The Degree of Bachelor of Commerce (BCom – 360 points)

These regulations must be read in conjunction with the General Regulations for the University.

1. Version

(a) These Regulations came into force on 1 January 2020.
(b) This degree was first offered in 1906.

2. Variations

In exceptional circumstances the Amo Matua, Umanga | Executive Dean of Business or delegate may approve a personal programme of study which does not conform to these Regulations.

3. The structure of the qualification

To qualify for the Degree of Bachelor of Commerce a student must:

(a) be credited with a minimum of 360 points towards the qualification; and
(b) be credited with the courses listed in Schedule C to these Regulations; and
(c) satisfy the requirements for a major as listed in Schedule S to these regulations and may optionally satisfy the requirements for a minor as listed in Schedule S to these regulations or those minors provided for in the General Conditions for Credit Regulations.
(d) be credited with:
    i. at least 255 points from courses listed in Schedule V of these Regulations; and
    ii. at least 225 points above 100-level; and
    iii. at least 90 points at 300-level.

4. Admission to the qualification

A student must satisfy the Admission Regulations for the University to be admitted to this qualification.

5. Subjects

(a) Majors and minors for the Bachelor of Commerce and their requirements are listed in Schedule S to these Regulations.
(b) Minors provided for in the General Conditions for Credit Regulations can also be taken as part of the Bachelor of Commerce.

6. Time limits

This qualification adheres to the General Regulations for the University with a time limit of 10 years.

7. Transfers of credit, substitutions and cross-credits

This qualification adheres to the Credit Recognition and Transfer Regulations for the University, with the following stipulations:

(a) Cross-credit between LLB and BCom
In addition to the cross-credits allowed under the General Enrolment Regulations a student may cross-credit a further 30 points between the two degrees, which must include LAWS101.

(b) Cross-credit between BE(Hons) and BCom
In addition to the cross-credits allowed under the General Enrolment Regulations, EMTH201 or EMTH202 or EMTH210 or MATH218 or ENME230 may also be cross-credited between the BE(Hons) and the BCom; however, these points must not be included in the 255 points required by 3(d)(i) above.

(c) Cross-credit between BForSc and BCom
In addition to the cross-credits allowed under the General Enrolment Regulations, with permission of the Amo Matua, Pūhanga | Executive Dean of Engineering or delegate, a further 15 points from the BCom, which has not been credited as part of the 300-level requirements of a BCom major, may be cross-credited as a substitute for one FORE400-level elective.

(d) Credit from the New Zealand Diploma in Business or New Zealand Certificate in Commerce.
A student seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades as determined by the Amo Matua, Umanga | Executive Dean of Business or delegate.

8. Progression

This qualification adheres to the General Regulations for the University, with no additional stipulations.

9. Honours, Distinction and Merit

Honours, Distinction and Merit are not awarded for this qualification.

10. Exit and Upgrade Pathways to other Qualifications

(a) There are no advancing qualifications for this degree.
(b) A student who has not met the requirements for the Bachelor of Commerce may, with the permission of the Amo Matua, Umanga | Executive Dean of Business or delegate, transfer to the Certificate in Commerce.

Schedule C: Compulsory Courses for the Degree of Bachelor of Commerce

For full course information, go to www.canterbury.ac.nz/courses

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
ACCT102	Accounting and Financial Information	15	S1	Campus	R: ACIS102, AFIS101, AFIS102, AFIS111, AFIS122, AFIS132, AFIS188.
			S2	Campus	
BSNS201	Business and Culture	15	S1	Campus	P: Any 60 points. RP: ACCT102, ECON104, MGMT100
			S2	Campus	
BSNS299	UC Employability Portfolio	0	S1	Campus	P: Any 180 points. Must be enrolled in the BCom.
			S2	Campus	
ECON104	Introduction to Microeconomics	15	S1	Campus	R: ECON199
			S2	Campus	
INFO123	Business Information Systems and Technology	15	S1	Campus	R: ACIS123, AFIS123, AFIS124
			S2	Campus	
MGMT100	Fundamentals of Management	15	S1	Campus	R: MGMT101
			S2	Campus	
STAT101	Statistics 1	15	SU2	Campus	R: STAT111, STAT112, DIGI103 EQ: STAT111, STAT112, DIGI103
			S1	Campus	
			S2	Campus	

Note: Students first enrolled in the BCom before 2019 are not required to complete BSNS201 or BSNS299.

Schedule S: Subject Courses for the Degree of Bachelor of Commerce

Accounting

Major

A student intending to complete the BCom majoring in Accounting must be credited with the following:

100-level

Required: ACCT103.

200-level

Required: ACCT211 and ACCT222.

300-level

Required: At least 60 points from ACCT311, ACCT312, ACCT316, ACCT332, ACCT340, ACCT341, ACCT342, ACCT346, ACCT356, ACCT358 and ACCT359.

Minor

A student intending to take a minor in Accounting must be credited with the following:

i. ACCT102 and ACCT103; and
ii. Either ACCT211 or ACCT222; and
iii. A further 30 points of Accounting at 200-level or above which may include INFO243; and
iv. A further 15 points of Accounting at 300-level.

Business Analytics

Major

There is no major in Business Analytics.

Minor

A student intending to take a minor in Business Analytics must be credited with the following:

i. 15 points from DATA101, STAT101, DIGI103
ii. 15 points from INFO123, INFO125, COSC101, COSC121, COSC122, COSC131, DIGI101; and
iii. INFO261 and INFO260; and
iv. INFO361 or 15 points from ECON213; ECON214; ECON314.

Business and Sustainability

Major

There is no major in Business and Sustainability.

Minor

A student intending to take a minor in Business and Sustainability must be credited with the following:

i. MGMT100
ii. MGMT230 and MGMT335; and
iii. A further 30 points from ECON225, MGMT270, ACCT340, MGMT333.

Business Economics (Major not offered in 2024)

Major

A student intending to complete the BCom majoring in Business Economics must be credited with the following:

100-level

Required: ECON104 and ECON105.

Recommended: FINC101.

200-level

Required:

i. ECON207, ECON208; and
ii. ECON213 or ECON214; and
iii. FINC201.

300-level

Required: At least 60 points of 300-level ECON including ECON310.

Additionally a student must meet the requirements for at least one other minor, other than Economics, as specified in this schedule.

Minor

There is no minor in Business Economics.

Economics

Major

A student intending to complete the BCom majoring in Economics must be credited with the following:

100-level

Required: ECON104 and ECON105.

200-level

Required:

i. ECON202 or ECON207; and
ii. ECON203 or ECON208; and
iii. ECON201 or ECON206.

300-level

Required: At least 60 points of 300-level Economics.

Note: MATH102 is only required for honours and masters. A student who enrolled in the BCom prior to 2015 may graduate under the 2014 regulations.

Minor

A student intending to minor in Economics must be credited with the following:

i. ECON104 and ECON105; and
ii. ECON207 or ECON208; and
iii. A further 15 points of Economics at 200-level or above; and
iv. A further 15 points of Economics at 300-level.

Entrepreneurship

Major

Refer to the major in Strategy and Entrepreneurship.

Minor

A student intending to minor in Entrepreneurship must be credited with the following:

i. ACCT102, MGMT100, MKTG100; and
ii. MGMT223; and
iii. MGMT342, MGMT343.

Finance

Major

A student intending to complete the BCom majoring in Finance must be credited with the following:

100-level

Required: MATH101 or MATH102.

Recommended: MATH102.

200-level

Required: FINC201 and FINC203.

300-level

Required: At least 60 points in 300-level Finance, including at least 30 points from FINC301, FINC311, or FINC312.

Minor

A student intending to minor in Finance must be credited with:

i. ACCT102
ii. FINC201 and FINC203
iii. A further 30 points of FINC at 200 or 300-level.

Human Resource Management

Major

A student intending to complete the BCom majoring in Human Resource Management must be credited with the following:

200-level

Required: MGMT206, MGMT207, and MGMT230.

300-level

Required: MGMT301, MGMT303, MGMT308, and 15 points from MGMT304, MGMT306, MGMT330 or MGMT331.

Minor

A student intending to minor in Human Resource Management must be credited with the following:

i. MGMT100; and
ii. MGMT206, MGMT207; and
iii. MGMT303, MGMT308.

Information Systems

Major

A student intending to complete the BCom majoring in Information Systems must be credited with the following:

200-level

INFO223 and INFO253; and a further 15 points from INFO213, INFO263, or SENG201.

300-level

Required: At least 60 points from 300-level INFO courses. Note: Students may substitute COSC332 or COSC362 for any 15-point INFO course.

Minor

A student intending to minor in Information Systems must be credited with the following:

i. INFO123; and
ii. INFO223 or INFO253; and
iii. A further 30 points of Information Systems at 200-level or above; and
iv. A further 15 points of Information Systems at 300-level.

Innovation

Major (Not offered in 2024)

Students intending to complete the BCom majoring in Innovation must be credited with the following:

200-level

Required: INOV200, MGMT223, and 30 points from INOV201, INOV202, INOV290.

300-level

Required: INOV300 or MGMT342; INOV301, and INOV390.

Minor

A student intending to minor in Innovation must be credited with the following:

i. INOV200
ii. INOV201
iii. INOV202 or MGMT223
iv. INOV300 or MGMT342
v. A further 15 points in INOV at 200 or 300-level.

International Business

Major

A student intending to complete the BCom majoring in International Business must be credited with the following:

100-level

Required: (MKTG100 or MATH101 or MATH102) and ECON104; and 30 points in a single subject selected from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS).

200-level

Required: ECON222, FINC201 and MGMT221; and 15 points from FINC203, MGMT228, MKTG201, MKTG204.

Note: A student intending to proceed to the BCom(Hons) or MCom degree in Finance must have passed ECON213.

300-level

Required: FINC344, MGMT332 and (MGMT344 or MGMT320); and 15 points of FINC301, MGMT324, MKTG301, MKTG305, MKTG309, MKTG314.

A student intending to major in International Business should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200 and 300-level courses they wish to take.

Minor

A student intending to minor in International Business must be credited with the following:

i. MGMT100, ECON104, MKTG100; and
ii. ECON222, MGMT221; and
iii. MGMT332.

Management

Major

A student intending to complete the BCom majoring in Management must be credited with the following:

100-level

Required: (MGMT170 or MSCI101) and MKTG100.

200-level

Required: MGMT206, MGMT207; and 30 points from MGMT208, MGMT221, MGMT230, MGMT270, MGMT281, MKTG201.

300-level

Required: MGMT301, and either (MGMT344 and 30 points of 300-level courses from MGMT or MKTG) or (MGMT320 and 15 points of 300-level courses from MGMT or MKTG). No more than 15 points may be taken from MGMT303, MGMT308, MGMT331.

A student intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue to ensure that they plan an appropriate pathway to the 200 and 300-level courses they wish to take.

Minor

There is no minor in Management.

Marketing

Major

A student intending to complete the BCom majoring in Marketing must be credited with the following:

100-level

Required: MKTG100.

200-level

Required: MKTG201, MKTG202, MKTG204; and 15 points from MKTG205, MKTG230.

300-level

Required: At least 60 points from MKTG301–316, MKTG390.

Minor

A student intending to minor in Marketing must be credited with the following:

i. MKTG100; and
ii. MKTG201, MKTG202, MKTG204; and
iii. A further 15 points of Marketing at 300-level.

Operations and Supply Chain Management

Major

A student intending to complete the BCom majoring in Operations and Supply Chain Management must be credited with the following courses:

100-level

Required: MGMT170 or MSCI101.

200-level

Required: MGMT270, MGMT271; and 15 points from MGMT223, MGMT230, MGMT280, MGMT281.

300-level

Required: MGMT370; and 45 points from MGMT 300-level courses of which at least 30 points must be from MGMT371-379.

Minor

A student intending to minor in Operations and Supply Chain Management must be credited with the following:

i. MGMT170; and
ii. MGMT270, MGMT271; and
iii. MGMT370; and
iv. 15 points from MGMT371-379.

Strategy and Entrepreneurship

Major

A student intending to complete the BCom majoring in Strategy and Entrepreneurship must be credited with the following:

100-level

Required: (MGMT170 or MSCI101) and MKTG100.

200-level

Required: MGMT221, MGMT223; and 30 points from MGMT206, MGMT230, MGMT270, MKTG201.

300-level

Required: MGMT344 and MGMT345 or MGMT320; and 30 points from MGMT321, MGMT324, MGMT342, MGMT343.

A student intending to major in Strategy and Entrepreneurship should carefully examine the prerequisites and other details of the courses in the Course Catalogue to ensure that they plan an appropriate pathway to the 200 and 300-level courses they wish to take.

Minor

Refer to the minor in Entrepreneurship.

Taxation

Major

Refer to the major in Taxation and Accounting.

Minor

A student intending to minor in Taxation must be credited with the following:

i. ACCT102, ACCT103, ACCT152; and
ii. ACCT254; and
iii. ACCT358, ACCT359.

Taxation and Accounting

Major

A student intending to complete the BCom majoring in Taxation and Accounting must be credited with the following:

100-level

Required: ACCT103 and (ACCT152 or LAWS101).

200-level

Required: (ACCT211 or ACCT222) and ACCT254.

300-level

Required: ACCT358, ACCT359; and at least 30 points from ACCT311, ACCT312, ACCT316, ACCT332, ACCT340, ACCT341, ACCT342, ACCT346, ACCT356.

Minor

Refer to the minor in Taxation.

Tourism Marketing and Management

Major

A student intending to compete the BCom majoring in Tourism Marketing and Management must be credited with the following:

100-level

Required: MKTG100.

200-level

Required: MKTG202, MKTG240, and MKTG241.

300-level

Required: MKTG314, MKTG317, MKTG340, and MKTG349.

Minor

Students intending to minor in Tourism Marketing and Management must be credited with the following:

i. MKTG100, MGMT100, STAT101; and
ii. MKTG205, MKTG240; and
iii. MKTG314.

Schedule V: Valid Courses for the Degree of Bachelor of Commerce

Accounting

Note: In the past many courses below were prefixed with ACCY or AFIS or ACIS. From 2011, the prefix was changed to ACCT and all courses changed to 15 points.

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
ACCT102	Accounting and Financial Information	15	S1	Campus	R: ACIS102, AFIS101, AFIS102, AFIS111, AFIS122, AFIS132, AFIS188
			S2	Campus	
ACCT103	Accounting and Taxation: An Introduction	15	S1	Campus	P: ACCT102 R: ACIS103, AFIS101, AFIS103, AFIS111, AFIS121, AFIS131
			S2	Campus	
ACCT152	Law and Business	15	S1	Campus	R: ACIS152, AFIS151, AFIS152
ACCT211	Financial Accounting	15	S2	Campus	P: ACCT102 and ACCT103 R: ACIS211, AFIS211
ACCT212	Business Professionals: skills, attributes and practice	15	NO		P: Any 60 points
ACCT222	Management Accounting	15	S1	Campus	P: ACCT102 R: ACIS222, AFIS222 EQ: ACIS222, AFIS222
ACCT252	Law of Business Contracts	15	S2	Campus	P: ACCT152 or LAWS101 R: ACIS252, AFIS151, AFIS252, LAWS203.
ACCT254	Taxation	15	S1	Campus	P: ACCT103 C: ACCT152 or LAWS101 R: ACIS254, AFIS254 EQ: ACIS254
ACCT256	Law of Business Organisations	15	S2	Campus	P: ACCT152 or LAWS101 R: AFIS253, ACIS256, AFIS256, LAWS305, LAWS312
ACCT311	Financial Accounting: Theory & Practice	15	S1	Campus	P: ACCT211 R: AFIS301, ACIS311, AFIS311, AFIS501.
ACCT312	Advanced Financial Accounting	15	SU2	Campus	P: ACCT211 R: ACIS312, AFIS301, AFIS312, AFIS501.
			S2	Campus	
ACCT316	Public Management and Governance	15	S1	Campus	P: Any 45 points at 200-level or above. R: ACIS316, AFIS316, AFIS516, POLS316 EQ: ACIS316, and AFIS316
ACCT332	Advanced Management Accounting	15	S2	Campus	P: ACCT222 and ACCT103 R: ACIS332, AFIS332, AFIS322, AFIS522
ACCT340	Social and Environmental Reporting	15	S2	Campus	P: Any 45 points at 200-level or above. R: ACIS340, AFIS340
ACCT341	Public Accounting and Finance	15	S2	Campus	P: Any 45 points at 200-level or above. R: ACIS341, AFIS341

ACCT342	Contemporary Issues in Management Accounting	15	NO		P: ACCT222 and ACCT103 R: ACIS342, AFIS322, AFIS342, AFIS522.
ACCT346	Auditing	15	S1	Campus	P: INFO123 and ACCT211. R: ACIS346, AFIS306, AFIS346, AFIS506. RP: INFO243
ACCT356	Advanced Auditing	15	S2	Campus	P: ACCT346 R: ACIS356, AFIS306, AFIS356, AFIS506.
ACCT358	Advanced Taxation	15	S1	Campus	P: (1) ACCT152 or LAWS101; and (2) ACCT254 or LAWS352 R: ACIS358, ACIS354
ACCT359	Further Issues in Advanced Taxation	15	S2	Campus	P: ACCT358 R: ACIS359, ACIS354
ACCT365	Special Topic	15	NO		P: Subject to approval of the Head of Department. R: AFIS365
ACCT367	Special Topic	15	NO		P: Subject to approval of the Head of Department. R: AFIS367
ACCT368	Special Topic	15	NO		P: Subject to approval of the Head of Department. R: AFIS368
ACCT369	Special Topic	15	NO		P: Subject to approval of the Head of Department. R: AFIS369
ACCT390	Accounting Internship	15	S1	Campus	P: (1) At least 60 points in 200-level ACCT courses (2) Subject to Head of Department Approval R: ACCT364, ECON390, FINC390, MKTG390, INFO390
			S2	Campus	

Business

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
BSNS201	Business and Culture	15	S1	Campus	P: Any 60 points. RP: ACCT102, ECON104, MGMT100
			S2	Campus	
BSNS228	International Study Tour	15	X		P: (1) 120 points including ECON104 and 15 points from Schedule V of the BCom; (2) Subject to Associate Dean (Academic) approval. R: MGMT228 and ECON228
BSNS299	UC Employability Portfolio	0	S1	Campus	P: Any 180 points. Must be enrolled in the BCom.
			S2	Campus	

Computer Science

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
COSC101	Working in a Digital World	15	S1	Campus	R: COSC110, DIGI 101 EQ: DIGI101
COSC121	Introduction to Computer Programming	15	S1	Campus	R: COSC131
			S2	Campus	
COSC122	Introduction to Computer Science	15	SU2	Campus	P: COSC121 or COSC131
			S2	Campus	

COSC131	Introduction to Programming for Engineers	15	S1 S2	Campus Campus	P: 1) MATH101, or 2) NCEA 14 Credits (18 strongly recommended) at level 3 Mathematics (including the standards 'Apply differentiation methods in solving problems (91578)' and 'Apply integration methods in solving problems (91579)'), or 3) Cambridge: D at A level or an A at AS level in Mathematics, or 4) IB: 4 at HL or 5 at SL in Mathematics, or 5) approval of the Head of Department based on alternative prior learning. R: COSC121
COSC241	Special Topic	15	NO		P: Entry subject to approval by the Head of Department.
COSC242	Special Topic	15	NO		P: Entry subject to approval by the Head of Department.
COSC243	Special Topic	15	NO		P: Entry subject to approval by the Head of Department.
COSC260	Turing: From the Computer Revolution to the Philosophy of AI	15	S2 S2	Campus Distance Learning	P: Any 15 points at 100-level in PHIL, COSC, LING, MATH, or PSYC, or any 60 points at 100-level from the Schedule V of the BA or the BSc. R: PHIL250 EQ: PHIL250
COSC261	Formal Languages and Compilers	15	S1	Campus	P: (1) COSC121 or COSC131; (2) COSC122; (3) MATH120
COSC262	Algorithms	15	S1	Campus	P: (1) COSC121 or COSC131; (2) COSC122; RP: MATH120
COSC264	Introduction to Computer Networks and the Internet	15	S2	Campus	P: (1) COSC121 or COSC131; (2) COSC122; (3) EMTH119 or (MATH102 and MATH120) or (MATH102 and STAT101)
COSC265	Relational Database Systems	15	S2	Campus	P: COSC121 or COSC131 or INFO125
COSC362	Data and Network Security	15	S2	Campus	P: COSC264 or MATH324 or MATH220. R: LAWS306
COSC363	Computer Graphics	15	S1	Campus	P: (1) ENCE260, (2) 30 points of 200-level Computer Science, (3) 15 points of 100-level MATH/STAT/EMTH (MATH120) recommended). MATH101 is not acceptable.
COSC364	Internet Technology and Engineering	15	S1	Campus	P: COSC264
COSC366	Research Project	15	SU2	Campus	P: (1)45 points of 200-level Computer Science (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of Math/Stat (MATH120 recommended) and COSC262. MATH101 is not acceptable. (3) approval of the Head of Department RP: COSC110 or COSC101, ENCE260, COSC261, COSC262, SENG201
COSC367	Artificial Intelligence	15	S2	Campus	P: COSC262
COSC368	Human-Computer Interaction	15	S2	Campus	P: (1) COSC121 or COSC131; and (2) 30 points from COSC261, COSC262, COSC264, COSC265, ENCE260, SENG201; and (3) 15 points of MATH/EMTH/STAT/PSYC206 (excluding MATH101 and MATH110) RP: COSC101
COSC371	Special Topic	15	NO		P: Subject to Approval by the Head of Department.
COSC372	Special Topic	15	NO		P: Subject to Approval by the Head of Department.
DATA301	Big Data Computing and Systems	15	S1	Campus	P: COSC262

ENCE260	Computer Systems	15	S2	Campus	P: COSC121 or COSC131 R: ENEL206; both COSC208/ENCE208 and COSC221/ENCE221
ENCE360	Operating Systems	15	S2	Campus	P: ENCE260. R: COSC321 RP: COSC110 or COSC101, COSC262.
ENCE361	Embedded Systems 1	15	S1	Campus	P: ENCE260 R: ENEL353, ENEL323, COSC361, ELEC361, ENEL340
SENG201	Software Engineering I	15	S1	Campus	P: (1) COSC121 or COSC131; (2) COSC122. Recommended preparation: 15 points from MATH, STAT or EMTH. MATH120/STAT101 are strongly recommended. RP: RP: 15 points from MATH, STAT or EMTH. MATH120/STAT101 are strongly recommended.
SENG301	Software Engineering II	15	S1	Campus	P: SENG201. RP: ENCE260 or COSC262.
SENG302	Software Engineering Group Project	30	W	Campus	P: SENG201 and COSC265 C: SENG301
SENG303	Mobile Application Design and Development	15	S2	Campus	P: SENG201
SENG365	Web Computing Architectures	15	S1	Campus	P: COSC265 or two courses out of (INFO223, INFO253, INFO263). R: COSC365 RP: SENG 201 is strongly recommended.

Economics

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
ECON104	Introduction to Microeconomics	15	S1	Campus	R: ECON199
			S2	Campus	
ECON105	Introduction to Macroeconomics	15	S1	Campus	
			S2	Campus	
ECON199	Introduction to Microeconomics	15	X	Distance Learning	P: Subject to approval of the Head of Department. R: ECON104
ECON206	Intermediate Macroeconomics	15	S2	Campus	P: ECON104 and ECON105
ECON207	Intermediate Microeconomics - Households and Government	15	S2	Campus	P: ECON104
ECON208	Intermediate Microeconomics - Firms and Markets	15	S1	Campus	P: ECON104
ECON213	Introduction to Econometrics	15	S1	Campus	P: (1) ECON104 or ECON105; and (2) 15 points from STAT. R: ECON214 RP: MATH 101 or Year 13 Math with Calculus.
ECON214	Data Analytics for Business Economics	15	S1	Campus	P: (1) ECON104 or ECON105; and (2) 15 points from STAT R: ECON213
ECON222	International Trade	15	S2	Campus	P: ECON104
ECON223	Introduction to Game Theory for Business, Science and Politics	15	SU2	Campus	P: Any 60 points

ECON225	Environmental Economics	15	S1	Campus	P: ECON104
ECON228	Study Tour to South America	15	NO		P: (1) ECON104 (2) Subject to the Head of Department approval.
ECON310	Economic Thinking for Business	15	NO		P: ECON208
ECON314	Economic Analysis of "Big Data"	15	NO		P: (1) ECON105 ; and (2) ECON213 or ECON214
ECON321	Microeconomic Analysis	15	S1	Campus	P: (1) ECON207; and (2) MATH102 or MATH199; and (3) 15 points from STAT RP: ECON208
ECON323	Time Series Methods	15	S2	Campus	P: (1) ECON213; and (2) ECON207; and (3) MATH102 R: FINC323, STAT317 EQ: FINC323, STAT317
ECON324	Econometrics	15	S1	Campus	P: (1) ECON213 or STAT202; and (2) MATH102 or MATH199
ECON325	Advanced Macroeconomics	15	S2	Campus	P: (1) ECON206; and (2) MATH102; and (3) ECON207 or ECON208
ECON326	Macro and Monetary Economics	15	S1	Campus	P: (1) ECON206; (2) MATH102 or MATH199. RP: ECON207
ECON327	Economic Analysis of Law	15	NO		P: ECON207
ECON329	Industrial Organisation	15	S1	Campus	P: ECON207 or ECON208 RP: ECON208
ECON330	Strategic Behaviour of Firms	15	NO		P: ECON208
ECON331	Financial Economics	15	S2	Campus	P: (1) FINC201; and (2) MATH102 or MATH199; C: ECON207 R: FINC331 RP: MATH103 EQ: FINC331
ECON332	Economics and Psychology	15	NO		P: ECON207
ECON333	Experimental Economics	15	NO		P: ECON207
ECON334	Labour Economics	15	NO		P: ECON208. RP: ECON206
ECON335	Public Economics	15	S1	Campus	P: ECON207 RP: ECON208
ECON338	Health Economics Overview	15	S2	Campus	P: ECON207 RP: ECON208
ECON340	Development Economics	15	S2	Campus	P: ECON207 or ECON208 RP: ECON208
ECON341	Economics of Education	15	NO		P: ECON207 or ECON208
ECON342	Economic History	15	NO		P: (1) ECON104; and (2) ECON105; and (3) ECON206 or ECON207
ECON343	The Economics of Innovation, Creativity and Intellectual Property	15	NO		P: ECON208 RP: MATH102 or MATH199
ECON344	International Finance	15	S2	Campus	P: ECON206 or FINC201 or FINC203 R: ECON210 and FINC315 and FINC344 RP: 15 points in MATH or Year 13 Math with Calculus EQ: FINC344
ECON345	The Economics of Risk and Insurance	15	NO		P: ECON207 RP: ECON208 EQ: FINC345

ECON346	Special Topic: Economic Cost-Benefit Analysis	15	S2	Campus	P: ECON207
ECON390	Internship or Consultancy Project	15	SU2	Campus	P: (1) ECON207 or ECON208; and (2) Subject to the Head of Department approval R: FINC390, ARTS395, PACE395
			S1	Campus	
			S2	Campus	

Finance

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
FINC101	Personal Finance	15	S2	Campus	
FINC201	Business Finance	15	S1	Campus	P: (1) ACCT102; and (2) STAT101; and (3) a further 30 points R: FINC202, AFIS204 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS204
			S2	Campus	
FINC203	Financial Markets, Institutions and Instruments	15	S1	Campus	P: (1) STAT101; and (2) A further 45 points. R: AFIS214 EQ: AFIS214
FINC205	Quantitative Finance	15	NO		P: (1) MATH102 or MATH199; and (2) STAT101 RP: MATH103
FINC301	Corporate Finance Theory and Policy	15	S2	Campus	P: FINC201 C: FINC203
FINC302	Applied Corporate Finance	15	NO		P: (1) FINC201 and FINC203; and (2) MATH101 or MATH102 or MATH199
FINC305	Financial Modelling	15	S1	Campus	P: (1) FINC201; and (2) MATH101 or MATH102 or MATH199 C: FINC203 or MATH103 R: FINC616
FINC308	Applied Financial Analysis and Valuation	15	NO		P: FINC201 C: FINC203
FINC311	Investments	15	S1	Campus	P: (1) FINC201; and (2) MATH101 or MATH102 or MATH199 C: FINC203 or MATH103
FINC312	Derivative Securities	15	S1	Campus	P: (1) FINC201; and (2) MATH101 or MATH102 or MATH199 C: FINC203 or MATH103 R: FINC612
FINC316	Fixed Income Securities	15	NO		P: (1) FINC201 and FINC203; and (2) MATH102 or MATH199
FINC323	Time Series Methods	15	NO		P: (1) ECON213; and (2) ECON207; and (3) MATH102 R: STAT317, ECON323 EQ: ECON323, STAT317
FINC331	Financial Economics	15	S2	Campus	P: (1) FINC201; and (2) MATH102 or MATH199; C: ECON207 R: ECON331 RP: MATH103 EQ: ECON331
FINC344	International Finance	15	S2	Campus	P: ECON206 or FINC201 or FINC203 R: FINC315, ECON344, ECON210 RP: 15 points in MATH or Year 13 Math with Calculus EQ: ECON344

FINC345	The Economics of Risk and Insurance	15	NO		P: ECON207 RP: ECON208 EQ: ECON345
FINC390	Internship or Consultancy Project	15	SU2	Campus	P: (1) FINC201 and FINC203 (2) Subject to approval of the Head of Department R: ECON390, ARTS395, PACE395
			S1	Campus	
			S2	Campus	

Information Systems

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
INFO123	Business Information Systems and Technology	15	S1	Campus	R: ACIS123, AFIS123, AFIS124
			S2	Campus	
INFO125	Introduction to Programming with Databases	15	S1	Campus	R: ACIS125, AFIS125
INFO213	Object-Oriented Systems Development	15	S1	Campus	P: 30 points from INFO123, INFO125, COSC121, COSC131, COSC122 R: ACIS213 and AFIS213 after 1996.
INFO223	Business Systems Analysis	15	S2	Campus	P: (1) INFO123 or INFO125 or COSC121 or COSC131 or COSC122; and (2) An additional 15 points from the Commerce Schedule. R: INFO203, ACIS203, AFIS203, AFIS223
INFO243	Accounting Information Systems	15	S2	Campus	P: ACCT103 and INFO123 R: ACIS243, AFIS243
INFO253	Internet Business and Technology	15	S1	Campus	P: (1) INFO123 or INFO125 or COSC121 or COSC131 or COSC122; and (2) An additional 15 points R: INFO233
INFO260	Data Management	15	S2	Campus	P: 1) INFO123 or INFO125 or COSC101 or COSC121 or COSC131 or COSC122 or DIGI101; and (2) An additional 15 points
INFO261	Introduction to Business Analytics	15	S1	Campus	P: (1) 15 points from STAT101, DATA101, DIGI103; and (2) 15 points from INFO123, INFO125, COSC101, COSC121, COSC122, COSC131, DIGI101 R: MBIS624
INFO263	Web Design and Development	15	S2	Campus	P: 30 points from (INFO123, INFO125, COSC121, COC131, COSC122) R: INFO233
INFO333	IT Risk and Security Management	15	NO		P: (1) INFO233 or INFO253 or INFO263 or COSC231 or COSC264; and (2) An additional 30 points at 200-level or above R: ACIS333
INFO343	IT Governance and Strategy	15	S2	Campus	P: (1) 15 points at 200-level from INFO; and (2) an additional 30 points at 200-level or above R: INFO303, ACIS303
INFO353	Emerging IT for Business	15	S2	Campus	P: (1) INFO123; and (2) An additional 45 points at 200-level or above. R: INFO635
INFO360	Business Process Management	15	S1	Campus	P: (1) 15 points at 200-level INFO, COSC or SENG; and (2) An additional 30 points at 200-level or above
INFO361	Business Intelligence and Analytics	15	S2	Campus	P: (1) INFO123; and (2) 45 points at 200-level or above RP: STAT101

INFO362	Special Topic	15	NO		P: Subject to Head of Department approval. R: ACIS362, AFIS362
INFO363	Blockchain and Cryptocurrencies in Business and Society	15	S1	Campus	(1) INFO123 or DIGI101, any 15 points of COSC at 100-level, and (2) 45 points at 200-level or above
INFO369	Special Topic	30	NO		P: Subject to Approval by the Head of Department
INFO390	Information Systems Internship	15	S1	Campus	P: (1) 45 points at 200-level INFO; and (2) 15 points at 200-level INFO, COSC or SENG; and (3) Subject to Head of Department Approval R: INFO362, INFO330, ACCT390, ECON390, FINC390, MKTG390
			S2	Campus	
INFO393	Information Systems Project Management	15	S1	Campus	P: (1) 15 points at 200-level from INFO, COSC or SENG; and (2) An additional 30 points at 200-level R: INFO313, ACIS313, AFIS313, MSCI322, MSCI324, MGMT372, MSCI372

Innovation

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
INOV200	Opportunities: Here, There and Everywhere	15	S1	Campus	P: Any 60 points
INOV201	Will it Fly?: Feasibility Assessment of New Innovation	15	S2	Campus	P: Any 60 points. RP: INOV200
INOV202	Emerging Technologies	15	NO		P: Any 60 points. RP: INOV200
INOV290	Enterprise in Practice (Project)	15	S2	Campus	P: 120 points at 100-level or above R: BSNS290
INOV300	Societal Impact Through Innovation	15	NO		P: INOV200 RP: INOV201 or INOV202 or MGMT223
INOV301	Implementing for Societal Impact: Tools for Innovators	15	NO		P: INOV200 and Head of Department approval RP: INOV300 or MGMT342
INOV390	Innovation Practicum	30	NO		P: INOV300 or MGMT342 and Head of Department Approval RP: INOV301

Whakahaere | Management

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
MGMT100	Fundamentals of Management	15	S1	Campus	R: MGMT101
			S2	Campus	
MGMT170	Managerial Decision Making	15	S2	Campus	R: MSCI101
MGMT206	Organisational Behaviour	15	S1	Campus	P: (1) MGMT100; and (2) A further 45 points R: MGMT201, MGMT216 EQ: MGMT216
MGMT207	Principles of Human Resource Management	15	S1	Campus	P: (1) MGMT100; and (2) A further 45 points
MGMT208	Principles of Leadership	15	NO		P: (1) MGMT100; and (2) A further 45 points
MGMT221	International Business	15	S1	Campus	P: (1) MGMT100; and (2) A further 45 points R: MGMT220
MGMT223	Innovation Management	15	S2	Campus	P: (1) MGMT100; and (2) A further 45 points
MGMT228	Chinese Business Practices and Culture (study tour)	15	NO		P: (1) 30 points from Commerce subjects; (2) a further 30 points at 200-level; (3) subject to Head of Department approval.

MGMT230	Business, Society and the Environment	15	S1 S2	Campus Campus	P: 60 points R: MKTG230 EQ: MKTG230
MGMT240	Business Communication for the Global Age	15	NO		P: MGMT100 RP: MGMT206
MGMT270	Introduction to Operations and Supply Chain Management	15	S1	Campus	P: (1) MGMT100 or MGMT170; and (2) STAT101 R: MSCI270, MSCI220 EQ: MSCI270
MGMT271	Operations Management Processes	15	S2	Campus	P: (1) MGMT100 or MGMT170; and (2) STAT101 R: MSCI221, MSCI271 RP: MGMT270 or MSCI270 EQ: MSCI271
MGMT281	Business Research Methods	15	NO		P: (1) 15 points STAT; and (2) A further 45 points R: MKTG280, MSCI280, MGMT280, MSCI281 EQ: MSCI281
MGMT301	Leading Change and Innovation	15	S1	Campus	P: MGMT206 and MGMT207 R: MGMT315
MGMT303	Leading and Managing People: Essential Employment Frameworks	15	S2	Campus	P: 30 points of MGMT 200-level (or above) courses; or 30 points of LAWS 200-level (or above)
MGMT304	Management Skills for a Diverse Workforce	15	S1	Campus	P: MGMT206 and MGMT207
MGMT306	Team Leadership	15	S1	Campus	P: MGMT206 and MGMT207 R: MGMT305
MGMT308	Advanced Human Resource Management	15	S2	Campus	P: MGMT206 and MGMT207 R: MGMT307
MGMT324	International Entrepreneurship	15	S2	Campus	P: 45 points at 200-level or above in MGMT or MKTG
MGMT330	Communication Management	15	S2	Campus	P: MGMT206 or COMS201 or SOCI219 or MKTG201
MGMT331	Learning and Development in Organisations	15	S1	Campus	P: MGMT206 and MGMT207
MGMT332	International Management	15	S2	Campus	P: MGMT221
MGMT333	Managing Corporate Responsibility	15	S2	Campus	P: (1) MGMT230; and (2) Any 30 points at 200-level or above RP: Other essay-based courses
MGMT334	Negotiation for Business	15	NO		P: Any 45 points from LAWS101, LAWS110 or MGMT 200-level courses or above.
MGMT335	Business and Sustainability	15	S1	Campus	P: MGMT230 or MKTG230
MGMT342	Entrepreneurship and New Ventures	15	S2	Campus	P: (1) ACCT102; and (2) A further 45 points at 200-level or above R: MGMT321
MGMT343	Social Entrepreneurship	15	S1	Campus	P: Any 90 points at 200-level or above R: MGMT321
MGMT344	Strategic Management	15	S1	Campus	P: (1) ACCT102; and (2) A further 45 points at 200-level or above R: MGMT320
MGMT345	Strategy Processes and Practices	15	S1	Campus	P: (1) ACCT102; and (2) A further 45 points at 200-level or above R: MGMT320 RP: MGMT344
MGMT370	Strategic Operations and Supply Chain Management	15	S1	Campus	P: (1) MGMT270 or MSCI270; and (2) A further 45 points at 200-level or above R: MSCI320, MSCI370 EQ: MSCI370

MGMT371	Purchasing and Supply Chain Management	15	S2	Campus	P: (1) MGMT270 or MSCI270; and (2) A further 45 points at 200-level or above R: MSCI321, MSCI371 EQ: MSCI371
MGMT372	Project Management	15	S2	Campus	P: Any 45 points at 200-level or above R: MSCI322, MSCI324, MSCI372, INFO313, ACIS313 EQ: MSCI372
MGMT373	Quality Management	15	NO		P: (1) MGMT270 or MSCI270; and (2) MGMT271 or MSCI271 R: MSCI323, MSCI373 EQ: MSCI373
MGMT390	Management Intern Consulting Project	15	A	Campus	P: (1) 60 points at 200-level or above in MGMT; and (2) Subject to Head of Department Approval R: ARTS395, ECON390, FINC390, MKTG390, ACCT364, INFO390, PACE395
MKTG308	Special Topic: Cultivating Wisdom and Well-Being for Personal and Professional Growth	15	S2	Campus	P: Any 120 points, including MKTG100

Whakatairanga | Marketing

Course Code	Course Title	Pts	2024	Location	P/C/R/RP/EQ
MKTG100	Principles of Marketing	15	S1	Campus	R: MGMT102 EQ: MGMT102
			S2	Campus	
MKTG201	Marketing Management	15	S2	Campus	P: (1) MKTG100; and (2) A further 45 points R: MGMT210 RP: MKTG202 EQ: MGMT210
MKTG202	Marketing Research	15	S1	Campus	P: (1) MKTG100; and (2) STAT101; and (3) A further 30 points R: MGMT212 EQ: MGMT212
MKTG204	Consumer Behaviour	15	S2	Campus	P: (1) MKTG100 or COMS104; and (2) A further 45 points. R: MGMT204 EQ: MGMT204
MKTG205	Services Marketing and Management	15	S1	Campus	P: (1) MKTG100; and (2) A further 45 points R: MGMT317; MKTG313
MKTG230	Business, Society and the Environment	15	S1	Campus	P: Any 60 points R: MGMT230 EQ: MGMT230
			S2	Campus	
MKTG240	Tourism, Hospitality & Events Management	15	S1	Campus	P: MKTG100
MKTG241	Hospitality Marketing and Management	15	S2	Campus	P: MKTG100
MKTG305	Strategic Marketing	15	S1	Campus	P: (1) MKTG201; and (2) MKTG202; and (3) MKTG204 R: MGMT316; MKTG301
MKTG307	Advertising and Promotion Management	15	S2	Campus	P: (1) MKTG201; and (2) MKTG202; and (3) MKTG204 R: MGMT318; MKTG303
MKTG308	Special Topic: Cultivating Wisdom and Well-Being for Personal and Professional Growth	15	S2	Campus	P: Any 120 points, including MKTG100
MKTG309	International Marketing	15	S1	Campus	P: At least 30 points of 200-level courses in MKTG R: MGMT316

MKTG310	Customer Experience	15	S1	Campus	P: (1) MKTG201; and (2) MKTG202; and (3) MKTG204
MKTG311	Retail Marketing	15	S1	Campus	P: (1) MKTG201; and (2) MKTG202; and (3) MKTG204
MKTG314	Tourism Marketing and Management	15	S1	Campus	P: Any 60 points at 200-level or above
MKTG315	Marketing for Behavioural Change	15	S2	Campus	P: Any 60 points at 200-level or above
MKTG316	Digital Marketing	15	S2	Campus	P: (1) MKTG100, (2) A further 45 points at 200-level or above
MKTG317	Sustainable Tourism Enterprises and Destinations	15	S2	Campus	P: (1) MKTG100; and (2) A further 45 points at 200-level or above.
MKTG340	Event Management and Marketing	15	S1	Campus	P: MKTG240
MKTG349	Applied Tourism Management and Marketing Project	15	S2	Campus	P: MKTG240, MKTG202
MKTG390	Marketing Internship	15	NO		P: (1) MKTG201 and MKTG202 (2) Subject to Head of Department Approval R: ECON390, FINC390, ARTS395, ACCT324, INFO390, PACE395

Mathematics and Statistics

These subjects are not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 60 points in Mathematics and Statistics at 100 and 200-level may be included in the 255 points required for courses in this Schedule.