 105 or MATH 106 or MATH 107 or MATH 108 or MATH 109 or MATH 116 or MATH 127) and 18 points from (STAT 111 to STAT 131, EMTH 205). RP: MATH 104 or MATH 105 rMATH 107 or MATH 109 or STAT 111 or STAT 131

AFIS 222	Management Accounting	22	w	P: AFIS 122 or AFIS 111 or AFIS 101 or AFIS 132 R: ACCY 222 RP: 18 points from STAT or MSCI.
AFIS 233	Foundations of Electronic Commerce	22	S1	P: AFIS 123 or AFIS 124 or AFIS 101 or 36 points of COSC.
AFIS 253	Law of Organisations	22	W	P: AFIS 151 or LAWS 101 R: ACCY 253 RP: AFIS 101 or AFIS 111 or AFIS 122 or AFIS 132
AFIS 254	Introduction to Taxation and Estate Planning	22	w	P: AFIS 122, or AFIS 111, or AFIS 101, or AFIS 132 C: AFIS 151 or LAWS 101 R: ACCY 254
AFIS 255	Law of Marketing and Fair Trading	22	NO	P: Any 36 points from courses in the BCom schedule, or LAWS 101 R: AFIS 251 RP: AFIS 151
AFIS 301	Accounting Theory and Applications	28	W	P: AFIS 211 R: ACCY 301, AFIS 501
AFIS 303	Management of Information Systems and Technology	28	w	P: (1) AFIS 203 or AFIS 213 or AFIS 233 (2) 22 points from 200-level AFIS, MGMT, COSC or MSCI. R: ACCY 303, AFIS 503
AFIS 304	Advanced Corporate Finance	28	w	P: Either (i) 40 points comprising 22 points from (AFIS 204, ACCY 204) and at least 18 points from (MATH 104, MATH 105, MATH 107, MATH 109, STAT 111 to STAT 131); or (2) at least a B average over 54 points, comprising 36 points from (MATH 104, MATH 105, MATH 106, MATH 107, MATH 108, MATH 109) and 18 points from (STAT 111 to STAT 131, EMTH 205). R: ACCY 304, AFIS 504
AFIS 306	Auditing	28	w	P: AFIS 123 and AFIS 211 R: ACCY 306, AFIS 506 RP: AFIS 203
AFIS 313	Information Systems Project Management	28	S2	P: (AFIS 203 or AFIS 213 or AFIS 233) plus 22 points from (AFIS 203, AFIS 213, AFIS 233, MGMT 206, MGMT 207, MGMT 208, MSCI 210, MSCI 220, or COSC 200-level) R: AFIS 513, MSCI 322
AFIS 314	Investment Analysis and Portfolio Management	28	W	P: Either (1) 40 points comprising 22 points from (AFIS 204, AFIS 214, ACCY 204) and at least 18 points from (MATH 104, MATH 105, MATH 107, MATH 109, STAT 111 to STAT 13); or (2) at least a B average over 54 points, comprising 36 points from (MATH 104 or MATH 105 or MATH 106 or MATH 107 or MATH 108 or MATH 109, MATH 116 or MATH 127), and 18 points from (STAT 111 to STAT 131, EMTH 205).
AFIS 316	Public Management	28	NO	P: Any 54 points from (POLS, MGMT, AFIS, LAWS 206). At least 22 of these points must be at 200-level. Students without 22 points at 200-level in POLS but with at least a B average in 72 points in appropriate courses may be admitted to a single 300-level POLS course by the HOD. Students taking more than one POLS course at 300-level must have either 44 points from POLS courses at 200- level, or 22 points from (POLS at 200-level, MAOR 219, PHIL 239). R: POLS 316, AFIS 516
AFIS 322	Advanced Management Accounting	28	W	P: AFIS 222 R: ACCY 303, ACCY 322, AFIS 522

AFIS 323	e-Business Systems: Design, Management and Security	28	w	P: (1) AFIS 233; (2) 22 points from (AFIS 203, AFIS 213, AFIS 223, COSC 224, COSC 225, COSC 226, COSC 227, COSC 231). R: AFIS 523, COSC 332
AFIS 330	Special Topic	28	S1	P: Subject to approval of the Head of Department
AFIS 331	Special Topic	28	S2	P: Subject to approval of the Head of Department
AFIS 340	Special Topic	14	S1	P: Subject to approval of the Head of Department
AFIS 341	Special Topic	14	S2	P: Subject to approval of the Head of Department
AFIS 351	Law of Finance and Investment	28	NO	P: AFIS 253, ACCY 253, LAWS 312 R: ACCY 351
AFIS 354	Advanced Taxation and Estate Planning	28	W	P: (1) One of (AFIS 254, LAWS 326, LAWS 395, LAWS 352); (2) One of (AFIS151, LAWS101). R: ACCY 354, AFIS 554
AFIS 355	Competition Law and Policy	28	NO	P: Any 54 points (including at least 22 above 100- level) from (AFIS Commercial Law, ECON or LAWS), or any combination thereof approved by the Head of Department. R: ACCY 251, AFIS 251, AFIS 555

Computer Science

A prospectus which gives advice on course planning is available from the Department Administrator. Students wishing to satisfy the 300-level requirement of a degree by taking courses only in Computer Science must be credited with both MATH 115 (or MATH 231) and COSC 208. COSC 110 is highly recommended.

Course Code	Course Title	Pts	07	P/C/R/RP/EQ
COSC 110	Working in a Digital World	18	w	
COSC 121	Computer Science 1A	18	S1 S2	R: COSC 123
COSC 122	Computer Science 1B	18	S2	R: COSC 112, CMIS 112
COSC 208	C Programming	11	S1	P: (1) COSC 121 or COSC 123; (2) 18 points from Mathematics, Statistics, or Engineering Mathematics. MATH 115 (required to graduate in Computer Science) and STAT 111/STAT 131/STAT 112 are strongly recommended. MATH 101 is not acceptable. R: COSC 204, COSC 240, ENEL 208, ENCE 208 EQ: COSC 240, ENCE 208
COSC 221	Computer Systems	11	S2	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT111/STAT112 are strongly recommended. MATH101 is not acceptable. R: ENEL 221
COSC 222	Models of Computation	11	S1	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT111/STAT112 are strongly recommended. MATH101 is not acceptable. R: COSC 202
COSC 224	Introduction to Software Engineering	11	S2	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT111/STAT112 are strongly recommended. MATH101 is not acceptable. R: COSC 205

COSC 225	Human-Computer Interaction and Computer Graphics	11	S1	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT111/STAT112 are strongly recommended. MATH101 is not acceptable. R: COSC 314 before 2001.
COSC 226	Introduction to Databases	11	S1	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT111/STAT112 are strongly recommended. MATH101 is not acceptable. R: COSC 205
COSC 227	Probabilistic Methods and Information Theory	11	S2	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT11/STAT112 are strongly recommended. MATH101 is not acceptable. R: COSC 201
COSC 229	Algorithms	11	S2	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT11/STAT112 are strongly recommended. MATH101 is not acceptable. R: COSC 202
COSC 230	Programming Languages	11	S2	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT111/STAT112 are strongly recommended. MATH101 is not acceptable. R: COSC 202, COSC 302
COSC 231	Introduction to Data Communications	11	S1	P: (1) COSC121 or COSC123; (2) COSC122; (3) 18 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT131/STAT111/STAT112 are strongly recommended. MATH101 is not acceptable.
COSC 240	Special Topic: C Programming	11	S1	P: 36 points from Mathematics, Statistics or Engineering Mathematics including MATH 171. MATH 115 (required to graduate in Computer Science) and STAT 131/STAT 111/STAT 112 are strongly recommended. MATH 101 is not acceptable. R: COSC 204, COSC 208, ENEL 208, ENCE 208 EQ: COSC 208, ENEL 208
COSC 241	Special Topic	11	S2	P: Entry subject to approval by the Head of Department.
COSC 242	Special Topic	11	S1	P: Entry subject to approval by the Head of Department.
COSC 243	Special Topic	11	S2	P: Entry subject to approval by the Head of Department.
COSC 314	Software Engineering	28	w	P: (1) 44 points of 200-level Computer Science including COSC 224 or COSC 205; (2) 36 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT 111/STAT 131/STAT 112 are strongly recommended. MATH101 is not acceptable. RP:COSC 208, COSC 110, COSC 225
COSC 326	Database Management	14	S1	P: (1) 44 points of 200-level Computer Science including COSC 226 or COSC 205; (2) 36 points from Mathematics, Statistics or Engineering Mathematics. MATH 115 (required to graduate in Computer Science) and STAT 11/STAT 131/STAT 112 are strongly recommended. MATH 101 is not acceptable. RP: COSC208, COSC110

COSC 327	Performance Modelling and Simulation	14	S1	P: (1) 36 points from Mathematics, Statistics, or Engineering Mathematics. MATH 115 (required to graduate in Computer Science) and STAT 111/STAT 131/ STAT 112 are strongly recommended. MATH 101 is not acceptable; (2) 44 points of 200-level Computer Science including COSC 227 or COSC 201 RP: COSC 208, COSC 209 (or COSC 204)
COSC 329	Algorithms and Artificial Intelligence	14	S1	P: (1) 36 points from Mathematics, Statistics or Engineering Mathematics. MATH 115 (required to graduate in Computer Science) and STAT 111/STAT 131/ STAT 112 are strongly recommended. MATH 101 is not acceptable. (2) 44 points of 200-level Computer Science including COSC 229 or COSC 202 RP: COSC 208, COSC 110
COSC 331	Data Communications and Networks	14	S2	P: (1) 44 points of 200-level Computer Science including COSC 231; (2) 36 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT 131/STAT 111/STAT 112 are strongly recommended. MATH 101 is not acceptable. RP: COSC 208, COSC 110 and COSC 227
COSC 332	Data and Network Security	14	S2	P: (1) 44 points of 200-level Computer Science including COSC 231; (2) 36 points from Mathematics, Statistics or Engineering Mathematics. MATH 115 (required to graduate in Computer Science) and STAT 131/STAT 111/STAT 112 are strongly recommended. MATH 101 is not acceptable. R: AFIS 323 RP: COSC 208, COSC 110 and COSC 227
COSC 361	Microprocessor Systems 1	14	S1	P: (1) 36 points from Mathematics, Statistics, or Engineering Mathematics. MATH 115 (required to graduate in Computer Science) and STAT 111/STAT 131/ STAT 112 are strongly recommended. MATH 101 is not acceptable.(2) 44 points of 200-level Computer Science including COSC 221 R: ELEC 361 RP: COSC 208, COSC 110 EQ: ELEC 361
COSC 362	Microprocessor Systems 2	14	S2	P: (1) COSC361; (2) 44 points of 200-level Computer Science.36 points from Mathematics, Statistics or Engineering Mathematics. MATH 115 (required to graduate in Computer Science) and STAT 131/STAT 111/STAT 112 are strongly recommended. MATH 101 is not acceptable. C: A candidate must be enrolled in 56 points or more of 300-level Computer Science. (that is, this course should not be used as part of the 56 point Computer Science major requirement) R: ELEC 362 RP: COSC 208, COSC 110 EQ: ELEC 362
COSC 363	Computer Graphics	14	S2	P: (i) 36 points from Mathematics, Statistics or Engineering Mathematics. MATH115 (required to graduate in Computer Science) and STAT 131/STAT 111/STAT 112 are strongly recommended. MATH101 is not acceptable; (2) 44 points of 200-level Computer Science including COSC 208. RP: COSC 208, COSC 110

COSC 365	Special Topic: Distributed Computing Architectures	14	S2	P: Subject to approval of the Head of Department.
COSC 366	Special Topic	14	SU2	P: Entry subject to approval by the Head of Department.
COSC 367	Special Topic	14	S2	P: Entry subject to approval by the Head of Department.

Economics

Students wishing to satisfy the 300-level requirement of a degree by taking courses only in Economics must be credited with both ECON 201 and either ECON 204, 230, or 231. Candidates who have not been credited with the MATH or STAT prerequisite courses shown in the Course Catalogue section may be admitted to courses if they have reached a standard satisfactory to the Head of the Department of Economics in the prerequisites or other approved courses. Refer to the Economics Department Handbook for further information.

Course Code	Course Title	Pts	07	P/C/R/RP/EQ
ECON 104	Introduction to Microeconomics	18	S1 S2	R: ECON 101, ECON 106
ECON 105	Introduction to Macroeconomics	18	S1 S2	R: ECON 101
ECON 201	Macroeconomics	22	w	P: ECON 101, or ECON 105 and ECON 104. RP: 18 points from MATH 104 or MATH 105 or MATH 106 or MATH 108.
ECON 205	Economics of Developing Countries	22	NO	P: ECON 101, or ECON 104 and ECON 105.
ECON 209	International Trade	11	S1	P: ECON 101 or ECON 104 R: ECON 206
ECON 210	International Macroeconomics	11	S2	P: ECON 101, or ECON 104 and ECON 105. R: ECON 206
ECON 212	Economic Statistics	11	S1	P: (1) ECON 101 or ECON 104 or ECON 105; (2) 18 points from STAT courses. R: ECON 211
ECON 213	Introduction to Econometrics	11	S2	P: (1) ECON 101 or ECON 104 or ECON 105; (2) 18 points from STAT courses. With Head of Department discretion, a candidate who has not passed this pre-requisite but who is concurrently enrolled in an 18-point STAT course may be enrolled in ECON 213 if he or she has completed at least 50% of the STAT course at the start of the semester. R: ECON 211
ECON 221	Special Topic	11	NO	P: ECON 101, or ECON 104 and ECON 105.
ECON 222	Special Topic	11	NO	P: ECON 101 or ECON 104
ECON 223	Introduction to Game Theory for Business, Science and Politics	11	S1	P: Any 108 points from the BA, BCom, BForSc, BSc or LLB schedules.
ECON 224	Special Topic: Economics and Current Policy Issues	11	S2	P: ECON 101 or ECON 104
ECON 225	Special Topic	11	NO	P: ECON 101 or ECON 104
ECON 226	Special Topic	11	NO	P: (1) ECON 101 or ECON 105; (2) STAT 111 or STAT 131
ECON 230	Microeconomic Theory with Calculus	22	w	P: (1) ECON 101 or ECON 104; (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 or MATH 116 R: ECON 231, ECON 204, ECON 550 (prior to 2006)
ECON 231	Microeconomic Theory and Applications	22	w	P: ECON 101 or ECON 104 R: ECON 230, ECON 204, ECON 550 (prior to 2006)
ECON 321	Microeconomic Analysis	14	S1	P: (1) ECON 204 or ECON 230 or ECON 231; (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 or MATH 116; (3) 18 points from STAT courses. R: ECON 301

ECON 322	Game Theory	14	S2	P: (1) ECON 204 or ECON 230 or ECON 231; (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 or MATH 116; (3) 18 points from STAT courses. R: ECON 301
ECON 323	Econometrics I	14	S1	P: (1) ECON 213 or (STAT 212 and STAT 214); (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 R: ECON 303
ECON 324	Econometrics II	14	S2	P: ECON 323 R: ECON 303
ECON 325	Macroeconomic Analysis	14	S1	P: (1) ECON 201; (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 or MATH116 R: ECON 305 RP: ECON 204 or ECON 230 or ECON 231
ECON 326	Monetary Economics	14	S2	P: (1) ECON 201; (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 or MATH 116 R: ECON 305 RP: ECON 204, ECON 230 or ECON 231
ECON 327	Economic Analysis of Law	14	S2	P: ECON 204 or ECON 230 or ECON 231 R: ECON 306
ECON 328	Topics in Law and Economics	14	NO	P: ECON 204 or ECON 230 or ECON 231 R: ECON 306
ECON 329	Industrial Organisation	14	S2	P: ECON 204 or ECON 230 or ECON 231 R: ECON 310
ECON 330	Strategic Behaviour of Firms	14	S2	P: ECON 204 or ECON 230 or ECON 231 R: ECON 310
ECON 331	Economics of Finance I	14	S1	P: (1) ECON 204 or ECON 230 or ECON 231; (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 or MATH 116; (3) 18 points from STAT courses. R: ECON 311
ECON 332	Economics of Finance II	14	NO	P: ECON 331 R: ECON 311
ECON 333	Special Topic: Experimental Economics	14	S2	P: ECON 204 or ECON 230 or ECON 231
ECON 334	Labour Economics	14	S1	P: (1) ECON 204 or ECON 230 or ECON 231
ECON 335	Public Economics I	14	S1	P: ECON 204 or ECON 230 or ECON 231 R: ECON 313
ECON 336	Public Economics II	14	S2	P: ECON 204 or ECON 230 or ECON 231 R: ECON 313 RP: ENGL 117 or an essay based course.
ECON 337	Health Economics I	14	S1	P: ECON 204 or ECON 230 or ECON 231 R: ECON 314 RP: ENGL 117 or an essay based course.
ECON 338	Special Topic: Health Economics II	14	NO	P: ECON 321 or ECON 335 or ECON 336 or ECON 337 R: ECON 314 RP: ENGL 117 or an essay based course.
ECON 339	Special Topic: The Economics of European Integration	14	S2	P: Any 108 points from the BA, BCom, BForSc, BSc or LLB schedules including ECON 104 and ECON 105 and at least 22 points above 100-level. RP: ENGL 117 or an essay based course
ECON 340	Special Topic	14	NO	P: ECON 201
ECON 341	Special Topic	14	NO	P: (1) ECON 201 and ECON 211 or ECON 213. (2) MATH 104 or MATH 105 or MATH 106 or MATH 108 or MATH 116
ECON 342	Special Topic: Quantitative Economic History	14	S2	P: ECON 211 or ECON 213

ECON 343	Economic Analysis of Intellectual	14	S1	P: ECON 204 or ECON 230 or ECON 231
	Property			

Management

Students intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue section of this Calendar to ensure that they plan an appropriate pathway to the 300-level courses they wish to take.

Candidates who have not been credited with the prerequisites shown in the Course Catalogue section may be admitted to courses if they have reached a standard satisfactory to the Head of Department in the prerequisites or other approved courses.

The following courses are considered equivalent for prerequisite purposes and can be substituted for each other within the Management section of this Schedule:

STAT 111: STAT 112; STAT 131 ECON 104: ECON 106 MGMT 206: MGMT 216; MGMT 201 AFIS 121: AFIS 131 AFIS 122: AFIS 132

Course Code	Course Title	Pts	07	P/C/R/RP/EQ
MGMT 101	Introduction to Management and Organisations	18	S1 S2	R: MGMT 201
MGMT 102	Principles of Marketing	18	S1 S2	
MGMT 202	Marketing Management	22	w	P: (1) MGMT 102; (2) ECON 104 or ECON 106; (3) STAT 111 or STAT 112 or STAT 131; (4)18 points 100-level MGMT or MSCI courses. R: BSAD 202
MGMT 204	Consumer Behaviour	22	S2	P: Any 36 points in ECON, MGMT, MSCI, PSYC, SOCI or other social science approved by Head of Department of Management. R: BSAD 204 RP: Prior or concurrent enrolment in MGMT202.
MGMT 206	Organisational Behaviour	22	SU1 S1	P: (1) MGMT 101; (2) 18 points 100-level MGMT or MSCI courses. R: MGMT 201, MGMT 216 (prior to 2006), BSAD 201
MGMT 207	Principles of Human Resource Management	11	S2	P: (1) MGMT 101; (2) 18 points 100-level MGMT or MSCI courses. R: BSAD 311, BSAD 307, MGMT 307
MGMT 208	Principles of Leadership	11	S1	P: (1) MGMT 101; (2) 18 points 100-level MGMT or MSCI courses. R: MGMT 315, BSAD 315, MGMT 302
MGMT 209	Organisation: Structures and Processes	11	S2	P: (1) MGMT101; (2) 18 points 100-level MGMT or MSCI courses
MGMT 220	International Business & Foreign Environments for Enterprise	22	S1	P: Any 36 points in ECON, MGMT, MSCI, POLS, SOCI or other social science approved by the Head of Department of Management
MGMT 301	Managing Change	14	S1	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208 R: MGMT 315, BSAD 315
MGMT 303	Employment Relations	14	NO	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208 R: BSAD 311, MGMT 306, BSAD 306
MGMT 304	Career and Diversity Management	14	S2	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208
MGMT 305	Team Leadership	28	S1	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208 R: MGMT 315, BSAD 315

MGMT 308	Applied Human Resource Management	14	S2	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208 R: BSAD 311, BSAD 307, MGMT 307
MGMT 309	Spirituality in the Workplace	14	S2	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208
MGMT 310	Relationship Marketing	14	S2	P: (1) AFIS 121 or AFIS 122 or AFIS 188; (2) MGMT 202; (3) MGMT 204
MGMT 311	Retail Marketing	14	S2	P: (1) AFIS 121 or AFIS 122 or AFIS 188; (2) MGMT 202; (3) MGMT 204
MGMT 312	Marketing Research	28	W	P: (1) AFIS 121 or AFIS 122 or AFIS 188; (2) MGMT 202; (3) MGMT 204; (4) MSCI 210. (At the discretion of the HOD MSCI 210 may be replaced by a suitable quantitative course of equivalent point value from other subjects.) R: BSAD 312
MGMT 313	Professional Internship in Marketing	28	SU2	P: (1) MGMT 102; (2) MGMT 202; (3) application to Department RP: MGMT204
MGMT 316	International Marketing Strategy	28	S1	P: (1) AFIS 121 or AFIS 122 or AFIS 188; (2) MGMT 202; (3) MGMT 204 R: BSAD 316
MGMT 317	Services Marketing	28	W	P: (1) AFIS 121 or AFIS 122 or AFIS 188; (2) MGMT 202; (3) MGMT 204 R: BSAD 317
MGMT 318	Advertising and Promotion Management	28	S2	P: (1) AFIS 121 or AFIS 122 or AFIS 188; (2) MGMT 202; (3) MGMT 204 R: BSAD 318
MGMT 319	E-Marketing	14	NO	P: (1) AFIS 121 or AFIS 122 or AFIS 188; (2) MGMT 202; (3) MGMT 204
MGMT 320	Strategic Management	28	S2	P: (1) AFIS 122 or AFIS 188; (2) 44 points from MGMT 202, MGMT 204, MGMT 206, MGMT 207, MGMT 208, MSCI 220, MSCI 221. R: BSAD 304, BSAD 314, MGMT 314
MGMT 321	Entrepreneurship and Small Business Development	28	S1	P: (1) AFIS 122 or AFIS 188; (2) 44 points from MGMT 202, MGMT 204, MGMT 206, MGMT 207, MGMT 208, MSCI 220, MSCI 221. R: BSAD 305, BSAD 314
MGMT 330	Communication Management	14	S2	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208
MGMT 331	Human Resource Development - Principles and Practices	14	S1	P: (1) MGMT 206; (2) MGMT 207; (3) MGMT 208
MGMT 339	Professional Internship in Organisational Development	28	SU2	P: 28 points from MGMT 301–309 and MGMT 330, plus application. C: 28 points from MGMT 301–309 and MGMT 330
MGMT 520	Building Effective Teams	24	Х	P: Subject to the approval of the Head of Department
MGMT 521	Leadership and Learning	24	Х	P: Subject to the approval of the Head of Department
MGMT 522	Managing From The Middle	24	Х	P: Subject to the approval of Head of Department.
MGMT 523	Innovation and Business Development	24	х	P: Subject to the approval of Head of Department.
MGMT 524	Managing People	24	х	P: Subject to the approval of the Head of Department

Management Science

Students intending to major in Management Science should carefully examine the prerequisites and other details of the courses in the Course Catalogue section of this Calendar to ensure that they plan an appropriate pathway to the 300-level courses they wish to take.

A pass in any prerequisite in Management Science may be replaced by a level of attainment in the prerequisite, or its equivalent, acceptable to the Head of the Department of Management.

Course Code	Course Title	Pts	07	P/C/R/RP/EQ
MSCI 101	Management Science	18	S2	R: MSCI 102, MSCI 112
MSCI 110	Quantitative Methods for Business	18	S1	R: STAT 111, STAT 112
MSCI 204	Planning Methods for Management	22	S1	P: 18 points of MATH, MSCI or STAT R: MSCI 215
MSCI 210	Statistical Methods for Management	11	S1	P: (1) STAT 111 or STAT 112 or STAT 131; (2) 9 points from MSCI or MGMT or MATH 104 or MATH 105 or MATH 106 or MATH 107 or MATH 108 or MATH 109 or MATH 116 or MATH 127 or MATH 171. At the discretion of the HOD, the statistics prerequisite may be replaced by a high level of achievement in Bursaries Mathematics with Statistics. R: MSCI 202
MSCI 216	Linear Programming Methods	11	S2	P: (1) MSCI 215 or MSCI 204; (2) MATH 104 or MATH 105 or MATH 106 or MATH 107 or MATH 108 or MATH 109 or MATH 116 or MATH 127 or MATH 171 R: MSCI 201
MSCI 220	Introduction to Operations Management	11	S1	P: MSCI 102 and MSCI 112 or these may be replaced by MSCI 101. R: MSCI 203 RP: MGMT 101
MSCI 221	Production Planning and Control	11	S2	P: (1) STAT 111 or STAT 112 or STAT 131; (2) MSCI 102; (3) MSCI 112. At the discretion of the HOD, the statistics prerequisite may be replaced by a high level of achievement in NCEA Level 3 or Bursaries Mathematics with Statistics. R: MSCI 203 RP: MSCI 220
MSCI 308	Cases in Management Science	14	NO	P: MSCI 210, MSCI 215 and MSCI 221 C: 28 points 300-level MSCI R: MSCI 218
MSCI 310	Probabilistic MS/OR Models	14	S1	P: (1) MSCI 210 or 22 points of 200-level courses in STAT; (2) MATH 104 or MATH 105 or MATH 106 or MATH 107 or MATH 108 or MATH 109 or MATH 116 or MATH 127 or MATH 171 R: MSCI 302
MSCI 311	Simulation	14	S2	P: (1) MSCI 210 or 22 points of 200-level courses in STAT; (2) one of (COSC 121, AFIS 123, AFIS 125, ENEL 206, ENGR 250, MATH 171, MATH 280) or any course involving an appropriate level of computer programming as approved by the Head of Department. R: MSCI 302
MSCI 312	Forecasting and Decision Analysis	14	S2	P: (1) MSCI 210 or 22 points of 200-level courses in STAT; (2) MATH 104 or MATH 105 or MATH106 or MATH107 or MATH 108 or MATH 109 or MATH 116 or MATH 127 or MATH 171 (At the discretion of the HOD (2) may be replaced by good performance in (1)). R: MSCI 202
MSCI 315	Advanced Linear Programming	14	S1	P: (1) MSCI 215, (2) MSCI 216, (3) any one of COSC 121, AFIS 123, ENEL 206, ENGR 250, MATH 171, MATH 280, or any course involving an appropriate level of computer programming, as approved by the Head of Department. R: MSCI 301 RP: MATH 252 or MATH 254.
MSCI 316	Nonlinear Programming and Heuristics	14	S2	P: MSCI 215, MSCI 216 R: MSCI 301 RP: MSCI 315 and MATH 252 or MATH 254.

MSCI 320	Managing Operations	14	S2	P: (1) MSCI 220; (2) 22 points 200-level from MSCI, MGMT, or AFIS. R: MSCI 304 RP: MSCI 221
MSCI 321	Materials Management	14	S1	P: MSCI 220, MSCI 221 R: MSCI 303
MSCI 323	Quality Management	14	S2	P: (1) MSCI 220 and MSCI 221; (2) 22 points at 200-level from MSCI, MGMT, AFIS. R: MSCI 304
MSCI 324	Project Management	28	S1	P: (1) MSCI 220, MSCI 221 and 22 points from Commerce; or (2) 88 points at 200-level from Commerce or Engineering R: MSCI 304, MSCI 322, AFIS 313

Mathematics and Statistics

This subject is not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 54 points in Mathematics and Statistics at 100 and 200-level may be included in the 254 points required for courses in this Schedule. The 84 points at 300-level in a single subject, required in terms of Regulation 1b(iii)(b), may not include Mathematics and Statistics.

Schedule of Endorsements for the Award of Bachelor of Commerce

To qualify for an endorsement in the given subject the following courses are required to be included in the degree programme:

Accounting

- i. AFIS 121, AFIS 122, AFIS 123, AFIS 151; and
- ii. AFIS 211, AFIS 222, AFIS 253; and
- iii. 56 points from (AFIS 301, AFIS 306, AFIS 322).

Computer Systems and Networks

- i. COSC 121, COSC 122, MATH 115; and
- ii. 18 points MATH/STAT; and
- iii. COSC 208, COSC 221, COSC 231; and
- iv. 11 points of 200-level COSC; and
- v. COSC 331; and
- vi. COSC 332 or AFIS 323; and
- vii. 28 points of 300-level COSC.

Economics

- i. ECON 104, ECON 105; and
- ii. ECON 201; and
- iii. ECON 204 or ECON 230 or ECON 231; and
- iv. 56 points from (ECON 300-ECON 399).

Finance

- i. AFIS 121, AFIS 122, STAT 111; and
- ii. MATH 104 or MATH 105 or MATH 107 or (MATH 108 and MATH 109); and
- iii. AFIS 204, AFIS 214; and
- iv. AFIS 304, AFIS 314.

Human Resource Development

- i. MGMT 101, MGMT 102, ECON 104; and
- ii. MSCI 101 or MSCI 102; and
- iii. AFIS 188 or AFIS 121; and
- iv. MGMT 206, MGMT 207, MGMT 208; and
- v. 56 points from (MGMT 301- 309, MGMT 330-339).

Information Systems

- i. AFIS 123; and
- ii. AFIS 203, AFIS 213, AFIS 233; and
- iii. AFIS 303, AFIS 313, AFIS 323.

Marketing

- i. MGMT 101, MGMT 102, ECON 104, STAT 111; and
- ii. AFIS 188 or AFIS 121 or AFIS 122; and
- iii. MGMT 202, MGMT 204, MSCI 210; and
- iv. MGMT 312; and
- v. 56 points from (MGMT 310, MGMT 311, MGMT 313, MGMT 316-318).

Operations Management

- i. MSCI 101 or (MSCI 102 and MSCI 112); and
- ii. AFIS 123, ECON 104, MGMT 101, MGMT 102, STAT 111; and
- iii. MATH 105 or MATH 106 or MATH 108; and
- iv. AFIS 188 or AFIS 121 or AFIS 122; and
- v. MSCI 210, MSCI 220, MSCI 221; and
- vi. MSCI 204 or MSCI 215; and
- vii. MSCI 320, MSCI 321, MSCI 323, and
- viii. 42 points from MSCI 311, MSCI 312, MSCI 322 or MSCI 324.

Operations Research

- i. MSCI 101 or (MSCI 102 and MSCI 112); and
- ii. STAT 111, ECON 104, MGMT 101, COSC 121; and
- iii. MATH 105 or MATH 106 or MATH 108; and
- iv. AFIS 188 or AFIS 121 or AFIS 122; and
- v. MSCI 210, MSCI 216, MSCI 221; and
- vi. MSCI 204 or MSCI 215; and
- vii. MSCI 310, MSCI 311, MSCI 312, MSCI 315, MSCI 316; and
- viii. 14 points from (MSCI 308, MSCI 320, MSCI 321, MSCI 322, MSCI 323, MSCI 324).

Software Development

- i. COSC 121, COSC 122, MATH 115; and
- ii. 18 points MATH/STAT; and
- iii. COSC 208, COSC 224, COSC 226; and
- iv. 11 points of 200-level COSC; and
- v. COSC 326, COSC 314, COSC 365.

Strategic Management

- i. MGMT 101, MGMT 102, ECON 104, STAT 111; and
- ii. MSCI 101 or MSCI 102; and
- iii. AFIS 188 or (AFIS 121 and AFIS 122); and
- iv. MGMT 202, MGMT 206; and
- v. 22 points from (MGMT 204, MGMT 207, MGMT 208, MGMT 220, MSCI 220); and
- vi. MGMT 320; and
- vii. 56 points from (MGMT 301, MGMT 308, MGMT 316, MGMT 321, MSCI 320).

Taxation and Accounting

- i. AFIS 121, AFIS 122; and
- ii. AFIS 151 or LAWS 101; and
- iii. AFIS 211, and
- iv. One of (AFIS 254, LAWS 352); and
- v. AFIS 354, AFIS 301, AFIS 306.

Commerce Postgraduate and Graduate Qualifications Time Limit Schedule

A candidate for the BCom(Hons) degree or the MCom degree shall normally be enrolled as a full-time candidate.

A candidate may be enrolled part-time with the approval of the Dean of Commerce.

A part-time candidate is one who, because of employment, health, family or other reasons, is unable to devote his or her full-time to study and research. The table below sets out, for the postgraduate qualifications of the Faculty, the time limit for course requirements.

Note: Any extension to maximum time limits must be approved by the Dean of Commerce. An applicant for part-time candidature or an extension of time beyond the normal maximum time limits is required to produce evidence such as a medical certificate or a statement from an employer that he or she will be unable to pursue full-time study or requires an extension.

	Full	time	Part-time				
	Min (mths)	Max (mths)	Min (mths)	Max (mths)			
Graduate Diplomas							
GradDipAccFin&IS	12	12	24	48			
GradDipMgt	12	12	24	48			
GradDipEcon	12	12	24	48			
Postgraduate Degrees							
BCom(Hons)*	12	12	24	24			
MCom Part I	12	12	24	24			
MCom Part II*	7	12	14	24			
MCom Part II (without Hons)	7	24	14	48			
Business Administration							
GradDipBA	8 (r	min)	48 (max)				
MBA	15 (min)	60 (max)				

*It should be noted that unless a different date is formally approved by the Academic Board, enrolment is considered to commence on 1 March.

Graduate Diploma in Accountancy, Finance and Information Systems (GradDipAccFin&IS)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for a Graduate Diploma in Accountancy, Finance and Information Systems shall have:

- (a) been approved as a candidate for the diploma by the Dean of Commerce, and
- (b) either
 - i. qualified for a degree of this University; or
 - ii. been admitted ad eundem statum as the holder of such a degree.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the diploma a candidate must satisfactorily pass four courses as specified in the schedule for the diploma. A failure in a diploma course normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma course or to substitute another in its stead. However, in exceptional circumstances students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

3. Replacement of Prescribed Courses

A candidate may, with the approval of the Head of Departments concerned, replace one or two of the courses prescribed by one or two courses prescribed for another subject or subjects at 300 or graduate level. For the purpose of this Regulation, a course at 300-level consists of one or more 300-level courses totalling 28 points.

4. Exemption from Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Accountancy, Finance and Information Systems (GradDipAccFin&IS)

Four courses selected from AFIS 301-369, as approved by the Head of the Department of Accountancy, Finance and Information Systems.

Graduate Diploma in Business Administration (GradDipBA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Business Administration, before enrolling in the course of study for this diploma shall have:

- (a) been approved as a candidate for the diploma by the Dean of Commerce, and
- (b) either
 - qualified for a degree of this University or been admitted ad eundem statum as the holder of such a degree, or
 - ii. produced evidence to the satisfaction of the Academic Board of qualification for entry

to the diploma through extensive practical, professional, or scholarly experience of an appropriate kind.

Note: Relevance and standard of undergraduate studies and practical work experience are the main criteria for approval.

2. Diploma Requirements

To qualify for the diploma a candidate must be enrolled for a minimum of eight months of fulltime study or the equivalent, satisfactorily pass the examination consisting of 12 Group A courses from the schedule to the Degree of Master of Business Administration and shall complete all prescribed written work and practical requirements including attendance at workshops. A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

Note: Candidates who have not been credited with a first year undergraduate course in general mathematics or statistics or its equivalent will be required to satisfactorily pass a mathematics test as specified by the Programme Director.

3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Director.

Note: The structure of the GradDipBA programme is closely prescribed. The course of study normally approved can be obtained on application to the MBA Director.

4. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Postgraduate Qualification Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Administration.

Note: The Schedule immediately precedes the Regulations for the degree of Bachelor of Commerce with Honours.

5. Exemption from Prerequisites

Normal prerequisites do not apply for courses taken for the diploma.

6. Repeating of Courses

A candidate is not permitted to repeat a Group A course.

7. GradDipBA with Distinction

The Graduate Diploma in Business Administration may be awarded with Distinction.

8. Transfer from MBA

A candidate for the Degree of Master of Business Administration who has satisfied all requirements for the diploma may apply to withdraw from the degree and be awarded the diploma.

9. Term Dates and Dates for Enrolment and Withdrawal

The final date for enrolment in the Graduate Diploma of Business Administration is the first Friday of February.

If that day is a public holiday, then the final date will be the first Thursday in February.

The first term for the diploma starts on the second Monday in February.

The final date for withdrawal from the programme and a refund of fees is the second Friday in February.

The third term for diploma students, who wish to proceed to the MBA programme, starts on the first Monday in September.

The final date for withdrawal from the programme and a refund on diploma term three fees is the second Friday in September.

These dates differ from those in the Enrolment and Fees regulations. They apply to the MBA and Diploma programmes only.

Graduate Diploma in Economics (GradDipEcon)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Economics shall have:

- (a) either
 - i. qualified for any appropriate degree in New Zealand
 - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the diploma a candidate must satisfactorily pass eight half-courses (or equivalent) as specified in the schedule for the diploma. A failure in two diploma half-courses normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma half-course or to substitute another in its stead. However, in exceptional circumstances students who fail two half-courses may be granted a pass in the examinations as a whole at the discretion of the Dean.

3. Replacement of Prescribed Courses

A candidate may, with the approval of the Heads of Departments concerned, replace one or two prescribed half-courses (or equivalent) by one or two courses prescribed for another subject or subjects at 200 or higher level. For the purposes of this regulation a course at 200-level consists of one or more 200-level courses totalling 22 points.

4. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Economics (GradDipEcon)

Eight half-courses (or equivalent) from ECON 230 and ECON 321-343. A candidate may, with the approval of the Heads of Department/Schools concerned, replace one or two prescribed half-courses (or equivalent) by one or two courses prescribed for another subject or subjects at 200 or higher lever. For the purposes of this regulation a course at 200-level consists of one or more 200-level courses totalling 22 points.

Note: ECON 230 counts as two half courses.

Graduate Diploma in Management (GradDipMgt)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Management shall have:

(a) either

- i. qualified for a degree of this University, or
- ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the diploma. A failure in a course normally constitutes a fail in the diploma. It is not possible to repeat a failed course or to substitute another in its stead. However, in exceptional circumstances, students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department where the course is offered.

4. Replacement of Prescribed Courses

A candidate may, with the approval of the Head of Departments concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Management (GradDipMgt)

A minimum of 120 points from courses MGMT 300-599, MSCI 210 and MGMT graduate courses as approved by the Head of the Department of Management.

The Degree of Bachelor of Commerce with Honours (BCom(Hons))

See also General Course and Examination Regulations.

1. Subjects in which the Degree may be awarded

The degree of BCom(Hons) may be awarded in the following subjects: Accountancy, Finance and Information Systems, Computer Science, Economics, Management, Management Science.

2. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Bachelor of Commerce with Honours in a given subject, before enrolling in a course of study for the degree, shall have:

- 1. been approved as a candidate for the degree in that subject by the Dean of Commerce; and
- 2. either
 - (a) qualified for a Bachelor's degree, and either
 - satisfied the prerequisites for the subject as specified in the Schedule to these Regulations, or
 - ii. completed a qualifying course prescribed by the Academic Board; or
 - (b) been admitted under the Regulations for admission ad eundem statum as entitled to enrol for the Degree of Bachelor of Commerce with Honours.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

3. Course of Study Requirements

A candidate shall be assessed on the basis of such written examinations, oral examinations, and other written work as shall be prescribed for the subject offered. The programme of study shall satisfy the following conditions:

- i. No candidate for the degree shall graduate who has failed more than one of the courses offered.
- A candidate shall complete the programme of study in accordance with the time limits set out in the Postgraduate Qualifications Time Limit Schedule.

Note: The Schedule immediately precedes these Regulations.

- iii. A candidate may, with the approval of the Heads of Departments concerned, replace one or two of the courses prescribed for the subject offered by one or two courses prescribed for another subject at an equivalent level.
- iv. At the discretion of the examiners, a candidate may be orally examined on the topic of the courses or other written work; such an oral examination, as distinct from a prescribed oral examination, may be taken into consideration in assessing the quality of these courses or other written work, and shall not be regarded as a separate component of the degree examination.
- v. No candidate shall enrol in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Master of Commerce, Bachelor of Arts with Honours, Master of Arts.
- vi. A candidate who has presented the coursework component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, provided that the coursework passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject.
- vii. No candidate may enrol for the degree in a subject for a second time, having previously presented himself or herself for examination in that subject at BCom(Hons) or MCom level, except that if a candidate's performance in a course has been seriously impaired by illness or other circumstances, the Academic Board may permit the candidate to repeat the examination for that course one further time, at which he or she shall be eligible for the award of Honours.
- viii. A candidate who having commenced study for the degree withdraws from all or part of the course without completing the assessment requirements may not re-enrol without the permission of the Academic Board.
- ix. A candidate may qualify for the award of a second or subsequent BCom(Hons) degree (consecutive honours) by passing a complete BCom(Hons) programme in a second subject.

4. Subjects and their Prerequisites for the Degree

The subjects for the degree and their prerequisites are given in the Schedule to these Regulations.

Schedule to the Regulations for the Degree of Bachelor of Commerce with Honours

Accountancy, Finance and Information Systems

Four full courses or equivalent from (AFIS 601-680, COSC 407, COSC 430).

The course AFIS 614 is normally required of all students, but if a student passed AFIS 305 in 1998, then they will only be required to take the second half of AFIS 614 as a half course Special Topic (AFIS 627).

- P: (1) 84 points in Accountancy, Finance and Information Systems at 300-level; or
 - (2) 56 points in Accountancy, Finance and Information Systems at 300-level, plus 28 points at 300-level in a course which the Head of the Department of Accountancy, Finance and Information Systems considers relevant; or
 - (3) In the case of BCom/LLB graduates, 56 points in Accountancy, Finance and Information Systems at 300-level, and appropriate law courses as approved by the Head of Department of Accountancy, Finance and Information Systems.

Computer Science

COSC 460, and eight half courses selected from COSC 401–418, 420–439 with approval of the Head of the Department of Computer Science and Software Engineering.

P: 84 points in Computer Science at 300-level.

Economics

ECON 480 and eight half courses or their equivalent from ECON 401-479. Normally a grade average of B or better is required in either ECON 300-level prerequisite courses or ECON 500-level prerequisite courses (for direct entry via the GradDipEcon).

Enrolment in any combination of courses is subject to the approval of the Head of Department. Some second semester courses may have a first semester course as a prerequisite. ECON 480 is counted as two half courses. Candidates can normally attempt each course on offer only once. All full-time candidates shall normally take five half-courses, or their equivalent, in each semester.

5. Class of Honours

There shall be three classes of Honours: First Class Honours, Second Class Honours and Third Class Honours. Second Class Honours shall be awarded in two divisions: Division 1 and Division 2.

- P: (1) ECON 201, 211 or 213, 301 and either ECON 303 or ECON 305; or
 - (2) ECON 201 and ECON 211 or 213; ECON 321 and 42 other points in ECON 300-level courses, including at least 28 points from ECON 322, 323, 324, 325, 326 (or equivalent as approved by the Head of Department); or
 - (3) A Graduate Diploma in Economics, including either ECON 301, 303 and 305 or ECON 321, 322 or 323, 324, 325.

Management

MGMT 481 and four full courses or their equivalent selected from MGMT 401-480, with approval of HOD. The selection must be approved by the Head of the Department of Management and will normally include MGMT 402 and 414.

- P: (1) At least 84 points at 300-level, of which 56 must be for courses in Management (MGMT). The remainder must be in courses approved by the Head of the Department of Management; or
 - (2) A Graduate Diploma in Management, including courses approved by the Head of the Department of Management; or
 - (3) In the case of other graduates, 44 points in Management (MGMT) above 100-level, plus 84 points in appropriate 300-level courses in AFIS, MSCI or PSYC approved by the Head of the Department of Management.

Students should normally have passed MSCI 210 (or equivalent).

Management Science

MSCI 480 and five courses chosen from MSCI 451-480 with approval of the Head of the Department of Management.

Up to two courses other than MSCI 480 may be replaced by other graduate courses in Commerce.

- P: (1) MSCI 202 or 210 and at least 56 points of 300level Management Science, normally including MSCI 315 and 316 or MSCI 310 and 311; or
 - (2) A Graduate Diploma in Management, including courses approved by the Head of the Department of Management.

The Degree of Master of Business Administration (MBA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Administration, before enrolling in the course of study for this degree, shall have:

- (a) been approved as a candidate for the degree by the Dean of Commerce, and
- (b) either
 - qualified for a degree of this University, or been admitted ad eundem statum as the holder of such a degree; or

ii. qualified for admission under Regulation 11. Note: Relevance and standard of undergraduate studies and practical work experience are the main criteria for approval.

2. Degree Requirements

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass all of the Group B courses and the project. A student who fails one of the Group A courses does not qualify for the Master of Business Administration degree. He or she may apply for transfer to the Graduate Diploma in Business Administration.

Note: Candidates who have not been credited with first year undergraduate courses in general mathematics and statistics or their equivalent will be required to pass a mathematics and statistics test as specified by the Programme Director.

3. Structure of the Degree

The course for the degree shall consist of:

- (a) the compulsory courses listed in Group A of the schedule to the degree;
- (b) six courses or the equivalent from the electives listed in Group B of the schedule to the degree;
- (c) a practical research project which shall count as six courses.

4. Credit Based Upon Previous Studies

A candidate may, on the basis of previous studies be credited with up to six courses; a candidate may also be required to substitute other courses for those in Group A or may be restricted from specified electives.

5. Non-Applicability of Prerequisites

The normal prerequisites on the courses in Regulation 3 (ii) of these Regulations do not apply when the courses are credited to this degree.

6. Repeating of Courses

A candidate is not permitted to repeat a Group A course or re-submit the project MBAD 680. A candidate who fails a Group B course may sit another Group B course.

7. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

Note: The structure of the MBA programme is closely prescribed. The course of study normally approved can be obtained on application to the Programme Director.

8. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Postgraduate Time Limit Schedule starting from the date of first enrolment for the degree or the Graduate Diploma in Business Administration.

Note: The Schedule immediately precedes the Regulations for the degree of Bachelor of Commerce with Honours.

9. MBA with Distinction

The degree may be awarded with Distinction.

10. Award of GradDipBA instead of MBA

A candidate for the degree who has satisfied all requirements for the Graduate Diploma in Business Administration may apply to withdraw from the degree and be awarded the diploma.

11. Transfer from GradDipBA

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

12. Term Dates and Dates for Enrolment and Withdrawal

The final date for enrolment in the Master of Business Administration degree is the first Friday of February.

If that day is a public holiday, then the final date will be the first Thursday in February.

The first term for the MBA starts on the first Monday in February.

The final date for withdrawal from the programme and a refund of fees is the second Friday of the MBA term. The third term for MBA students starts on the first Monday in September.

The final date for withdrawal from the programme and a refund of MBA term three fees is the second Friday in September.

These dates differ from those in the Enrolment and Fees regulations. They apply to the MBA and GradDIpBA programmes only.

Schedule to the Regulations for the Degree of Master of Business Administration (MBA)

Group A

Course Code	Course Title	EFTS	07	P/C/R/RP/EQ
MBAD 601	Managerial Accounting	0.083	M1	P: Subject to approval of the Head of Department.
MBAD 602	Quantitative Methods	0.083	M1	P: Subject to approval of the Head of Department.
MBAD 604	Business Economics	0.083	M2	P: Subject to approval of the Head of Department.
MBAD 605	Human Resource Management	0.083	M2	P: Subject to approval of the Head of Department.
MBAD 606	Marketing Principles	0.083	M2	P: Subject to approval of the Head of Department.
MBAD 611	Managerial Finance	0.083	M2	P: Subject to approval of the Head of Department.
MBAD 615	Organisational Analysis and Development	0.083	M1	P: Subject to approval of the Head of Department.
MBAD 631	Strategic Management	0.083	M2	P: Subject to approval of the Head of Department.
MBAD 632	Strategy and International Business	0.083	M2	P: Subject to approval of the Head of Department.
MBAD 642	Managerial Leadership	0.083	M1	P: Subject to approval of the Head of Department.
MBAD 643	Change Management	0.083	M1	P: Subject to approval of the Head of Department.
MBAD 644	Group Dynamics	0.083	M1	P: Subject to approval of the Head of Department.

Group B

Course Code	Course Title	Pts	07	P/C/R/RP/EQ
MBAD 603	Management of Information Systems and Technology	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 612	Production / Operations Management	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 616	Market Research	0.083	M3	P: (1) MBAD 606; (2) Subject to approval of the Head of Department.
MBAD 641	Human Resource Management II	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 645	Special Topic	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 646	Strategic Marketing	0.083	W	P: Subject to approval of the Head of Department.
MBAD 647	Marketing Research	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 648	International Marketing	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 649	Services Marketing	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 650	Advanced Manufacturing Management	0.083	M3	P: Subject to approval of the Head of Department.

MBAD 651	Managing Quality	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 652	Special Topic	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 653	Special Topic	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 654	Entrepreneurship and Small Business	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 655	Special Topic	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 656	Strategic Information Systems	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 657	Contemporary Issues	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 658	Business Law	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 659	Corporate Finance	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 660	International Business and Society	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 661 - MBAD 679	Special Topics	0.083	M3	P: Subject to approval of the Head of Department.
MBAD 680	MBA Project (6 courses)	5,0	M4	P: Subject to approval of the Head of Department.

The Degree of Master of Commerce (MCom)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Commerce in a given subject, before enrolling in a course of study for this degree, shall have:

- (a) been approved as a candidate for the degree by the Dean of Commerce and either:
- (b) qualified for a degree of this university or been admitted ad eundem statum as a holder of such a degree, and satisfied the prerequisites for the subject as specified in the schedule to these regulations and for such other courses as the Heads of Departments concerned may require.

No candidate shall enrol for Part I of the degree in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Bachelor of Arts with Honours, Master of Arts, Bachelor of Commerce with Honours.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Examination for the Degree

An examination for the degree shall comprise such combination of courses and other written work as may be prescribed for the subject offered.

No candidate for the degree shall graduate who has failed more than one of the courses offered.

3. Courses from Other Subjects

A candidate may, with the approval of the Heads of Departments concerned, replace one or two of the courses prescribed for the subject offered by one or two courses prescribed for another subject or subjects for a Master's degree or at an equivalent level for an Honours degree.

4. Candidates with BCom(Hons)

A candidate who has qualified for a Bachelor of Commerce with Honours degree may complete a Master of Commerce degree in the same subject by submission of a thesis and, if prescribed, an oral examination.

5. Award of BCom(Hons)

A candidate who has presented the coursework component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, provided that the coursework passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject.

6. Thesis Requirements

The following conditions shall apply to the preparation and presentation of a thesis:

- The presentation of the thesis shall conform to the requirements of the General Course and Examination Regulations, Part L, and shall be submitted in accordance with this regulation.
- ii. The thesis shall describe the work done by the candidate in an investigation in a subject

approved by the Head of Department. The investigation shall be carried out by the candidate under the direct supervision of a university teacher.

- iii. The candidate shall submit the thesis by the date specified by the Head of Department.
- iv. If the thesis at its first presentation is inadequate to secure a pass in the examination, the Dean of Commerce may, when recommended by the examiners and assessors, permit the candidate to revise the thesis and resubmit it by a specified date.

7. Time Limits

A candidate must complete all requirements for the Master of Commerce degree in accordance with the time limits set out in the Postgraduate Qualifications Time Limit Schedule.

Note: The Schedule immediately precedes the Regulations for the degree of Bachelor of Commerce with Honours.

8. Class of Honours

There shall be two classes of Honours: First Class Honours and Second Class Honours. The list of candidates obtaining Second Class Honours shall be listed in two divisions: Division 1 and Division 2. In the case of a candidate granted an extension of time for the completion of the degree the Academic Board shall decide on eligibility for Honours.

9. Eligibility for Honours

Honours shall not be awarded if the scripts in the first year in which a candidate sits an examination for the degree are unsatisfactory, or if the thesis at its first presentation is unsatisfactory, provided, however, that a candidate whose performance at a written examination has been seriously impaired by illness or other critical circumstance in terms of the aegrotat regulations (see General Course and Examination regulation H) may elect, instead of applying for an aegrotat award, to sit at a subsequent written examination and still be eligible for the award of Honours, subject to Regulation 5.

Schedule to the Regulations for the Degree of Master of Commerce

Accountancy, Finance and Information Systems

Part I: Four full courses or equivalent, normally selected from (AFIS 601-680, COSC 407, COSC 430) as approved by the Head of the Department of Accountancy, Finance and Information Systems. AFIS 614 is normally required.

Part II: A thesis (AFIS 690)

- P: (1) 84 points in Accountancy, Finance and Information Systems at 300-level; or
 - (2) 56 points in Accountancy, Finance and Information Systems at 300-level, plus 28 points at 300-level in a course which the Head of the Department of Accountancy, Finance and Information Systems considers relevant; or
 - (3) In the case of BCom/LLB graduates, 56 points in Accountancy, Finance and Information Systems at 300-level, and appropriate law courses as approved by the Head of Department of Accountancy, Finance and Information Systems.

The weighting of Parts I and II in the assessment is 1:1.

Computer Science

Part I: Eight half course selected from COSC 401–418. 420–439.

Part II: A thesis (COSC 695).

P: 56 points in Computer Science at 300-level.

The weighting of Parts I and II shall be 1:2.

Economics

Part I: ECON 480 and eight half courses or their equivalent from ECON 401-479. Normally, entry to Part II requires a grade average of B or better in the BCom(Hons) or its equivalents. Some Semester 2 courses may have a Semester 1 course as a prerequisite. ECON 480 is counted as two half courses.

Part II: A thesis (ECON 695).

- P: (1) ECON 201, 211 or 213, 301 and either ECON 303 or 305; or
 - (2) ECON 201 and 211 or 213; ECON 321 and 42 other points in ECON 300-level courses, including at least 28 points from ECON 322, 323, 324, 325, 326 (or equivalent as approved by the Head of the Department of Economics); or
 - (3) A Graduate Diploma in Economics, including either ECON 301, 303 and 305 or ECON 321, 322 or 323, 324, 325.

The weighting of Parts I and II in the assessment is 1:1.

Management

Part I: MGMT 481 and four full courses (or their equivalent) from MGMT 401-480. The selection must be approved by the Head of the Department of Management and will normally include MGMT 402 and 414.

Part II: A thesis (MGMT 695)

- P: (1) At least 84 points at 300-level, of which 56 must be for courses in Management (MGMT). The remainder must be in courses approved by the Head of the Department of Management; or
 - (2) The Graduate Diploma in Management, including courses approved by the Head of the Department of Management; or
 - (3) In the case of other graduates, 44 points Management (MGMT) above 100-level, plus 84 points in appropriate 300-level courses in AFIS, MSCI or PSYC approved by the Head of the Department of Management. Students should normally have passed MSCI 210 (or equivalent).

The weighting of Parts I and II in the assessment is 1:1.

Management Science

Part I: Six courses selected from MSCI 451-480, with approval of the Head of the Department of Management. At least three of the six courses must be selected from MSCI 451-480.

Part II: A thesis (MSCI 695).

- P: (1) MSCI 202 or 210 and at least 56 points of Management Science at 300-level, normally including MSCI 315 and 316 and MSCI 310 and 311; or
 - (2) A Graduate Diploma in Management including courses approved by the Head of the Department of Management.

The weighting of Parts I and II in the assessment is 1:1.